



# STATE OF MOBILE 2024

The Industry's Leading Report



## 1 AI is Everywhere

Generative AI Chatbots and Art Generators dominated attention. But AI functionality is ubiquitous across nearly every app industry.

[Learn More >](#)

## 2 Social is the Battleground for \$\$

Consumers are shifting their spending habits. Popularized by TikTok, they are opting to spend directly in app via 'tips' to their favorite content creators, opening the door for subscriptions and IAPs.

[Learn More >](#)

## 3 Mobile Goes IRL

Demand for revenge travel, Swiftie and Bey-Hive fans, and live sports booms — consumers seek real life experiences... but always with their phones in tow.

[Learn More >](#)

## 4 Non-Gaming Apps Power Spending Rebound

Non-gaming apps underpin mobile growth. Up 11% YoY, consumers can't live without streaming, dating and User Generated Content (UGC).

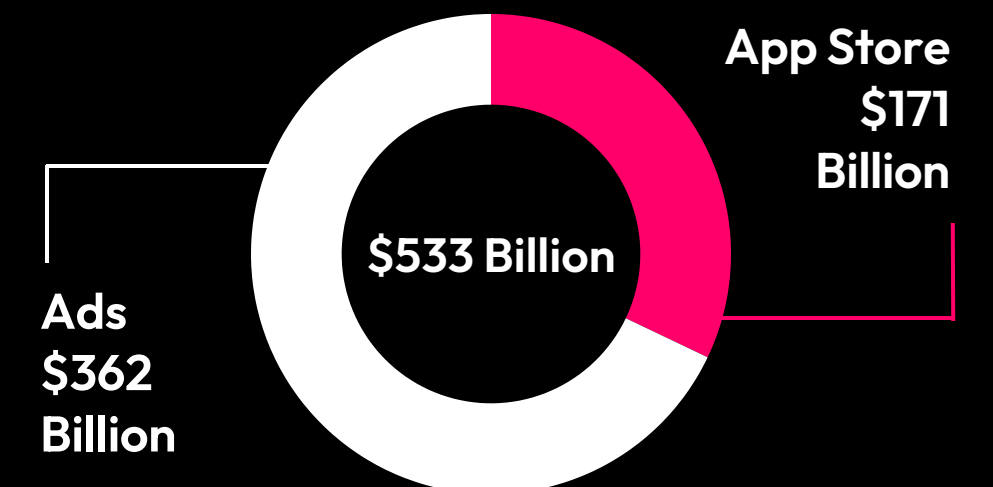
[Learn More >](#)

## 5 Mobile Gaming Growth Lags, But Still Leads Gaming Industry

Demand remains steady. App store spend dips slightly. Market is bolstered by new releases and APAC publishers making inroads in western markets, similar to the ecommerce sector with the rise of Temu & SHEIN.

[Learn More >](#)

### Mobile Economy in 2023



# 2023 Mobile Landscape at a Glance

New App Downloads

**257**  
**Billion**

**+1%**

YoY Growth

iOS, Google Play, Third-Party Android in China

**>489,000 apps downloaded per minute in 2023**

App Store Spend

**\$171**  
**Billion**

**+3%**

YoY Growth

iOS, Google Play, Third-Party Android in China

**>\$325,000 spent per minute in 2023**

Daily Time Spent Per User

**5**  
**Hours**

**+6%**

YoY Growth

Android Phones; Weighted Average Among Top 10 Mobile-First Markets

**1/3 of daily waking hours**

Mobile Ad Spend

**\$362**  
**Billion**

**+8%**

YoY Growth

**Larger than the total economies of countries including Colombia, Finland and New Zealand**

Total Hours Spent

**5.1**  
**Trillion**

**+6%**

YoY Growth

Android phones

**14 Billion hours collectively per day in 2023**

# Contents

[01 Macro Mobile Trends](#)

---

[02 AI & Mobile](#)

---

[03 Gaming](#)

---

[04 Finance](#)

---

[05 Retail](#)

---

[06 Video Streaming](#)

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[07 Social](#)

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[08 Food & Drink](#)

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[09 Travel](#)

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[10 Health & Fitness](#)

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[11 Sports](#)

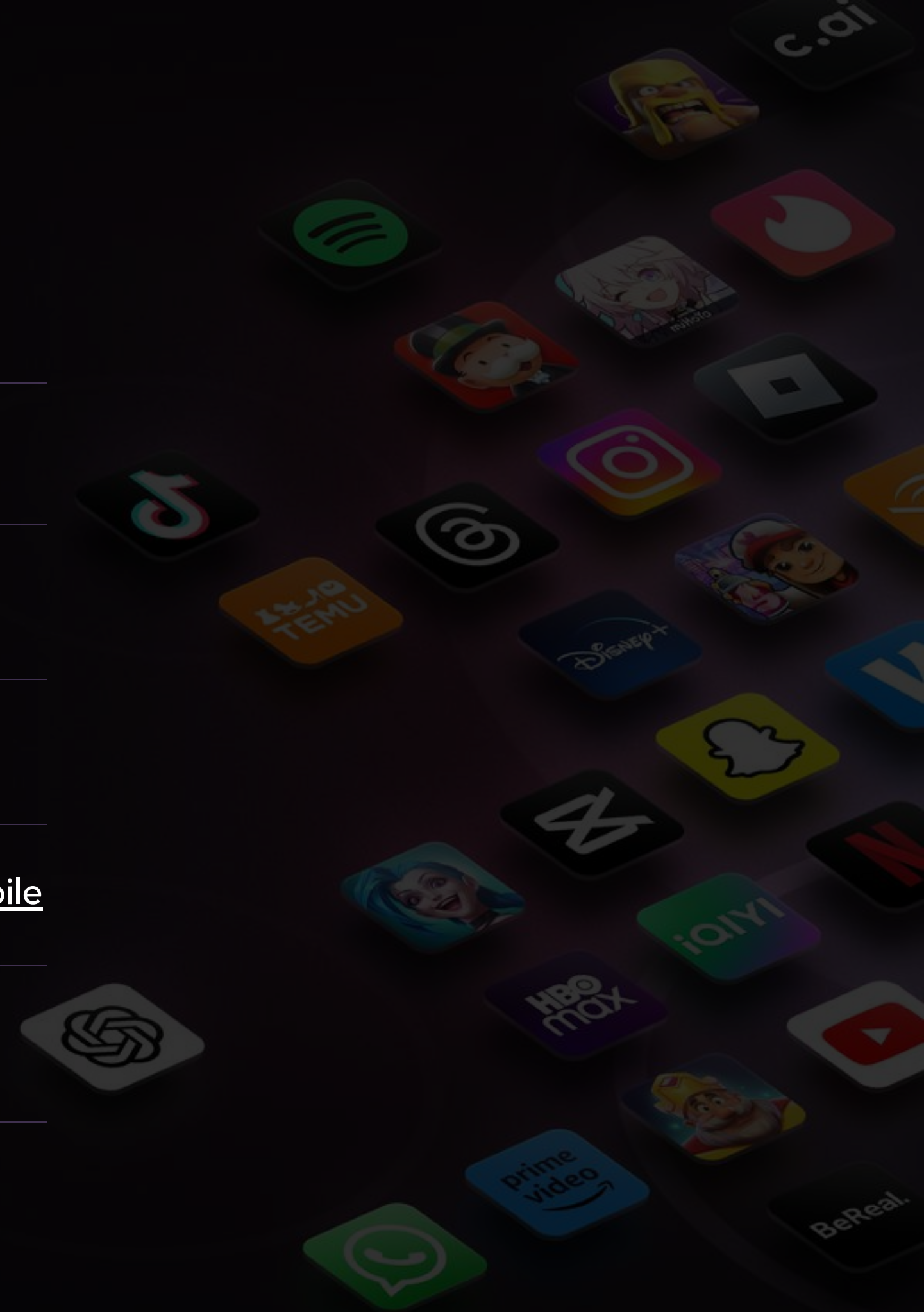
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[12 Other Industries Embracing Mobile](#)

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[13 Top App & Games of 2023](#)

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# data.ai | Our Customers

80 out of the 100 top publishers trust data.ai insights to grow their business

Gaming	Media & Entertainment	Technology	Retail & E-commerce	Gig Economy	QSR
					
					
					
					
					
					

Note: Top publishers by app store revenue | Source: data.ai Intelligence



# See Your data.ai Powered Potential First-Hand, For Free.

Get the top mobile app performance data for over  
1 million apps with data.ai's **10 Day Free Trial**.

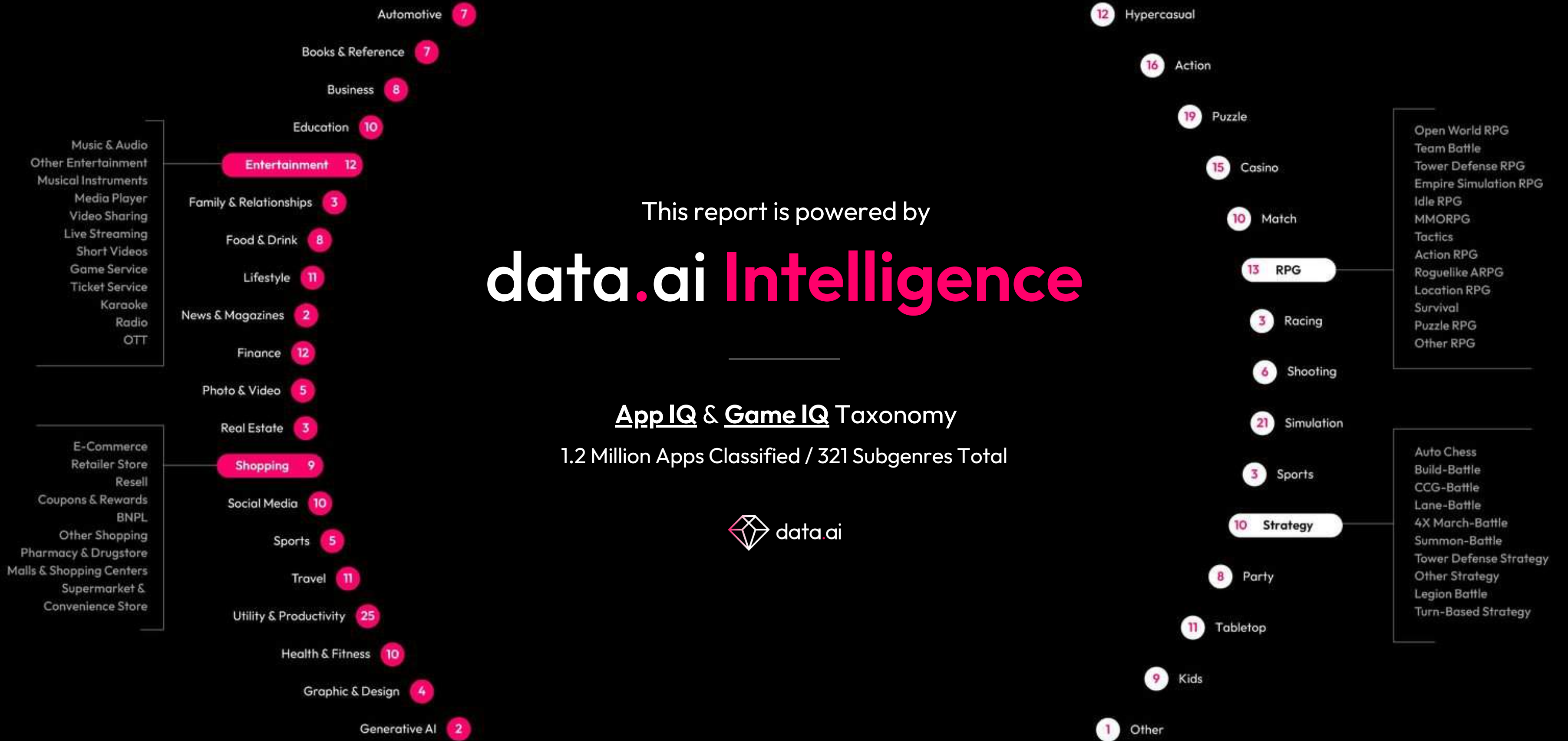
[Claim your free trial with no commitment.](#)

This report is powered by

# data.ai Intelligence

## App IQ & Game IQ Taxonomy

1.2 Million Apps Classified / 321 Subgenres Total



- Open World RPG
- Team Battle
- Tower Defense RPG
- Empire Simulation RPG
- Idle RPG
- MMORPG
- Tactics
- Action RPG
- Roguelike ARPG
- Location RPG
- Survival
- Puzzle RPG
- Other RPG











- Auto Chess
- Build-Battle
- CCG-Battle
- Lane-Battle
- 4X March-Battle
- Summon-Battle
- Tower Defense Strategy
- Other Strategy
- Legion Battle
- Turn-Based Strategy

# Top Performers by Mobile Performance Score

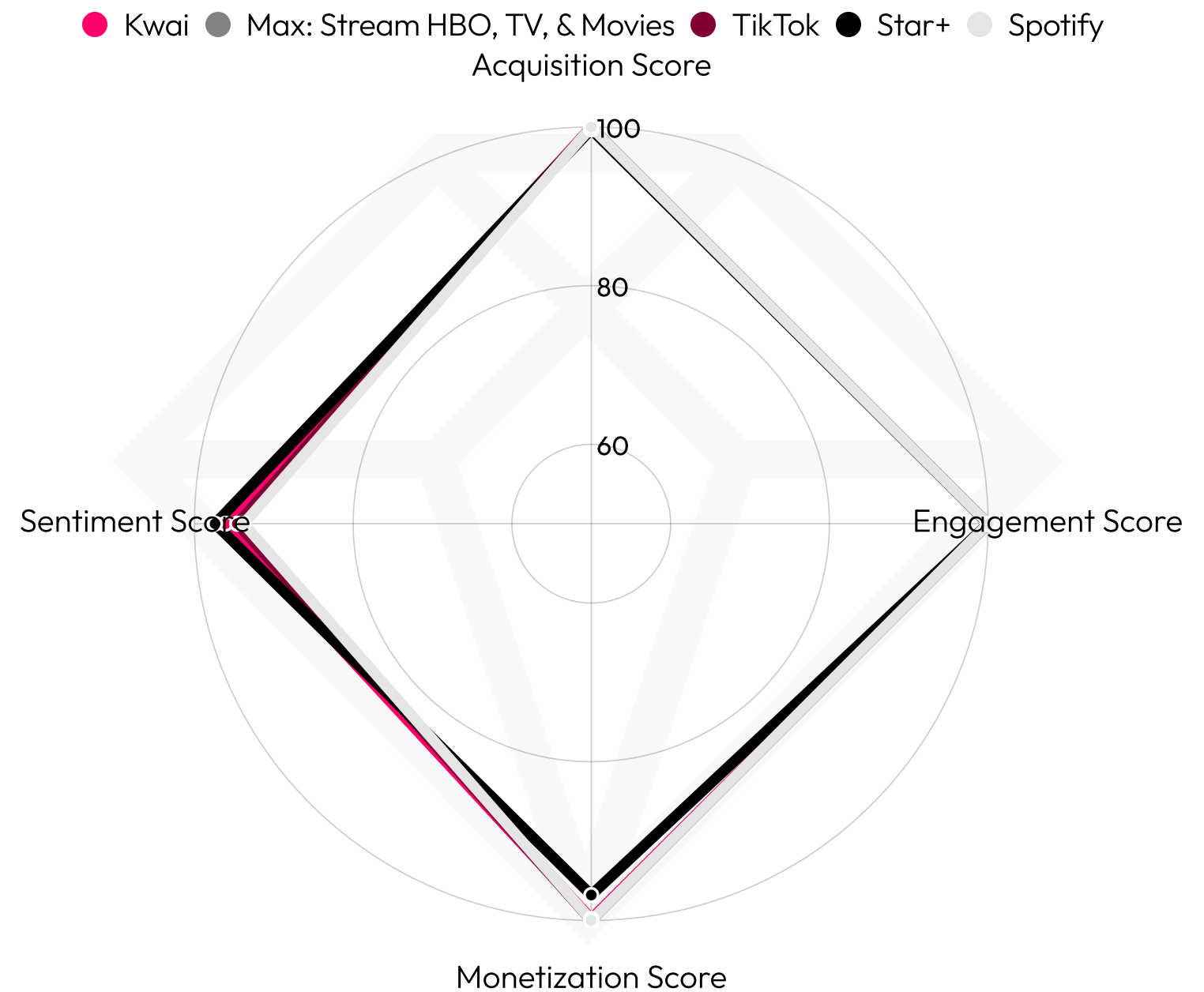
**Mobile Performance Score** is the industry's first mobile scoring system that's like a credit score, but for apps. Get an executive overview on desktop or on the [Pulse iOS app](#).

Track Trending apps by their MPS within your genre:

**Top Performer for Genre:** < Apps | Entertainment >

Rank	App Name	Overall MPS	Weekly Change
1	 Kwai	 99	-
2	 Max: Stream HBO, TV, & Movies	 99	-
3	 TikTok	 99	-
4	 Star+	 98	+1
5	 Spotify	 98	-

Compare apps to see each quadrant's performance by hovering over them. Apps may have the same MPS score, but their quadrant score may be different:



Powered by data.ai's **App IQ** and **Game IQ** Taxonomy

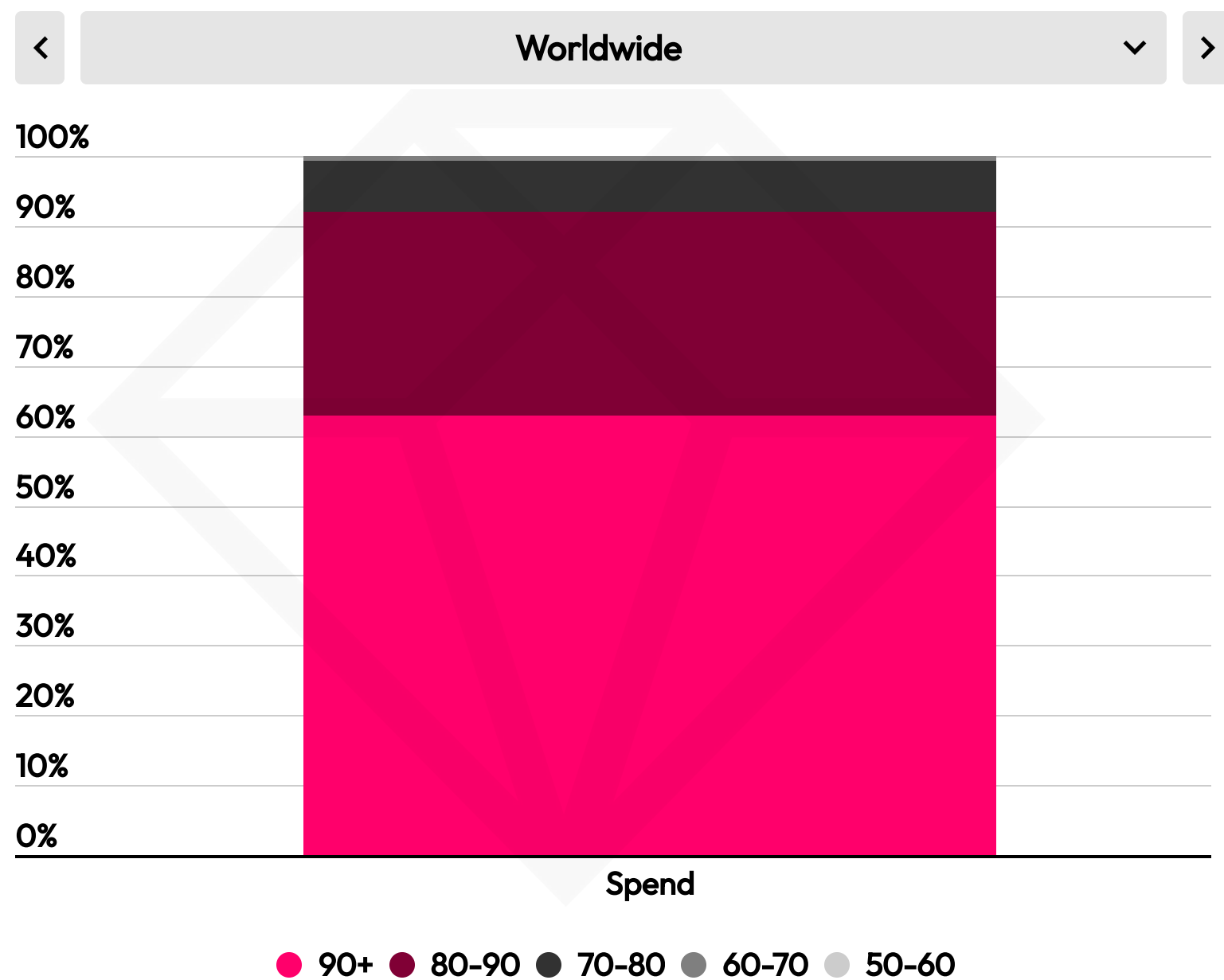
Source: data.ai Intelligence | Note: Worldwide, Mobile Performance Score for week ending 23rd December 2023



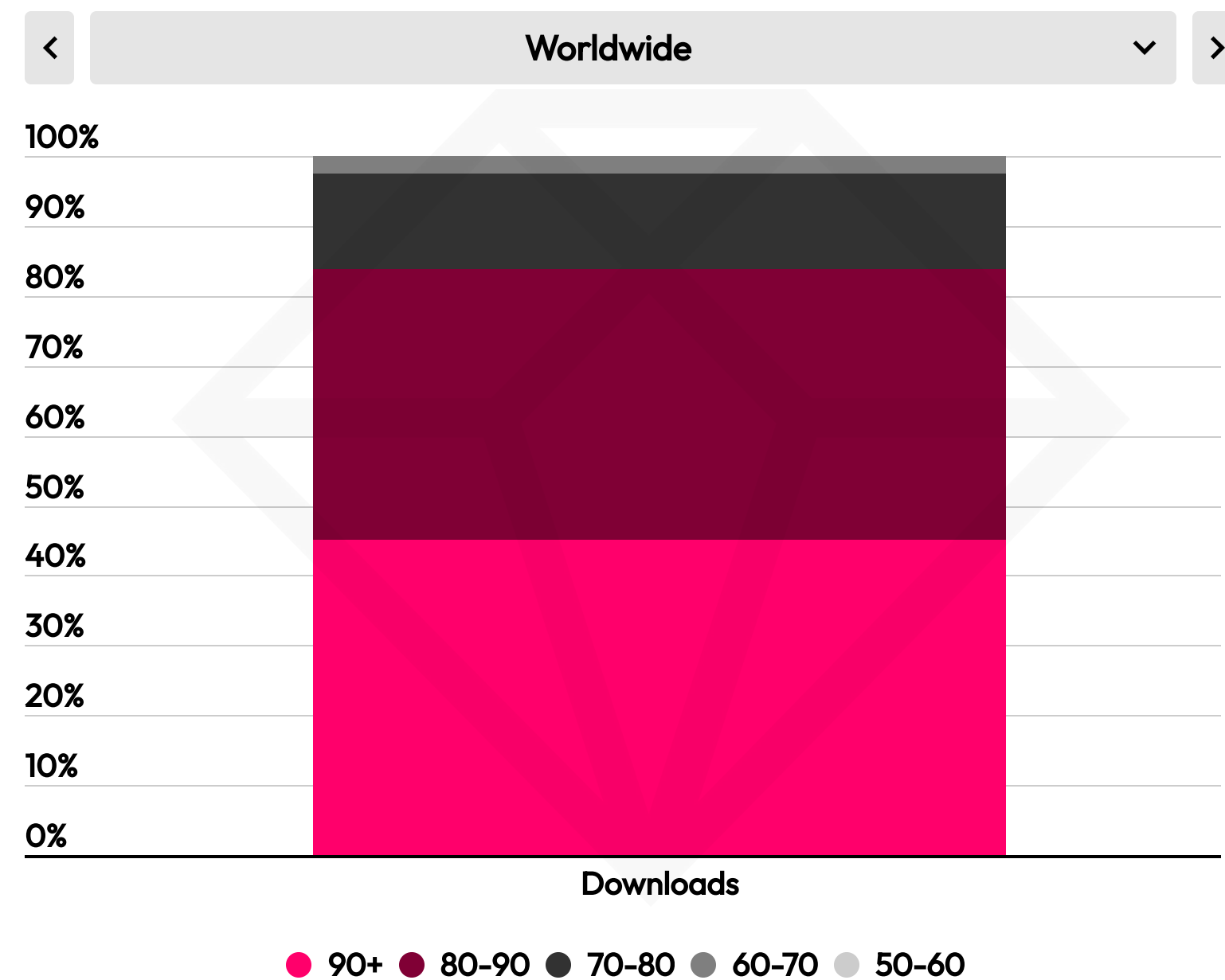


# Apps with 80+ MPS Capture More than 90% of Consumer Spend, 80% of Installs

### Consumer Spend by MPS Score



### Downloads by MPS Score

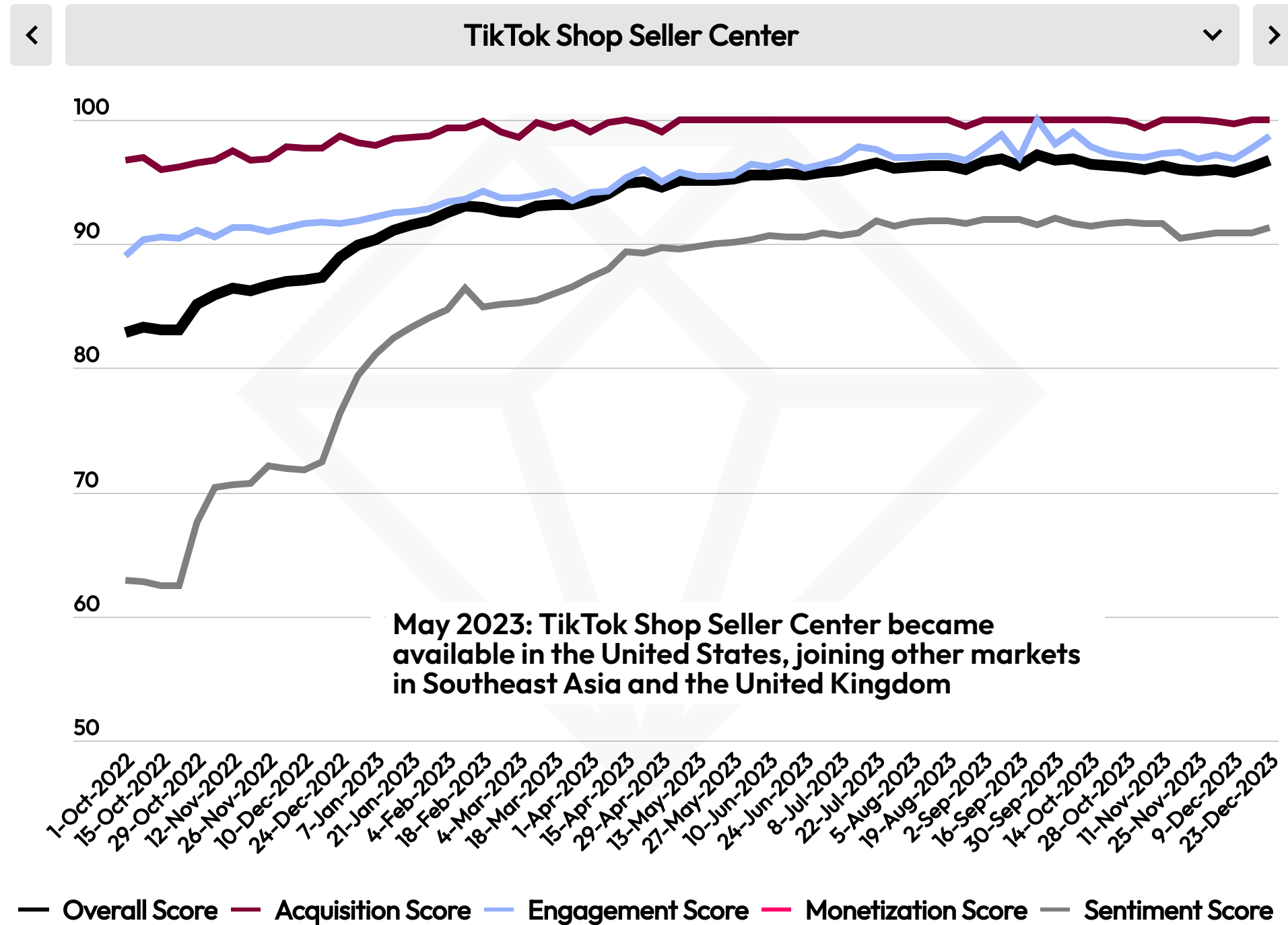


Source: data.ai Intelligence | Note: Excludes apps without a calculated Mobile Performance Score. Apps Mobile Performance Score calculated as the average weekly score in 2023 at the country / genre level.

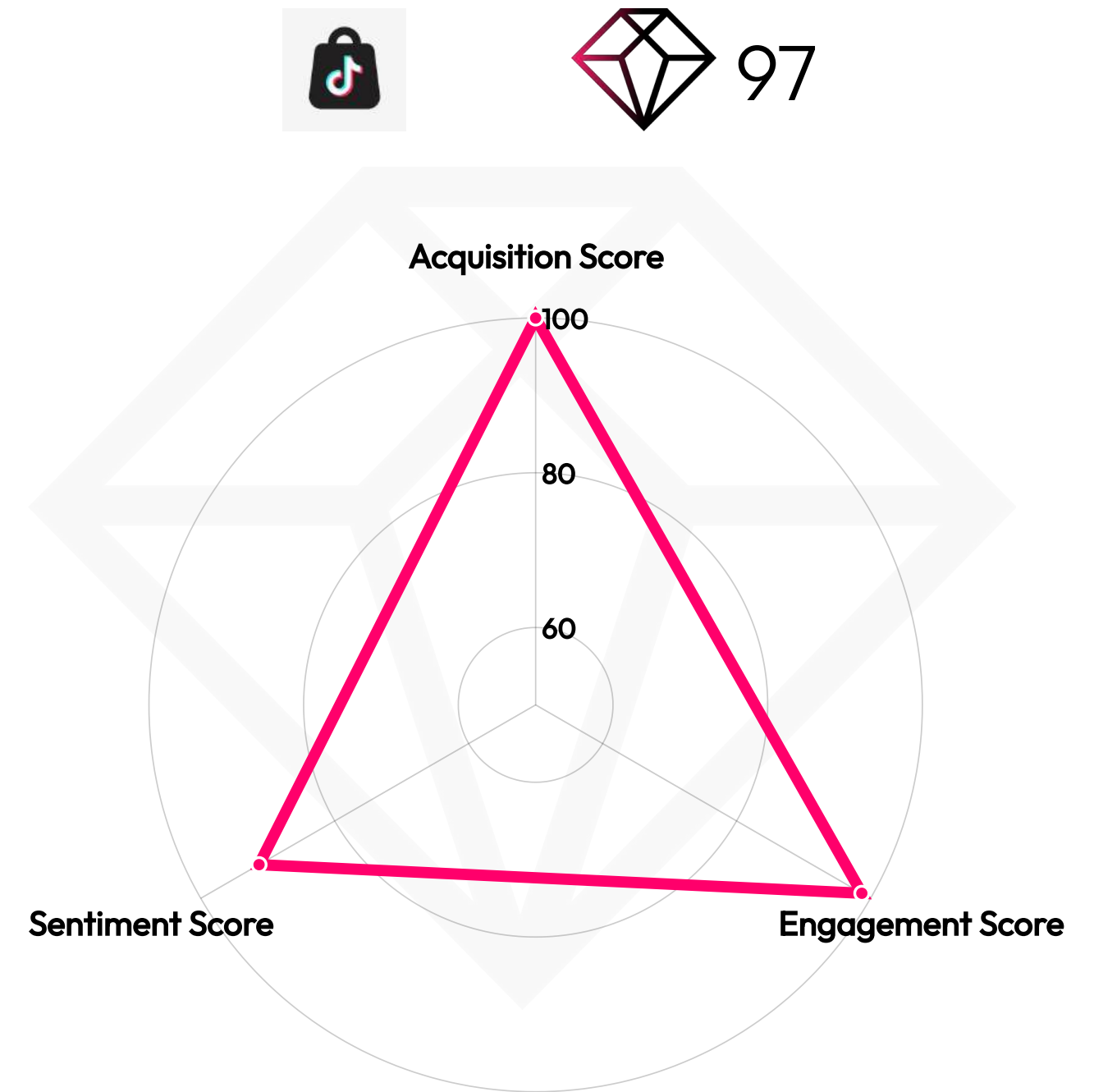
# See How Top Breakout Apps in 2023 Improved Their Scores



## Global Mobile Performance Scores for Select Apps



## Scores the Week of December 23, 2023



Source: data.ai Intelligence | Note: Mobile Performance Score at the genre level.

# Macro Mobile Trends

A mobile-centric world: app usage at an all time high. While spend in games feels the squeeze from inflation, app services buck recessionary headwinds.



Consumers are increasingly spending more time in apps, creating new opportunities for brands to build direct relationships with customers. Marketers who invest in developing seamless app experiences and advanced app solutions are meeting consumer expectations and driving ROI for their businesses.

**Mike Holtgrewe**

Head of Sales, Apps

Google

# Consumers in Mobile-First Markets Spend More Than 5 Hours a Day on Mobile

Across the top 10 markets analyzed, the weighted average surpassed 5 hours in 2023 — up 6% from 2022 — to reach a new high.

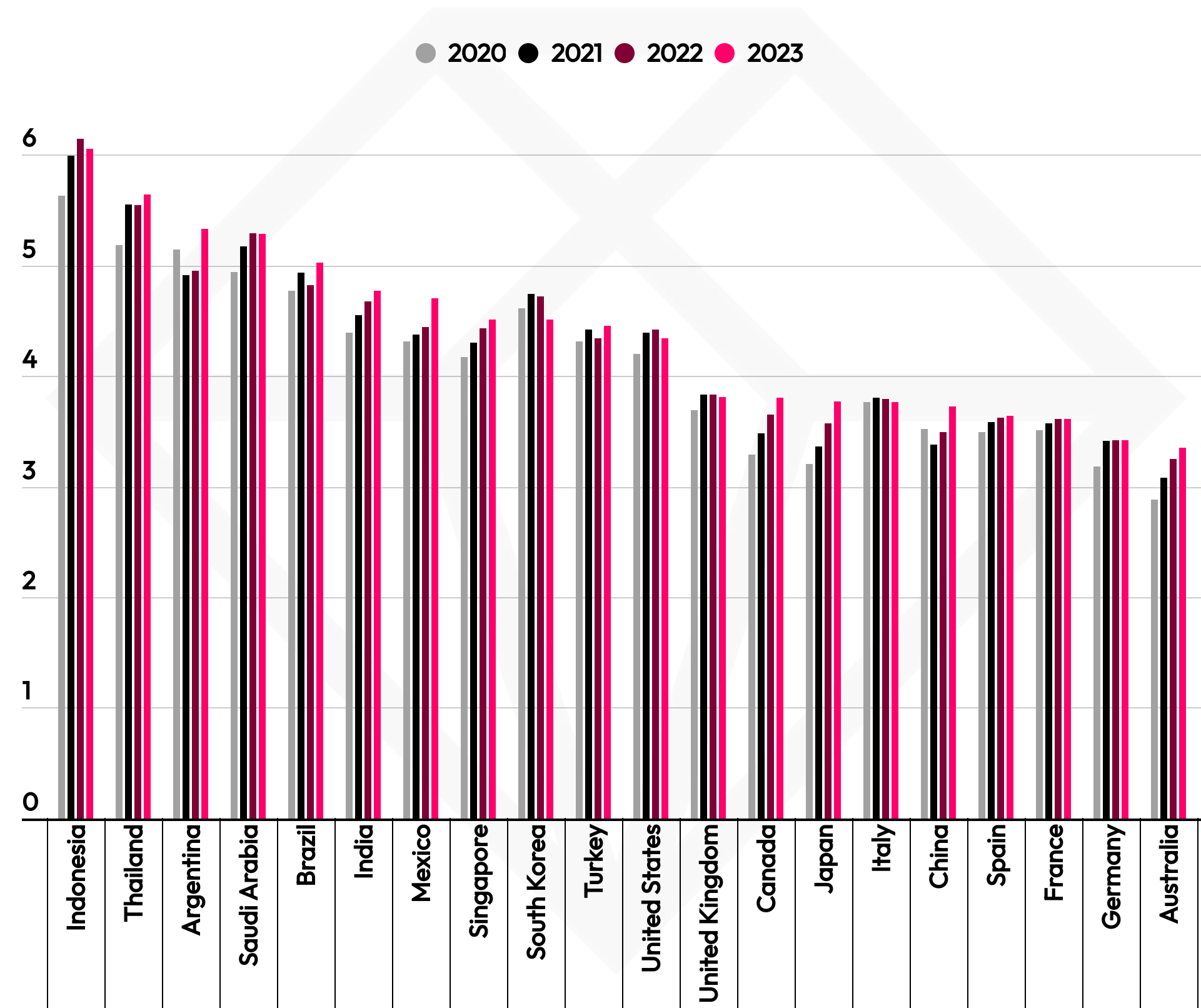
Users in Indonesia surpassed 6 hours per day, while four other markets including Thailand, Argentina, Saudi Arabia, and Brazil surpassed 5 hours per day in mobile apps in 2023.

Time spent grew the fastest since 2020 in Japan, Australia and Canada at 18%, 16% and 16%.

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[View how mobile usage estimates highlight growth sectors to inform strategic roadmap and investment priorities.](#)

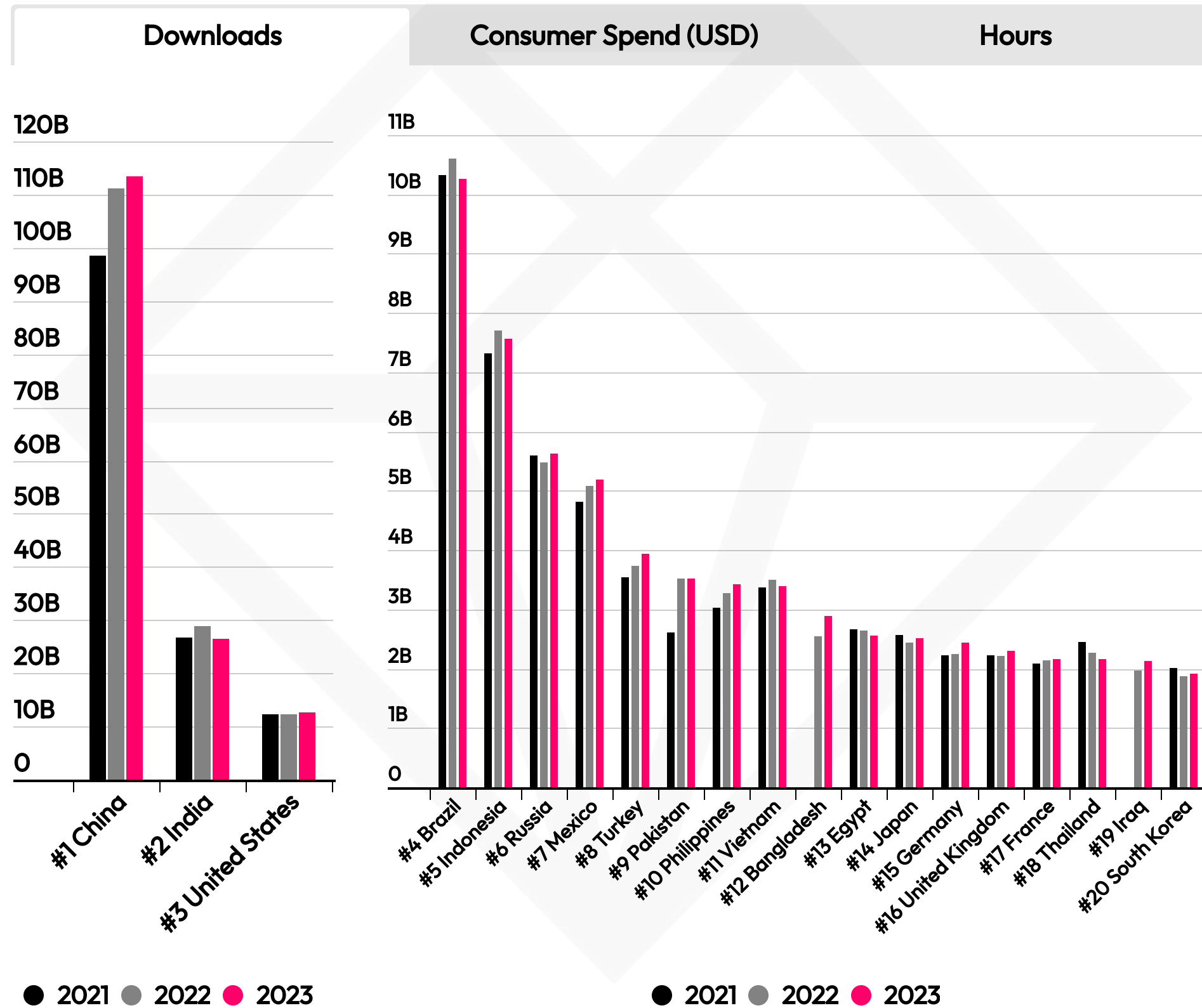
## Average Daily Hours Spent on Mobile Per User



Source: data.ai Intelligence | Note: Android phones.



# Top 20 Mobile Markets in 2023



Source: data.ai Intelligence | Note: Downloads across iOS, Google Play and third-party Android in China combined; Time spent is Android phones only; Spend is gross — inclusive of any percent taken by the app stores

## MACRO MOBILE TRENDS

### Consumer Spend Bounces Back While Time Spent Growth Continues

After declining 2% YoY in 2022, global consumer spend bounced back in 2023 up 3%. South Korea, Brazil, Mexico and Turkey all exceeded 25% YoY growth in 2023.

Meanwhile, downloads growth stalled at 1% YoY. Bangladesh has emerged as one of the fastest growing markets.

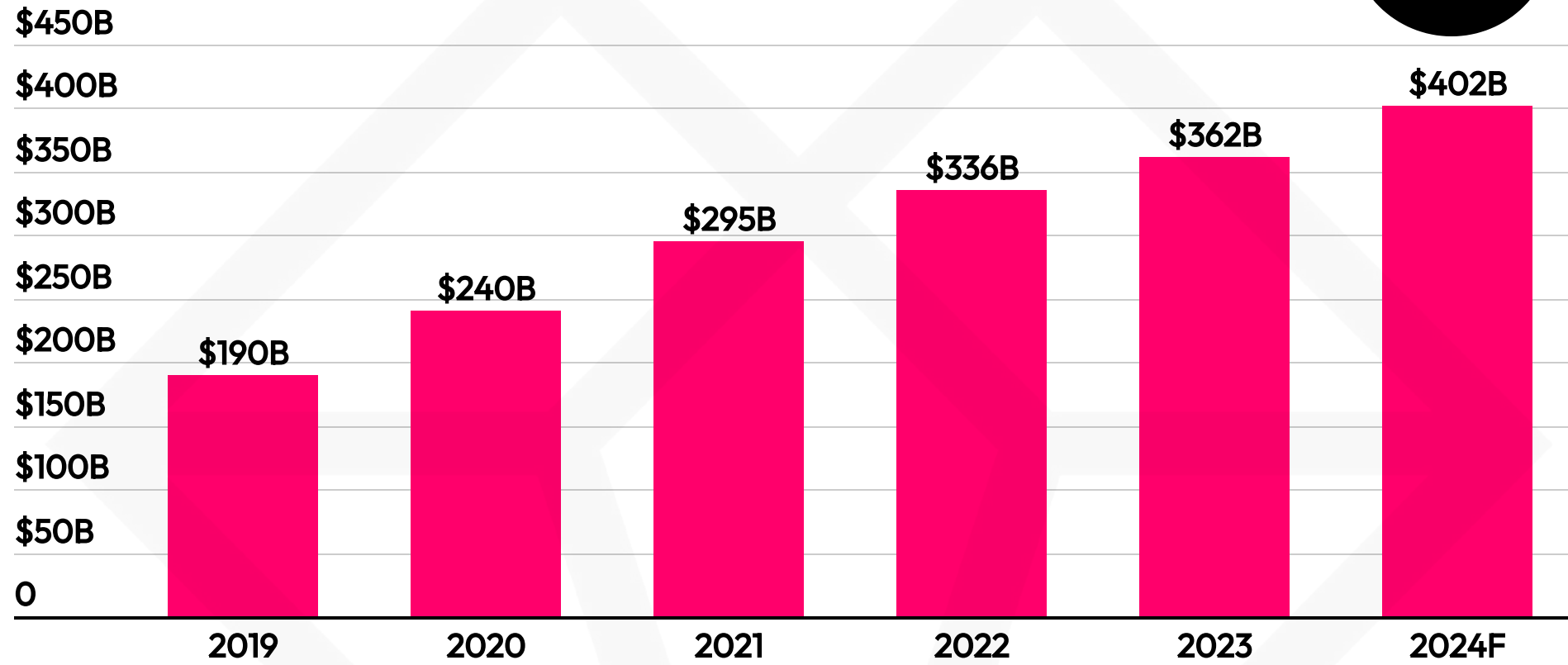
Time spent grew 10% YoY. Consumers in Pakistan (#10 by time spent), South Africa (#19) and Vietnam (#9) grew by 14%, 13% and 12% respectively.

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[Size the market](#) and keep tabs on fast-growing areas of opportunity in data.ai.

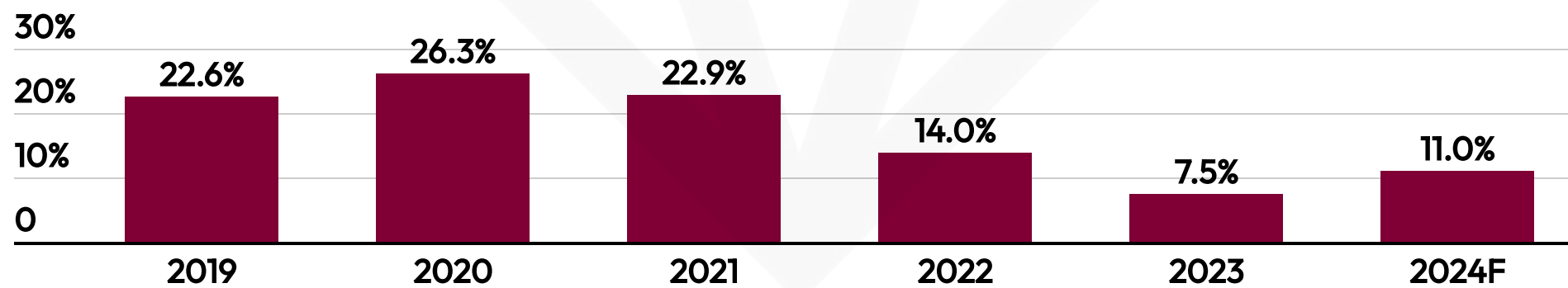


## Global Mobile Ad Spend

5-YR CAGR:  
**16.2%**



## Year-over-Year Growth



Source: data.ai Intelligence.

## MACRO MOBILE TRENDS

# All Eyes On Mobile: Ad Spend Set to Fly Past \$400B in 2024

Attention marketers: Mobile will continue to take a larger share of the advertising wallet as more time than ever before is spent in apps. Total hours will reach 5.1 trillion in 2022 on Android phones alone. Ad spend growth will bounce back a bit from the slower growth in 2023, through it will remain below the rates seen between 2019 and 2022.

Are videos the future of captivating your audience's attention? [YouTube](#) and [TikTok](#) continue to gain consumer attention and outpace to social networks by average time spent per user.

Plan with confidence:  
Read our [5 Mobile App Predictions for 2024](#).

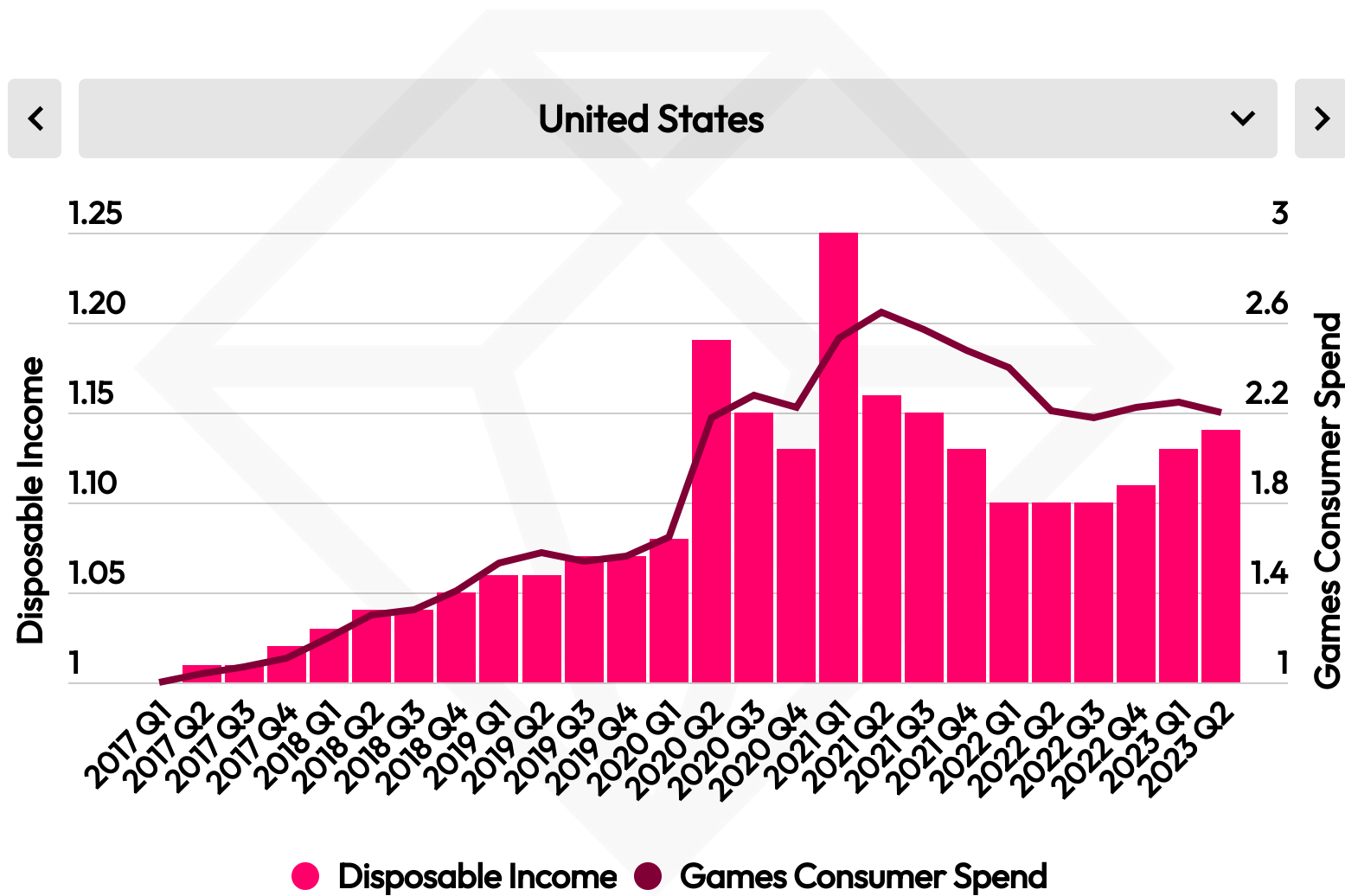




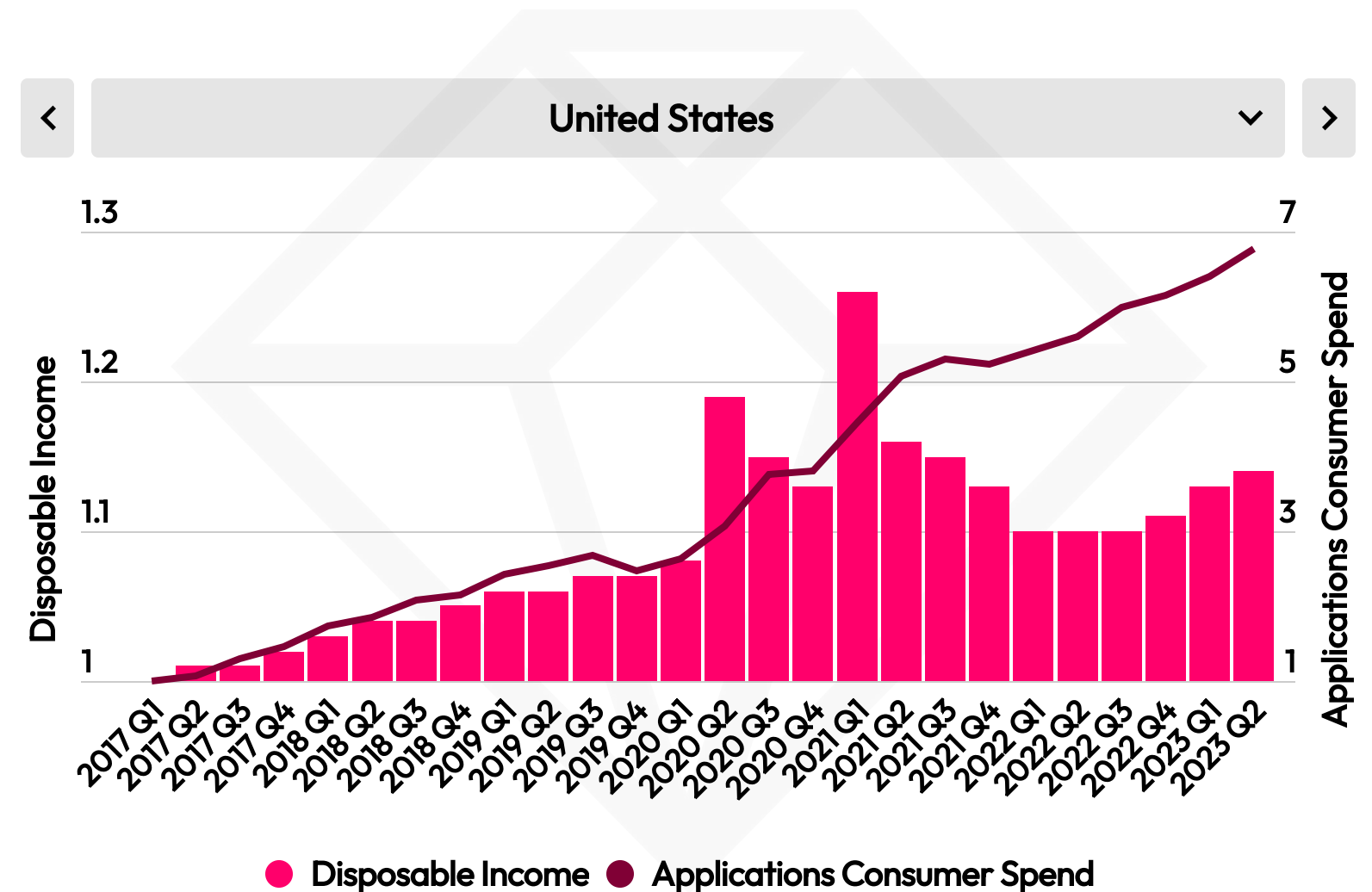
# First Time, Then Money: App Spend Climbs During Disposable Income Squeeze as Mobile Takes a Larger Share of Wallet

Games spend is closely tied to disposable income and took a hit in 2022 and 2023 as a result. Apps — which could represent more 'need-to-have' services, prove more resilient and mirror consumer behavior more similar to how people treat their cable bills, especially as consumers become more comfortable paying on mobile.

**Games** Consumer Spend Growth vs Disposable Income Growth Index



**Apps** Consumer Spend Growth vs Disposable Income Growth Index



Source: data.ai Intelligence and OECD | Note: Consumer Spend across iOS, Google Play; Spend is gross — inclusive of any percent taken by the app stores. Disposable income growth and consumer spend growth are both indexed to Q1 2017. Household disposable income data from the Organisation for Economic Co-operation and Development (OECD) and available through Q2 2023.

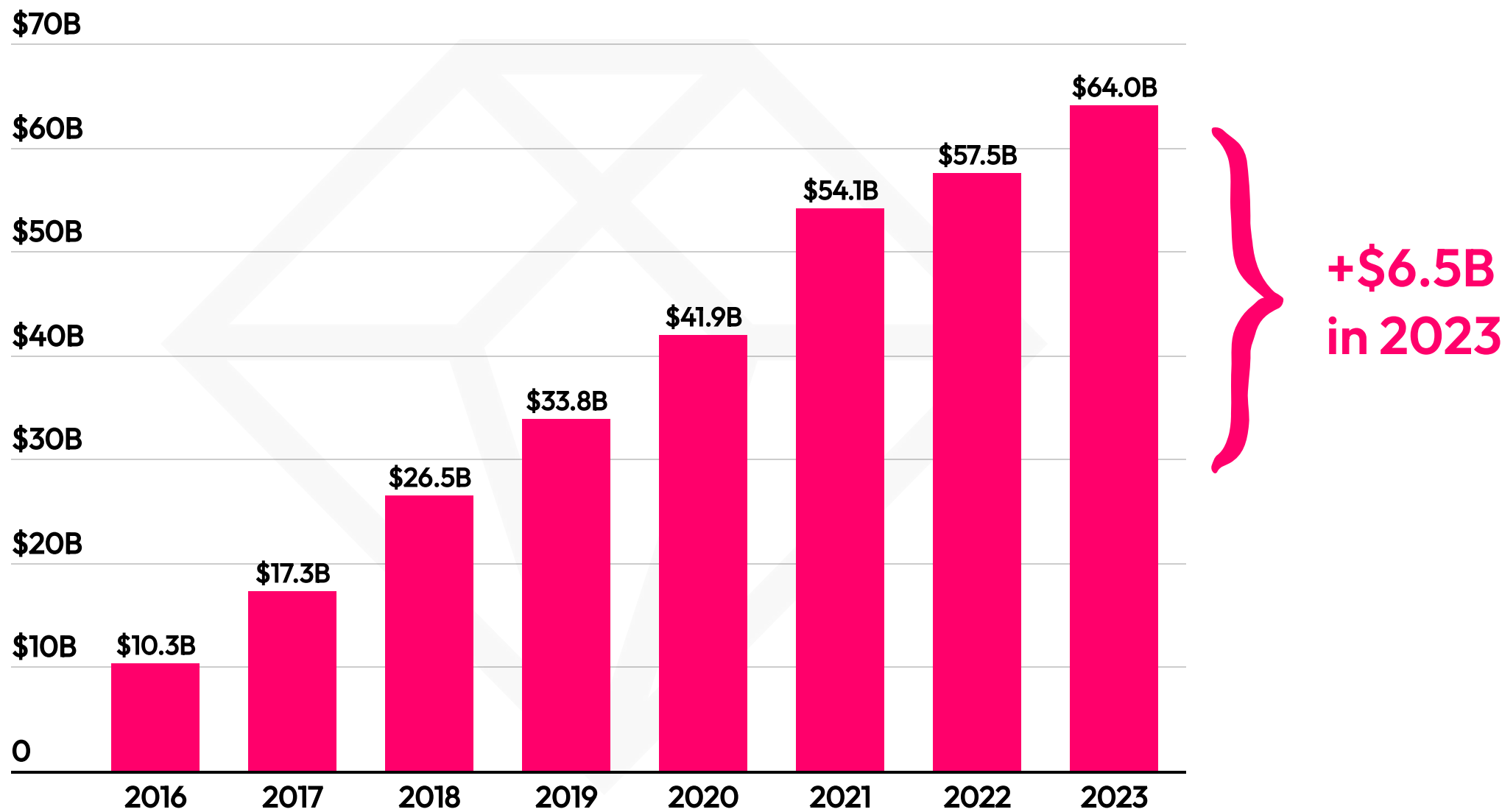


# Will Consumers Soon Spend More in Apps Than Games? More Than \$60 Billion Spent in Apps Excluding Games in 2023

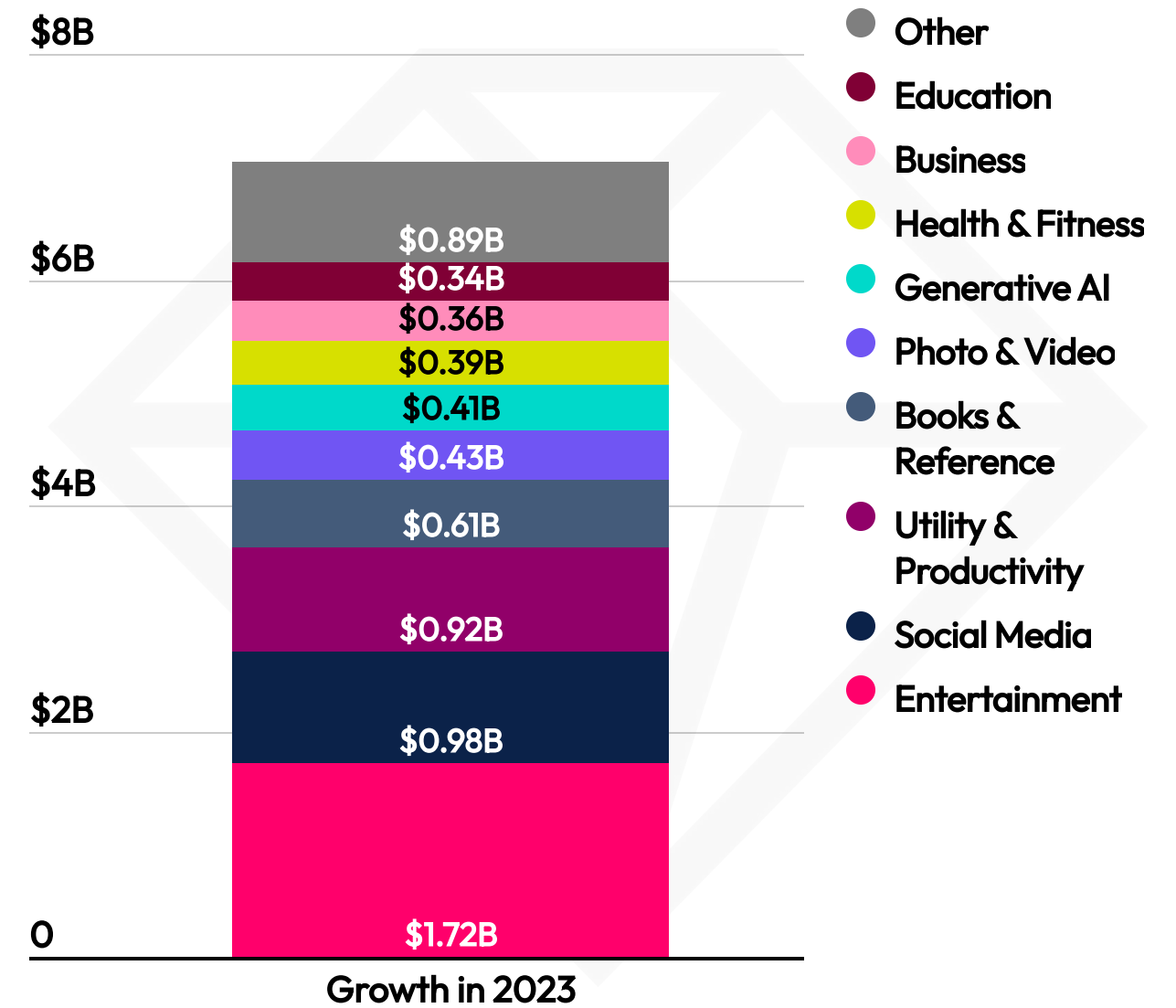
Consumer spend outside of mobile gaming has skyrocketed during the past 10 years, climbing from less than \$3 billion in 2014 to \$64 billion in 2023.

What's driving the growth? Entertainment, Social Media and Utility & Productivity led the way in 2023 as every single genre grew YoY.

**Yearly Worldwide App Consumer Spend**  
2014 - 2023

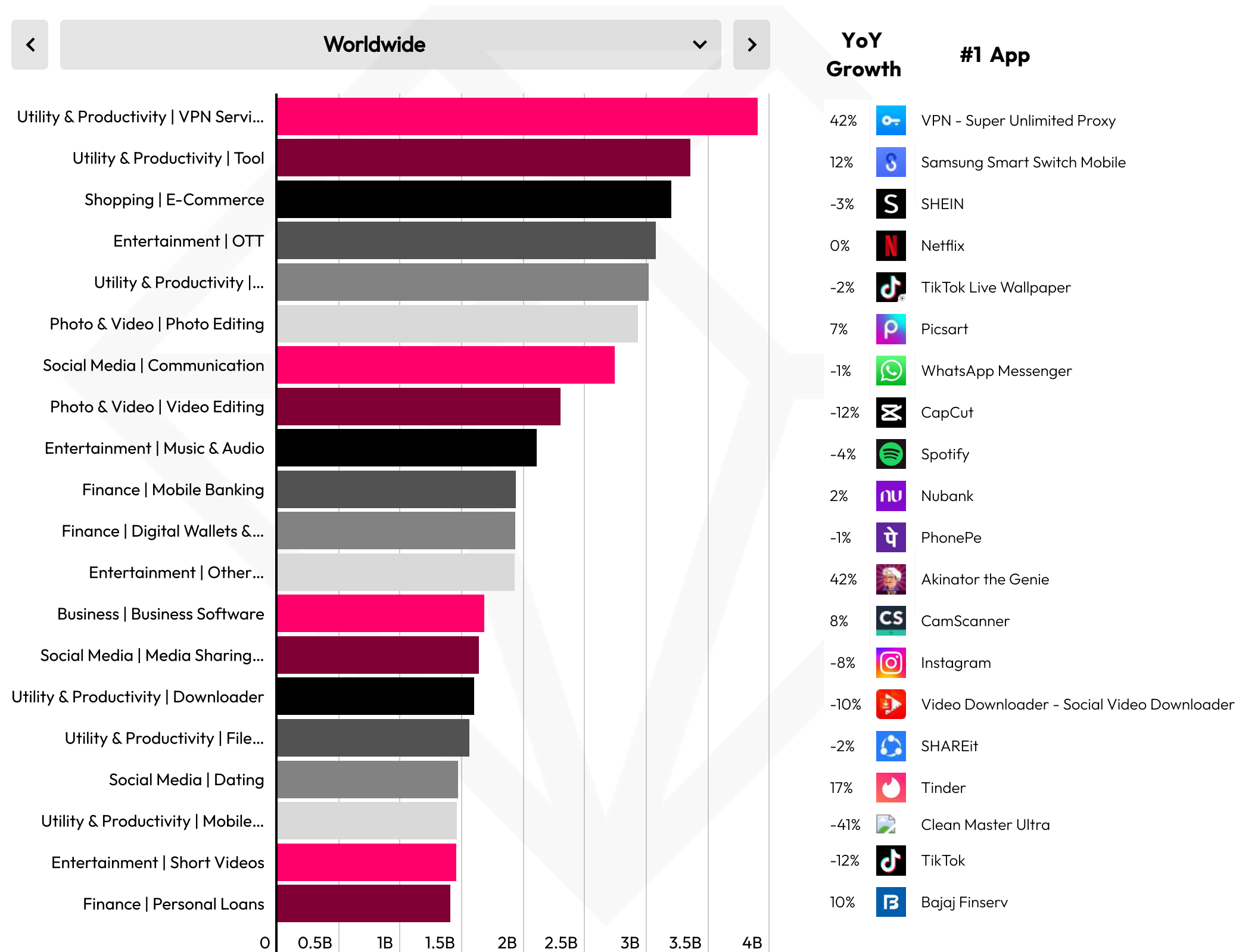


**Worldwide Consumer Spend Growth by App Genre**  
iOS and Google Play only: 2023 vs. 2022



Source: data.ai Intelligence | Note: Consumer Spend across iOS & Google Play and third-party Android stores in China; App genre breakdown includes iOS and Google Play only. Spend is gross — inclusive of any percent taken by the app stores. Based on App IQ Taxonomy as of Jan 4, 2024.

# Top 20 Global App Subgenres by Downloads in 2023



Source: data.ai Intelligence | Note: Among non-gaming apps; Downloads and spend across iOS & Google Play and China is iOS only. Time spent is Android phones only; Spend is gross — inclusive of any percent taken by the app stores; Based on App IQ primary categorization as of Jan 4, 2024

## MACRO MOBILE TRENDS

# Utility & Productivity Drives Downloads with a Focus on Privacy

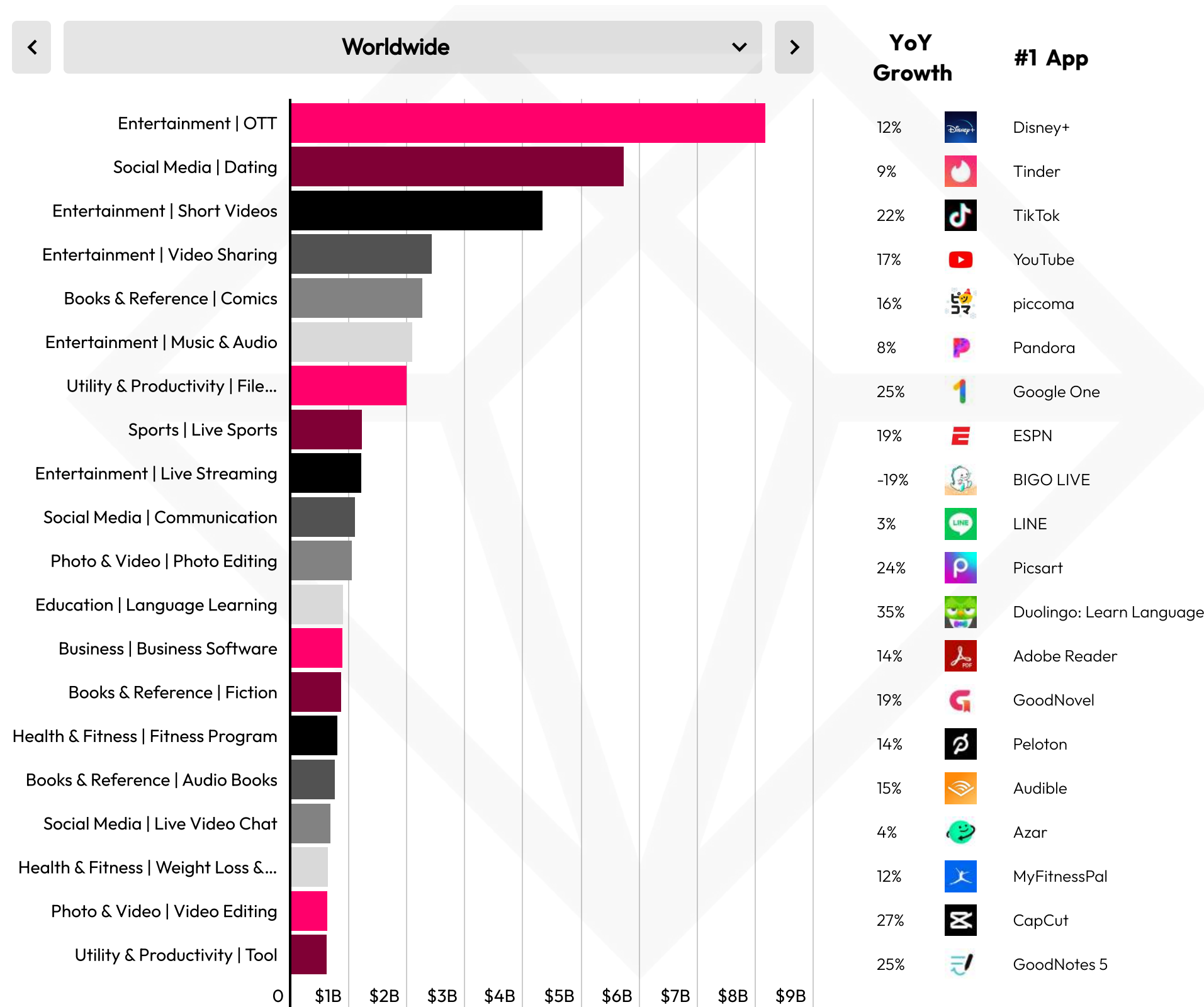
VPN Service & Web Accelerator apps took the lead as the top subgenre with 42% year-over-year growth. This included 50% growth in top markets like India and the United States.

Outside of Utility & Productivity, E-Commerce and Over-the-Top (OTT) apps were among the market leaders. E-Commerce ranked #3 by downloads and top 10 by time spent, while OTT also led the way for consumer spend.

Navigate macroeconomic headwinds: Spot high-growth markets on a weekly basis with a data.ai account. Drill down deeper with our [App IQ taxonomy](#) in each market.



# Top 20 Global App Subgenres by Consumer Spend in 2023



## MACRO MOBILE TRENDS

# Consumers Continue to Pay for Video Streaming on Mobile

Video-based subgenres dominated the leaderboard by global consumer spend in 2023, including the top subgenre, Over-the-Top (OTT). Subgenres including Short Videos, Video Sharing and Live Sports all saw double-digit growth compared to 2022.

Apps across the different app genres have figured out how to successfully monetize on mobile. Nine different genres were represented among the top 20 subgenres in 2023.

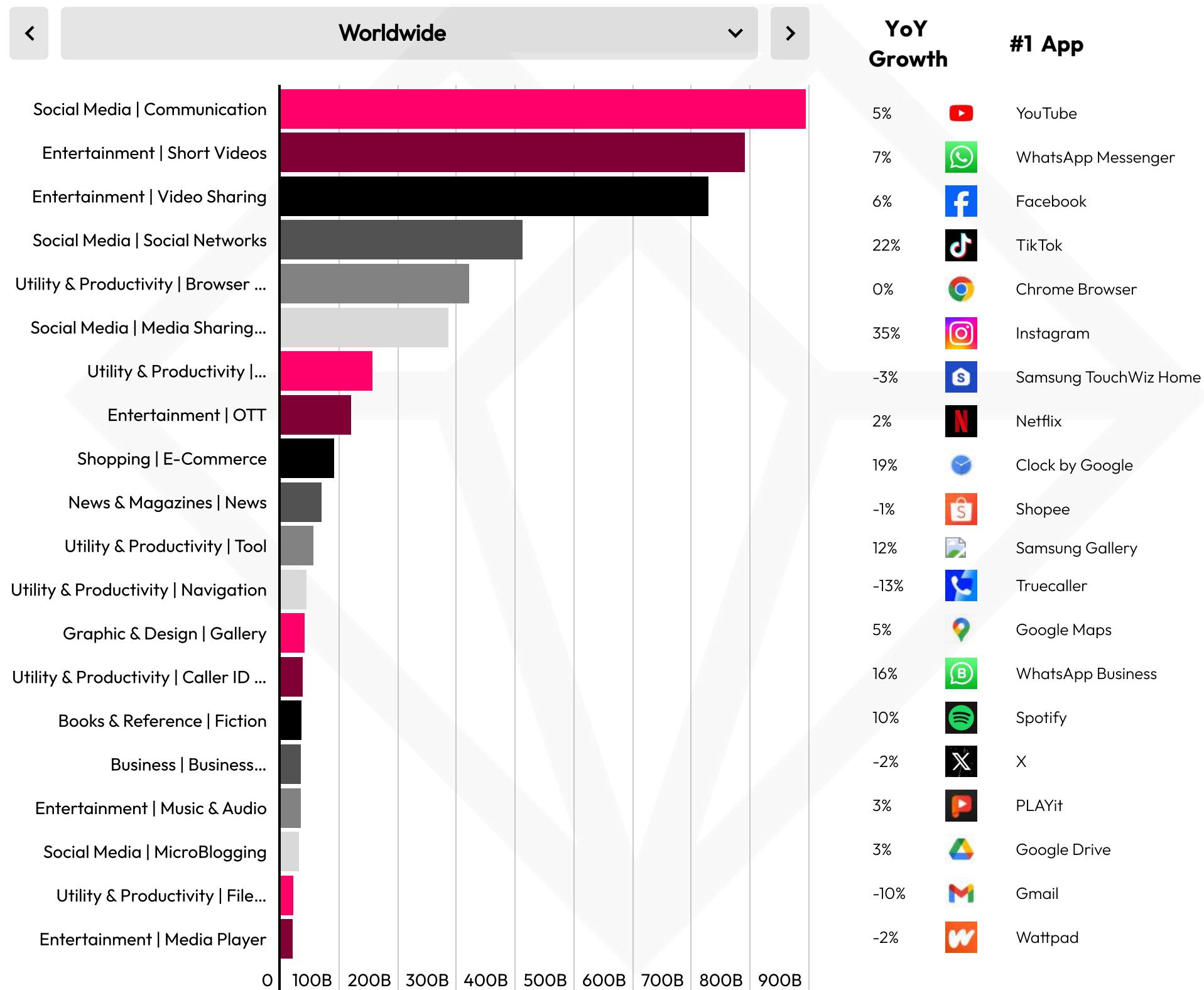
data.ai customer?

See which markets are driving this growth and provide opportunities for future expansion.

Source: data.ai Intelligence | Note: Among non-gaming apps; Downloads and spend across iOS & Google Play and China is iOS only. Time spent is Android phones only; Spend is gross — inclusive of any percent taken by the app stores; Based on App IQ primary categorization as of Jan 4, 2024



# Top 20 Global App Subgenres by Time Spent (Hours) in 2023



## MACRO MOBILE TRENDS

### Monopoly on Time: Social Media and Entertainment

Four of the top five subgenres by time spent were in the Entertainment or Social Media genres. This is notable — the top five subgenres accounted for more than two-thirds of total time spent on mobile apps.

Media Sharing Networks had the strongest growth at 35% year-over-year with top apps including Instagram and Snapchat. Time spent for traditional Social Networks was roughly flat compared to 2022.

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[Discover the market leaders in your subgenre with Top Charts.](#)

Source: data.ai Intelligence | Note: Among non-gaming apps; Downloads and spend across iOS & Google Play and China is iOS only. Time spent is Android phones only; Spend is gross — inclusive of any percent taken by the app stores; Based on App IQ primary categorization as of Jan 4, 2024

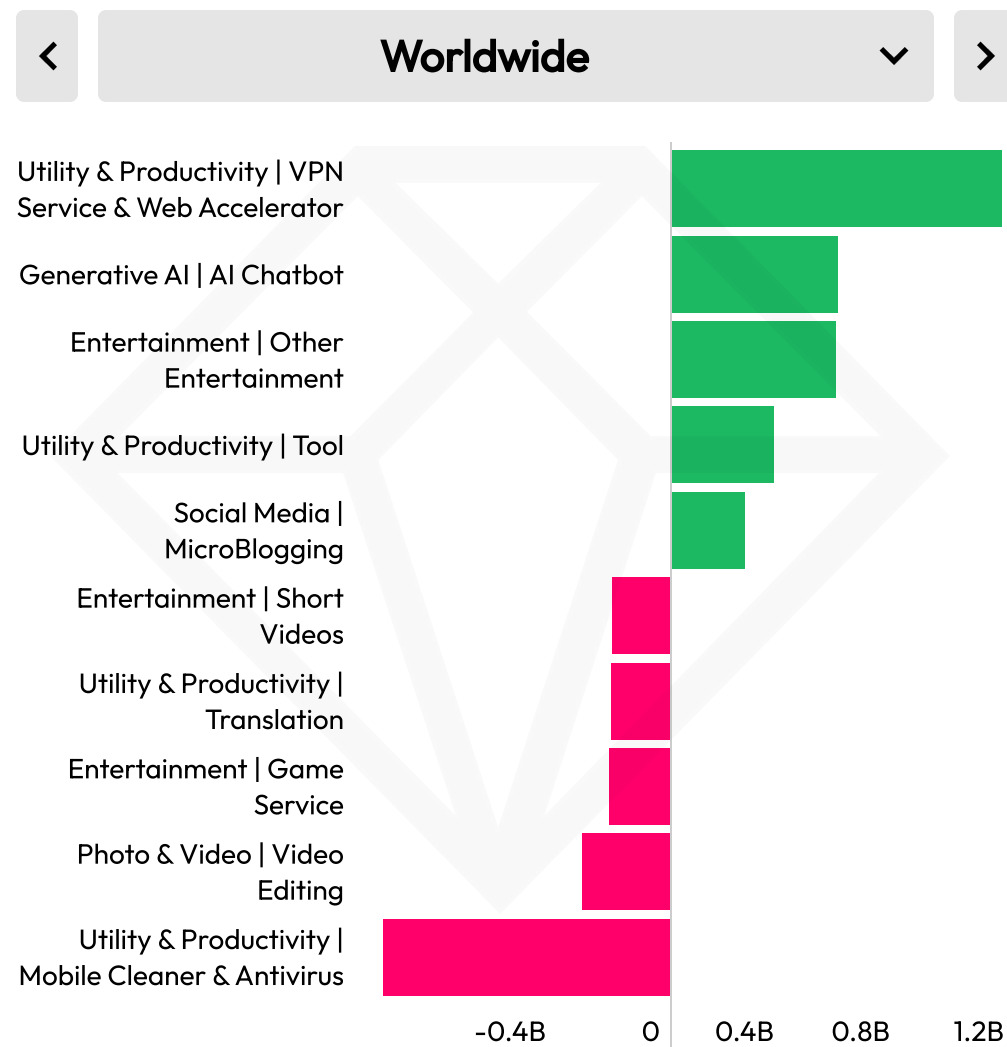




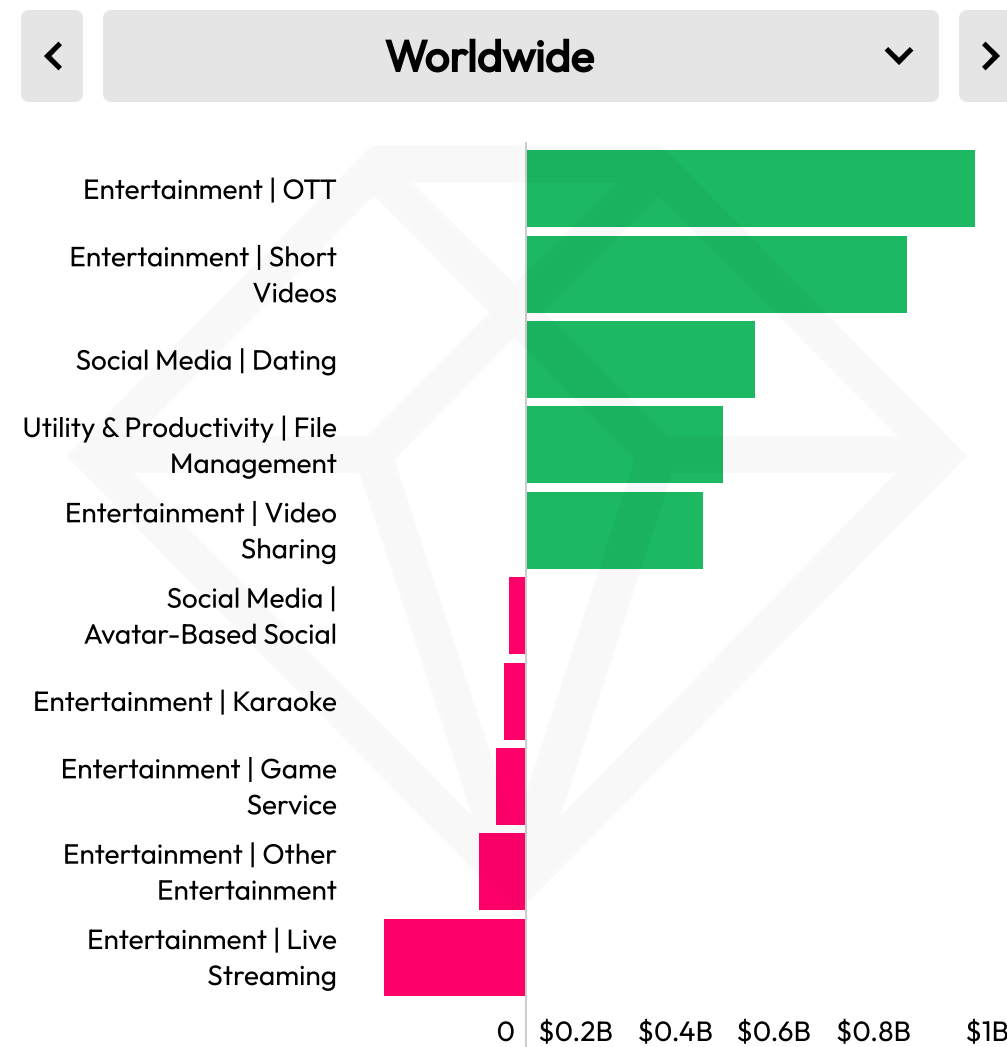
# The App Market is Resilient: Entertainment and Social Apps See Strong Growth — and Generative AI Joined the Fray in 2023

While some subgenres took a step back in 2023, this was often overshadowed by strong growth across the rest of the industry.

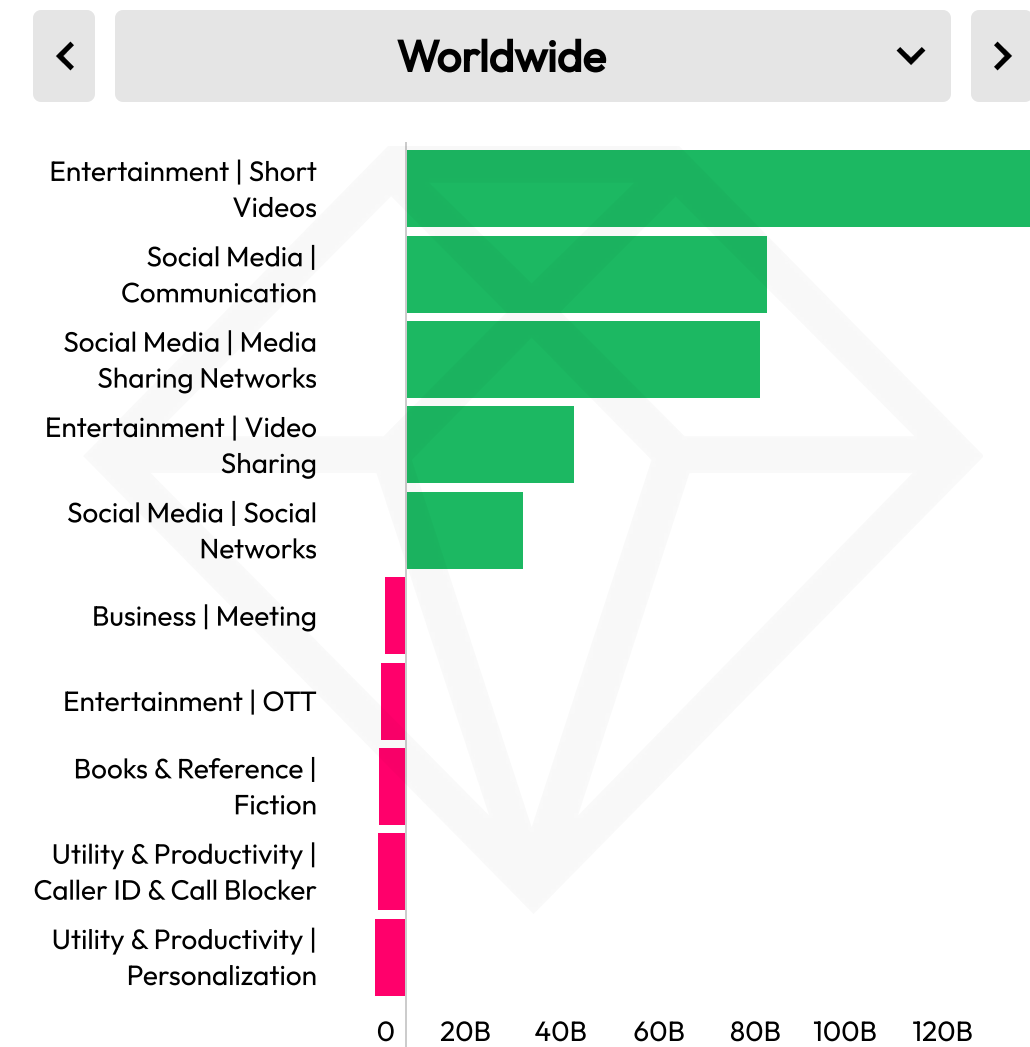
**Downloads: App Growth 2023 YoY**



**Consumer Spend: App Growth 2023 YoY**



**Time Spent (Hours): App Growth 2023 YoY**



Source: data.ai Intelligence and OECD | Note: Consumer Spend across iOS & Google Play and China is iOS only; Spend is gross — inclusive of any percent taken by the app stores. Time Spent on Android phones; Based on App IQ Taxonomy as of Jan 4, 2024.

# The 2023 \$1 Billion Club

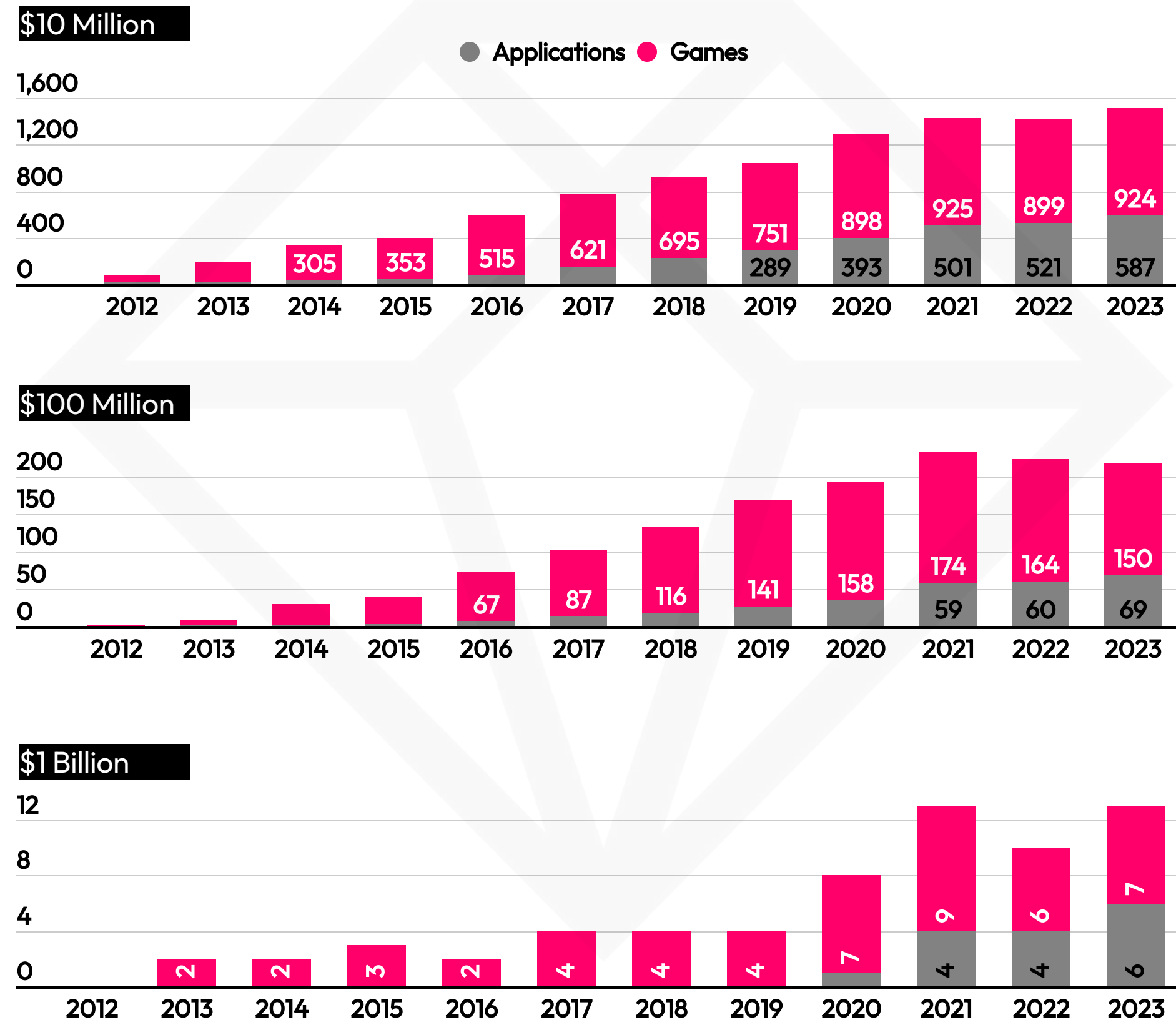
More than 1,500 apps and games generated over \$10 million annually in 2023.

219 surpassed \$100 million and 13 surpassed \$1 billion annually.

Economic headwinds disproportionately impacted top games: The number of games with more than \$10 million in consumer spend bounced back, roughly even with the previous high in 2021. The number of games earning \$100 million or \$1 billion have yet to reach the highs from 2021.

Learn how to isolate changes in the competitive landscape to make informed strategic decisions specific to your business.

## Number of Apps Surpassing Annual Global Consumer Spend



Source: data.ai Intelligence | Note: Consumer Spend across iOS, Google Play, iOS only for China; Spend is gross — inclusive of any percent taken by the app stores



# Meet the New Entrants to the \$1 Billion Club in 2023

Four new apps joined the annual \$1 billion club in 2023 with Royal Match leading the way. This was a strong bounce back after no apps entered the club in 2022.

No non-game app reached \$1 billion in annual global consumer spend until Tinder in 2020. Five more apps have reached this milestone since, including two new additions this year (Google One and Max).

How did these new entrants monetize so effectively? [data.ai's In-App Purchase SKU](#) data reveals which in-app purchases drove these breakout performances.

## Apps to Reach \$1 Billion in Annual Global Consumer Spend for the First Time



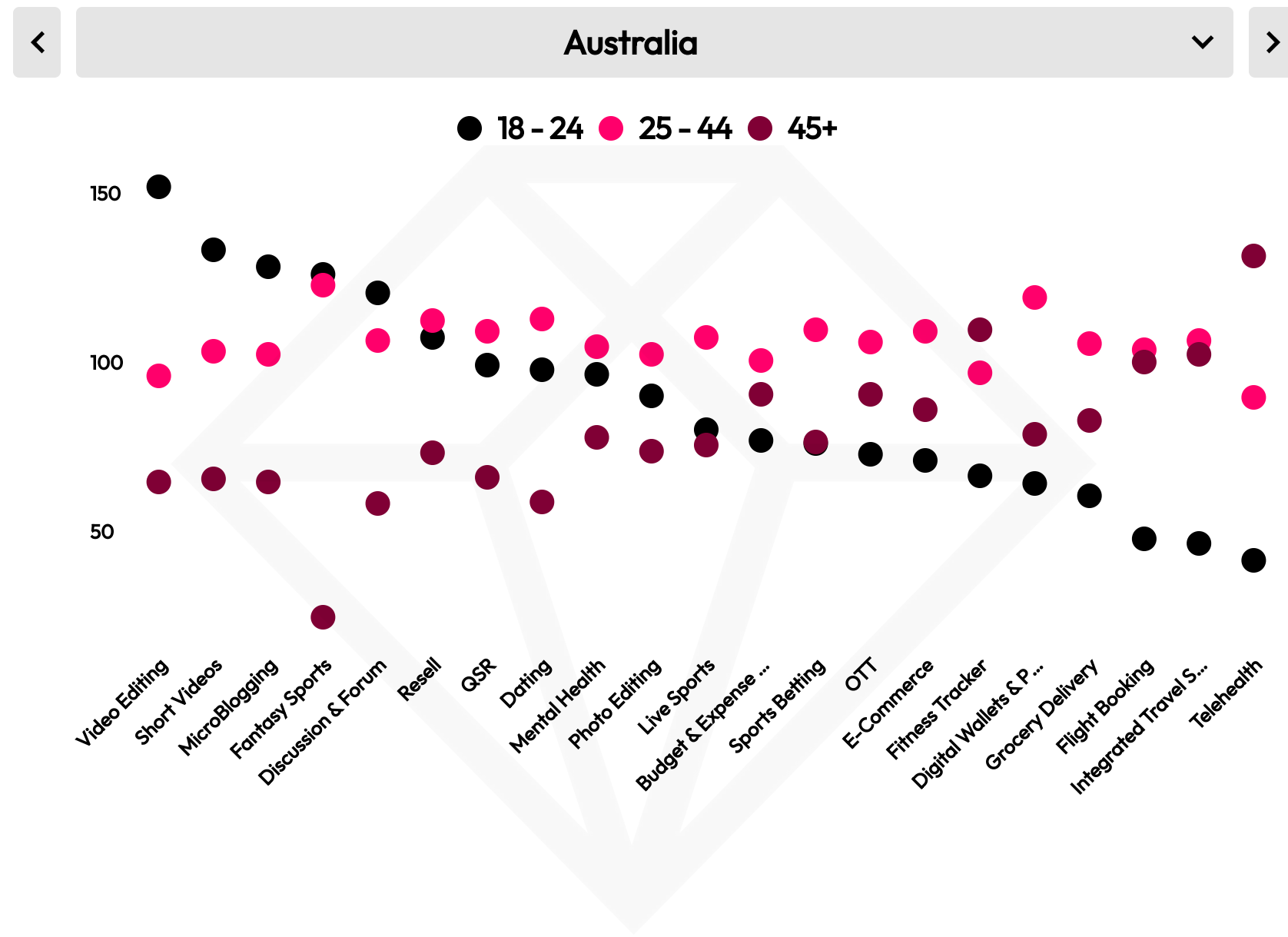
Source: data.ai Intelligence | Note: Consumer Spend across iOS, Google Play, iOS only for China; Spend is gross — inclusive of any percent taken by the app stores



# Gen Z Embraces User-Generated Content, from Videos to Forums

## 2023 | Average Age Group Index Among Select Subgenres

Index >100 Skews Towards Demographic Group



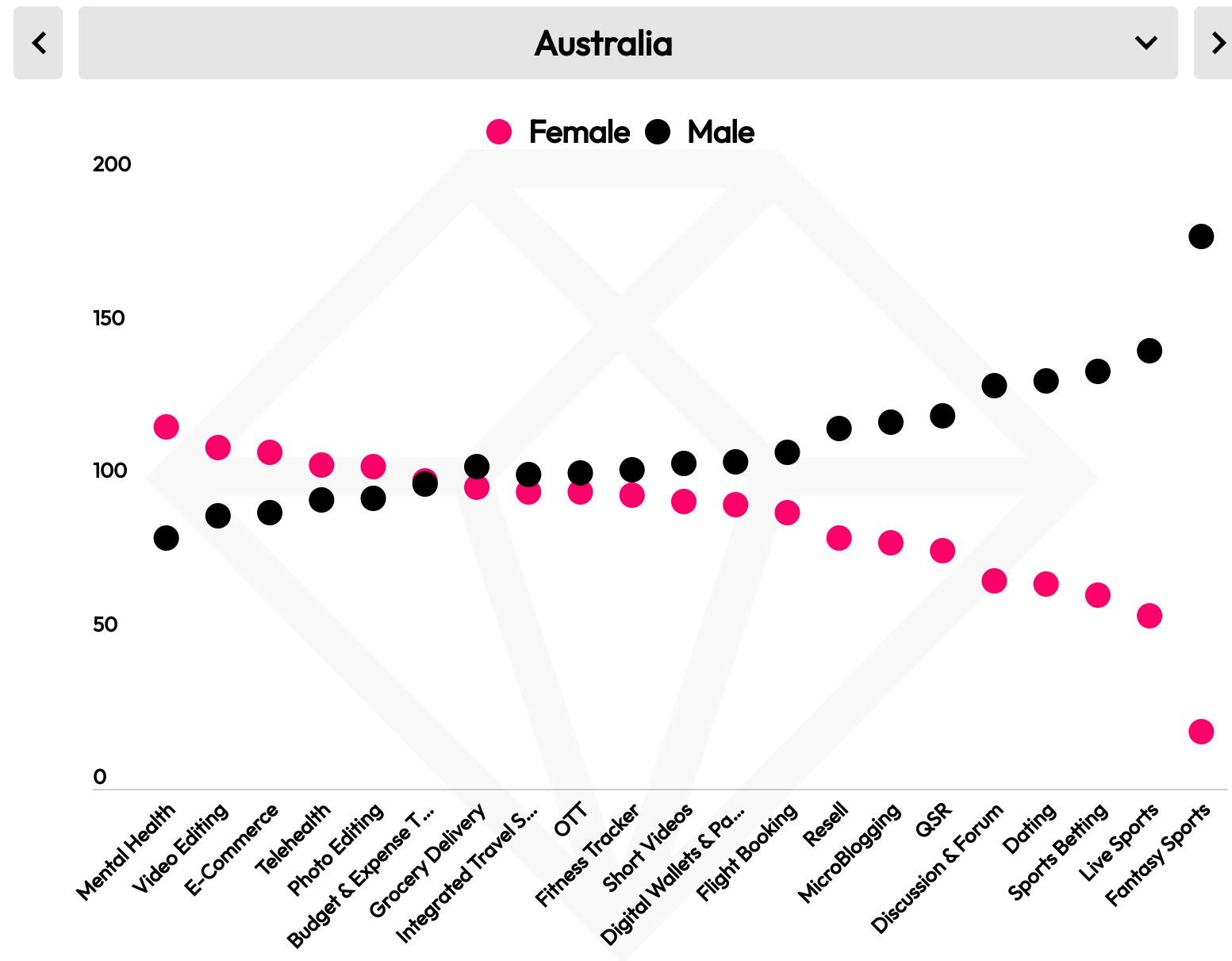
## Top Apps by MAU by Likelihood of Use



Source: data.ai Intelligence | Note: 2023, Android Phone. Average of Demographic Index : measure of demographic cohort compared to the overall population) among top 20 apps by average MAU per Genre.

# Health and Video Editing Apps Tend to Skew Female

**2023 | Average Gender Index Among Select Subgenres**  
 Index >100 Skews Towards Demographic Group



**Top Apps by MAU by Likelihood of Use**



Source: data.ai Intelligence | Note: 2023, Android Phone. Average of Demographic Index : measure of demographic cohort compared to the overall population) among top 20 apps by average MAU per Genre. Gender represented as Male and Female only and is not representative of all gender identities

# The Most Searched iOS App Store Keywords in 2023

Entertainment   OTT															
Rank	Brazil	Canada	China	France	Germany	India	Indonesia	Japan	Mexico	Saudi Arabia	South Korea	Thailand	Turkey	United Kingdom	United States
1	netflix	netflix	视频	netflix	netflix	netflix	video	tver	netflix	netflix	넷플릭스	netflix	netflix	netflix	netflix
2	globoplay	amazon prime	爱奇艺	prime video	disney	hotstar	film	netflix	hbo max	shahid	쿠팡플레이	wetv	tv	disney	disney+
3	prime video	prime video	腾讯视频	amazon prime video	rtl	jio cinema	netflix	ねっとふりつくす	hbo	tv	티빙	viu	exxen	disney+	hulu
4	globo	tv	腾讯	canal	ard mediathek	mx player	videos	ていーばー無料	disney	انمي	디즈니플러스	iqiyi	blutv	bbc iplayer	paramount
5	amazon prime	amazon prime video	电影	my canal	amazon prime video	voot	vidio	abema	prime video	osn	웨이브	tv	trt	itv hub	paramount+
6	tv	disney	优酷	crunchyroll	prime video	sony liv app	tv	u next	amazon prime	طيور الجنة	netflix	trueid	amazon prime	itv	hbo max
7	filmes	prime	樱花动漫	paramount	joyn	zee5	rcti	あべま tv	tv	anime	디즈니	disney	videos	sky go	peacock tv
8	hbo max	crave	芒果tv	mytfl	wow	prime video	nonton	あべま tv	amazon prime video	noor	왓챠	ais play	bein connect	prime video	prime video
9	amazon prime video	videos	英超	france.tv	sky go	amazon prime video	viu	あべま tv	totalplay	نت	라프텔	ดูทีวีออนไลน์	disney	now tv	amazon prime
10	hbo	ctv	动漫	molotov tv	crunchyroll	disney hotstar	wetv	hulu	universal	amazon prime	wavve	ch3	star	amazon prime video	tubi

Source: data.ai Intelligence | Note: iPhones; ranked by average Search Volume



# AI on Mobile

AI took the world by storm in 2023, and mobile was no exception. Generative AI was the breakout mobile genre and market leaders across verticals integrated AI into their mobile solutions.



In 2023, we became #1 French consumer app publisher in the world by focusing on creating exceptional products for profitable growth. Leveraging data.ai for market insights allows us to build scalable publishing solutions with our expanding community of developers. With 2024's AI Act reshaping the landscape, market foresight becomes indispensable.

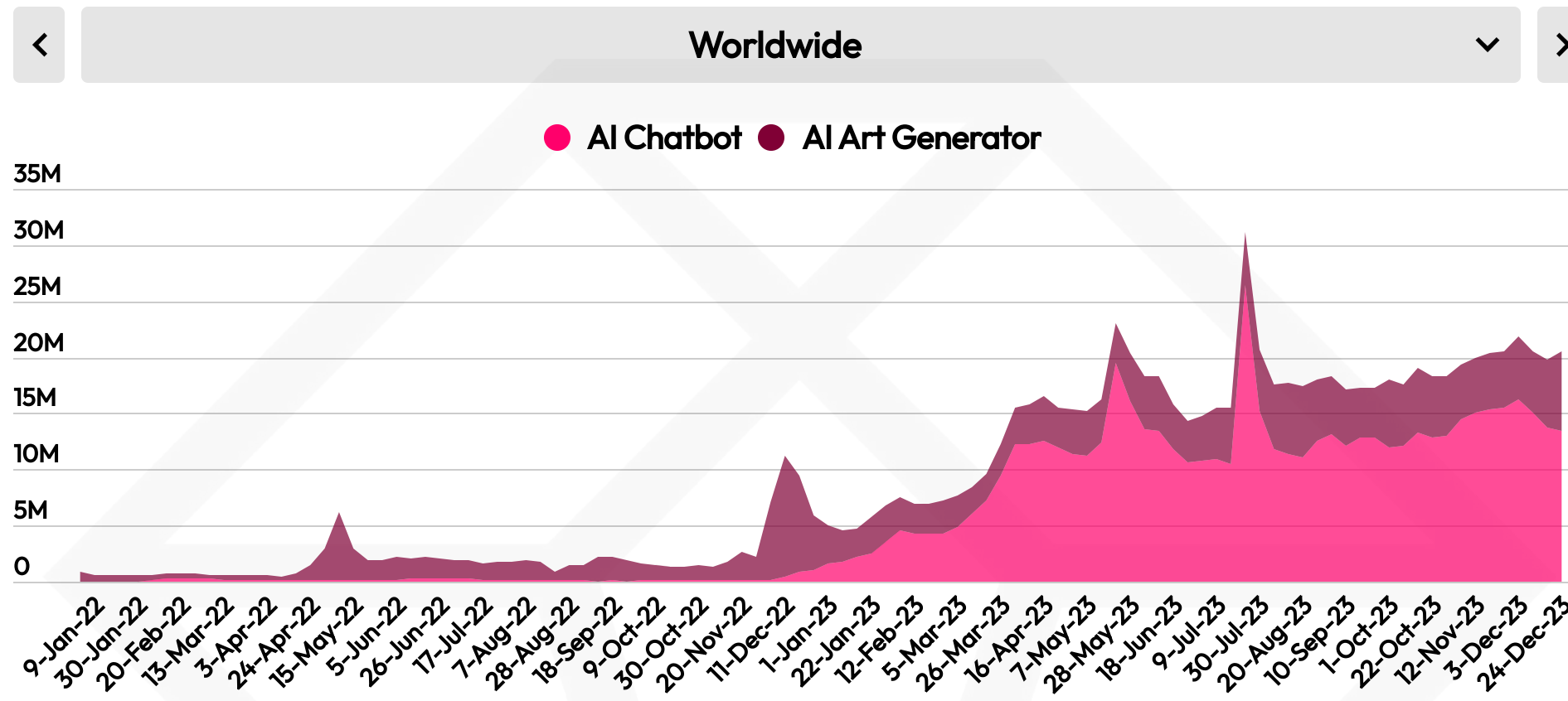
**Jean-Baptiste Hironde**

CEO & Founder

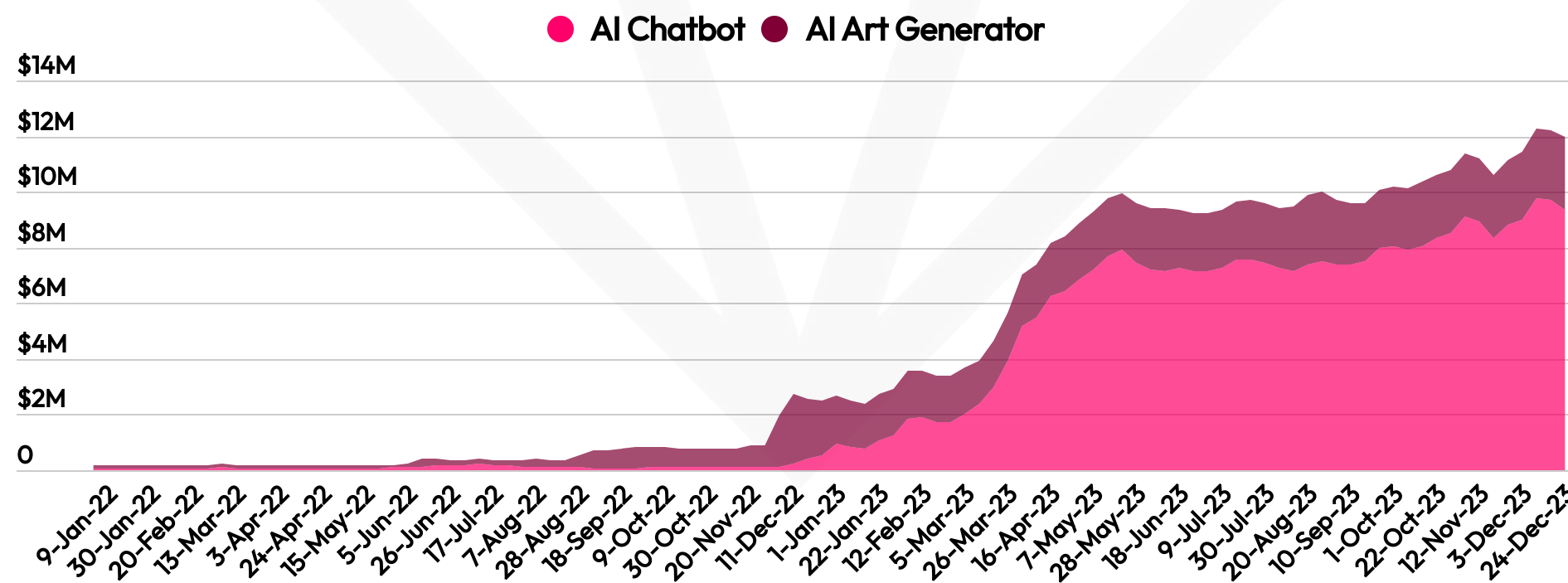


**MWM**

## Generative AI App Weekly Downloads by Subgenre



## Generative AI App Weekly Consumer Spend by Subgenre



Source: data.ai Intelligence | Note: Downloads and consumer spend across iOS, Google Play; China is iOS only. Generative AI apps are classified using data.ai's App IQ taxonomy.

## AI ON MOBILE

# Generative AI is the Breakout Genre of 2023

Generative AI, data.ai's latest addition to its App IQ taxonomy, emerged as one of the fastest growing genres of 2023. AI Chatbot apps really took off in the later part of the year with the launches of [ChatGPT](#) and [Character AI](#) and adoption has remained strong since.

Consumer spend also continued to climb throughout 2023 after huge growth earlier in the year. Many top apps like ChatGPT include subscription offerings to unlock additional features.

The AI popularity was fairly global, though the genre did not rank among the top five breakout genres in several Asian and Middle Eastern market including China, Japan, Saudi Arabia, and Turkey.

Find out which apps are driving this growth with [Top Apps](#), powered by data.ai's App IQ

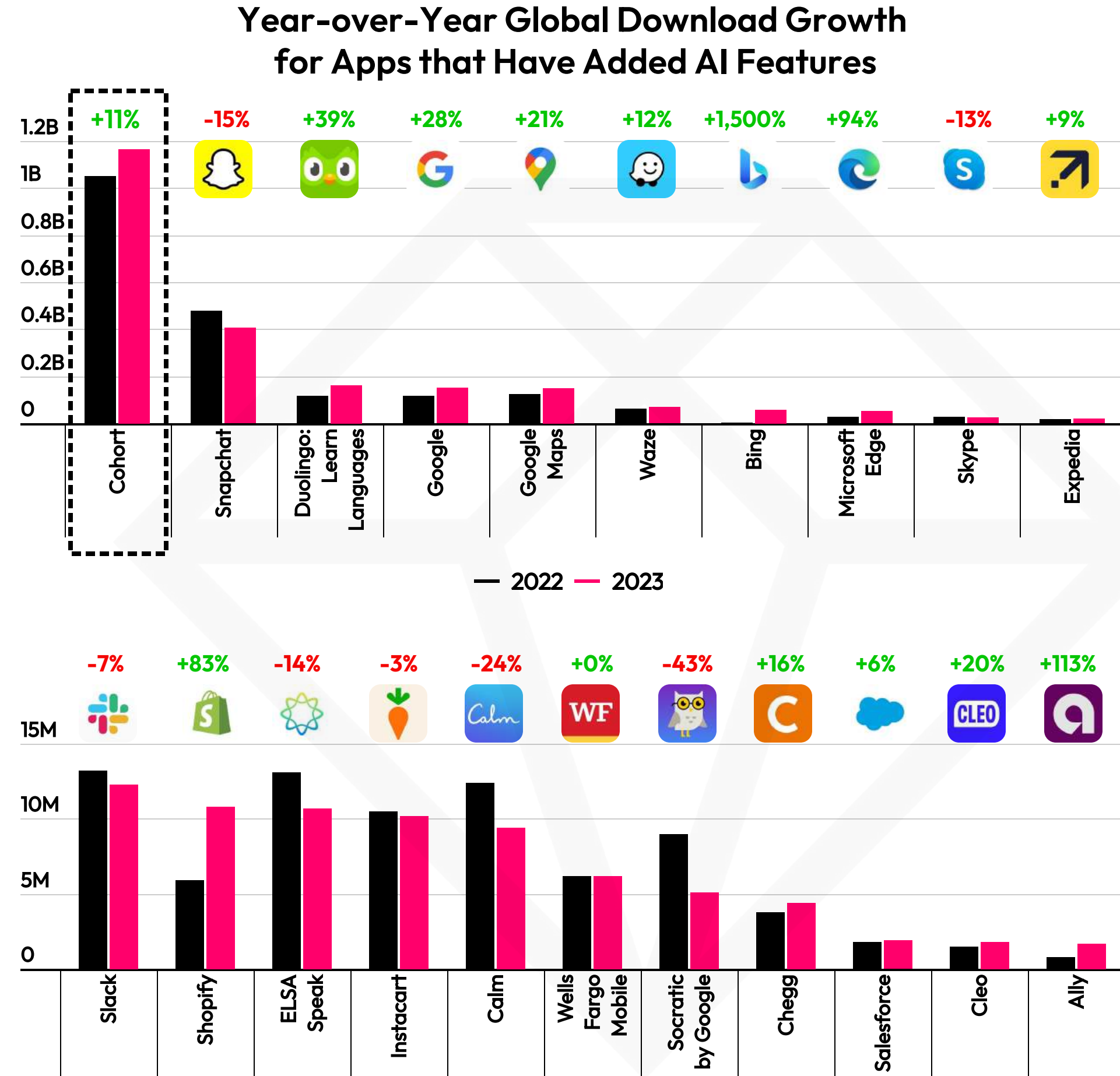


# Not Just for Chatting: Apps Across Verticals Find Success with AI

A cohort of 20 top apps that recently added AI features outperformed the market in 2023 with 11% YoY growth. The positive results were also well distributed — 13 of the 20 (65%) saw positive growth.

AI has made its way across the mobile spectrum, from Social ([Snapchat](#)) to Education ([Duolingo](#)) to Finance ([Wells Fargo](#)). In fact, these 20 apps represent eight different genres and 14 subgenres.

Check out how recent feature improvements affected an app's performance across all key metrics.



Source: data.ai Intelligence | Note: Cohort of select apps that have added AI features.



# The AI Enthusiasm Hit Mobile in 2023 — and with Many More Apps Than Just ChatGPT

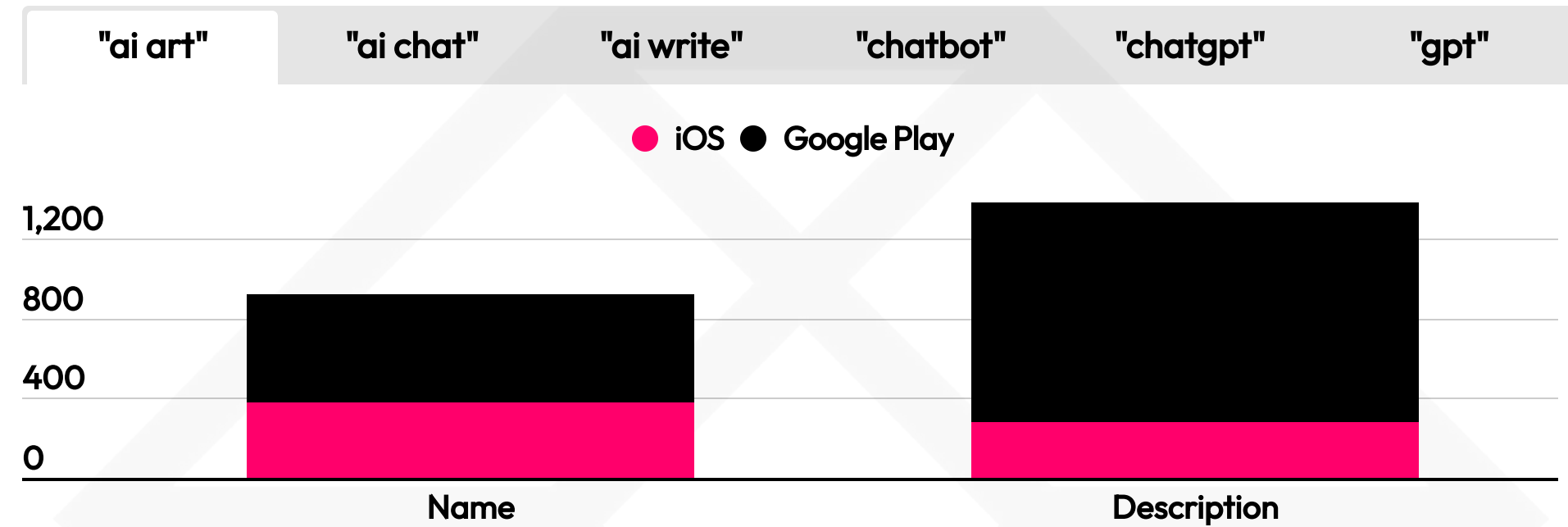
Thousands of apps flocked to the iOS App Store and Google Play store with ai-related solutions. More than 4,000 apps added "chatbot" to their app descriptions, and more than 3,500 added "gpt".

The majority of ai-related apps launched in 2023. For example, 2,500 apps launched in 2023 with "chatbot" in their description — nearly double the apps launched in the previous four years combined.

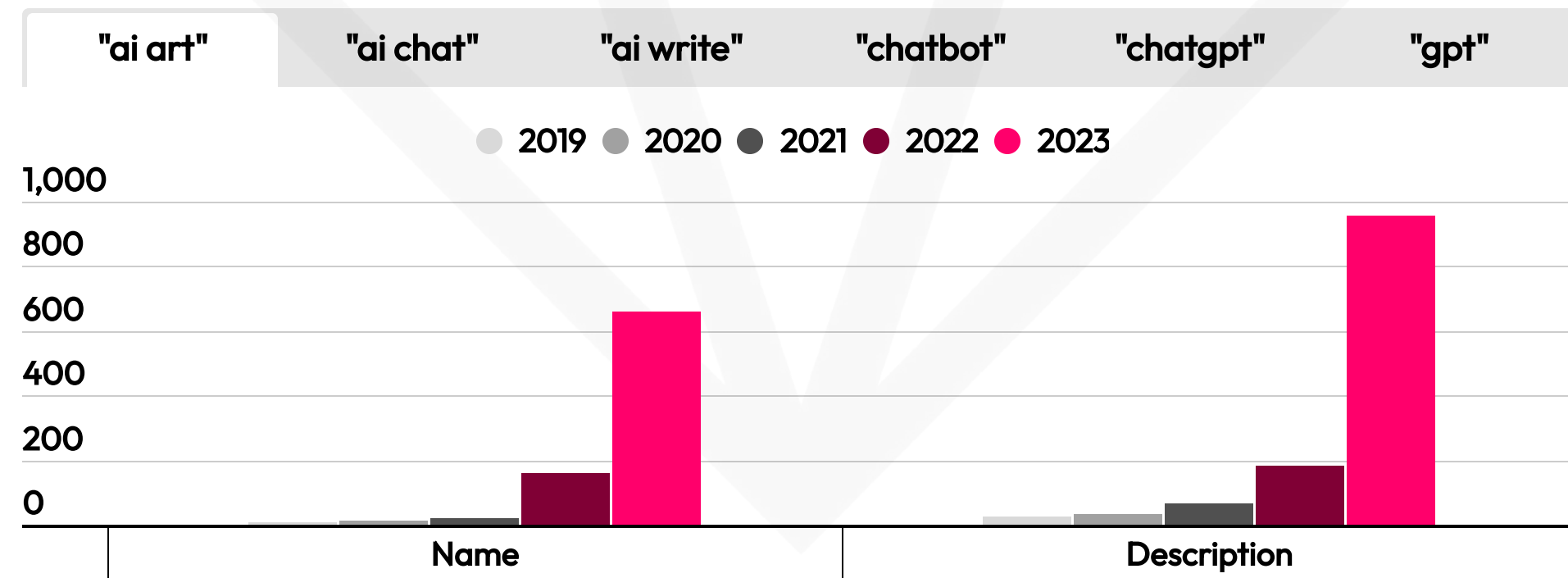
Want to take the next step?

See which apps are capitalizing on boosting organic discovery amidst the ai hype with ASO Keywords

## Apps with AI-Related Terms in App Names or Descriptions in 2023



## Release Years for Apps with AI-Related Terms



Source: data.ai Intelligence | Note: Based on the latest app names and descriptions. Includes apps released on iOS and Google Play that have ranked in the top category rankings.



# Gaming

Demand for games at all-time high, yet spending on in-game purchases cools.



data.ai offers market industry benchmarking and competitive insights that are an essential aid to companies that desire to be at the forefront. Complementing our own analytics, it offers side by side view of market data that affords us the opportunity to maintain a competitive edge, to remain innovative and to have the ability to pivot as the fast paced gaming market requires.

**Matt Liu**

Head of NetEase Games Overseas Publishing



# Consumer Spend in Mobile Gaming Fell 2% in 2023 to \$107.3 Billion — Downloads Dipped to Around 88 Billion

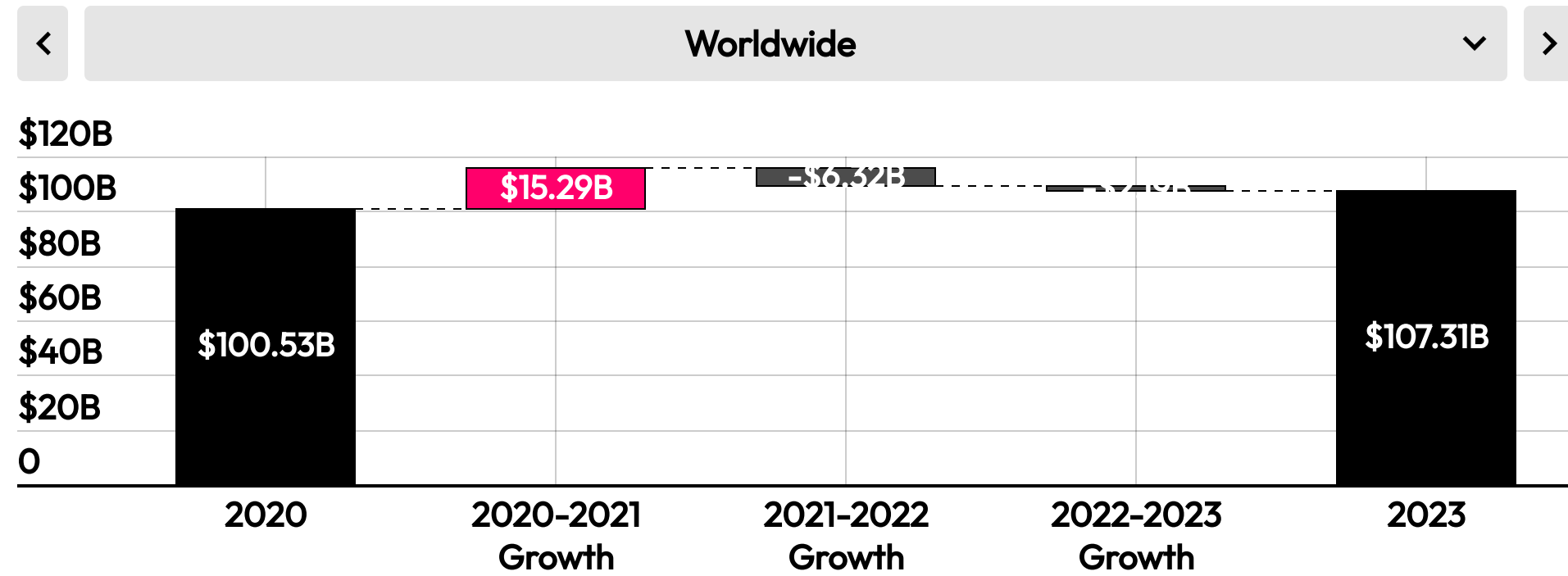
In 2023, well known IP games such as Monopoly GO and EA SPORTS FC Mobile Soccer saw breakout success as mobile games are now capable of offering console-quality graphics and gameplay experiences.

Hit Open World RPG Genshin Impact continued to break new grounds, crossing \$4 Billion in all-time consumer spend in Q1 2023.

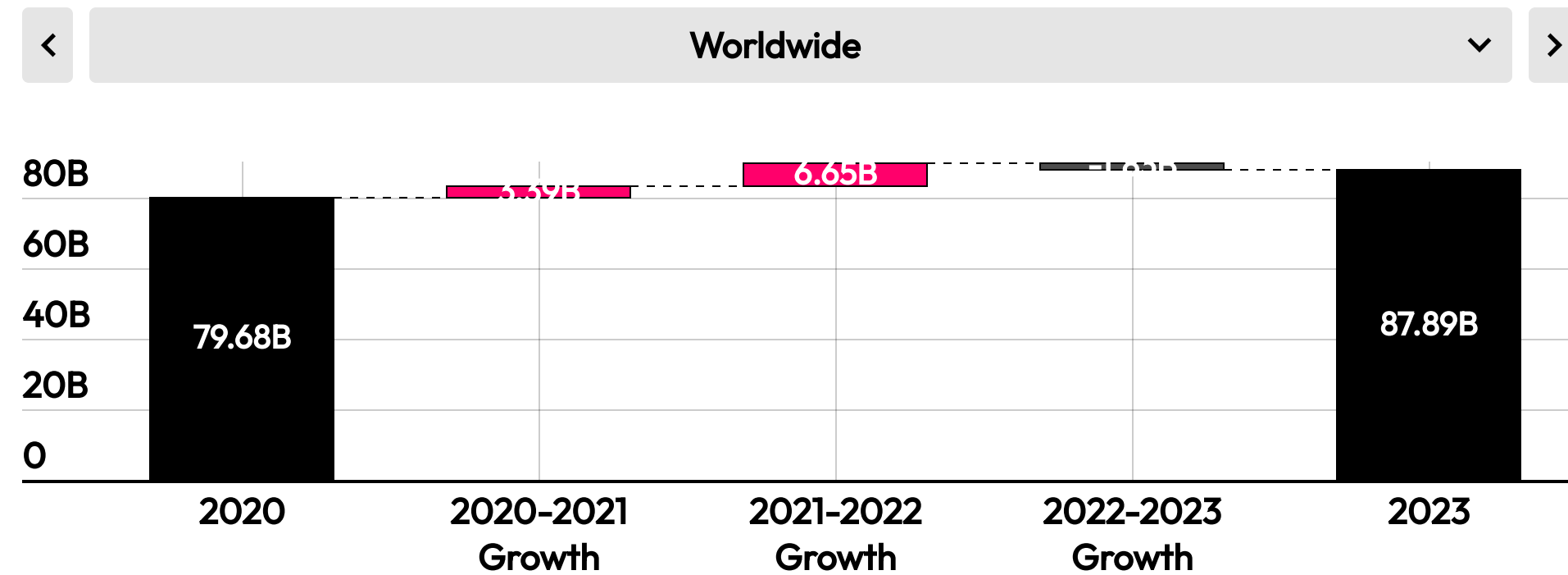
Puzzle and Hypercasual games like Block Blast Adventure Master and Attack Hole were key download drivers, but 2023 saw some surprise hits such as Avatar Life Simulation game Gacha Life 2, and Party Royale game Eggy Party, making major gains in downloads and usage.

Monitor market movements day-by-day with a [data.ai account](#) to get the scoop on the latest shifts and emerging opportunities.

## Mobile Game Consumer Spend Growth



## Mobile Game Download Growth



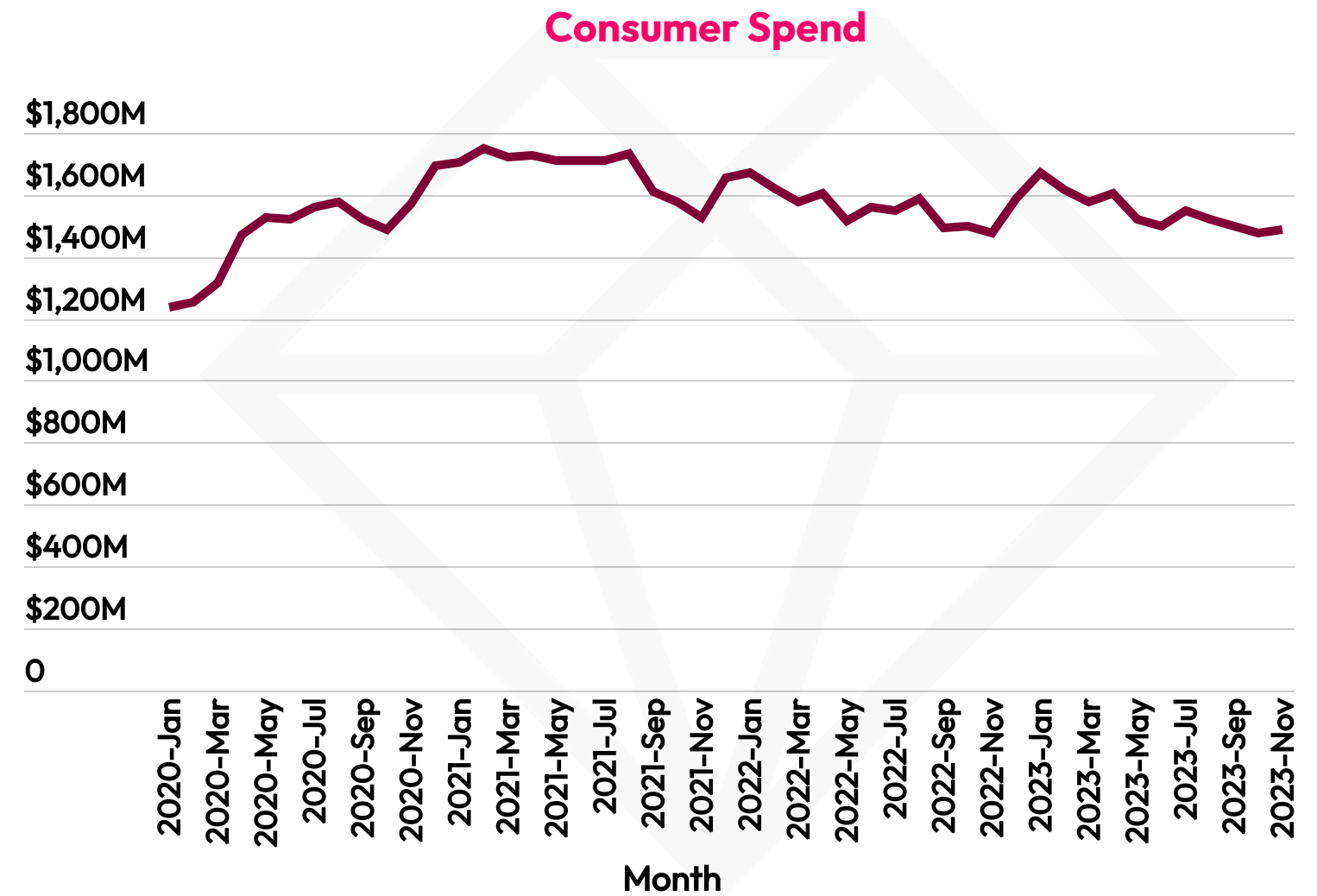
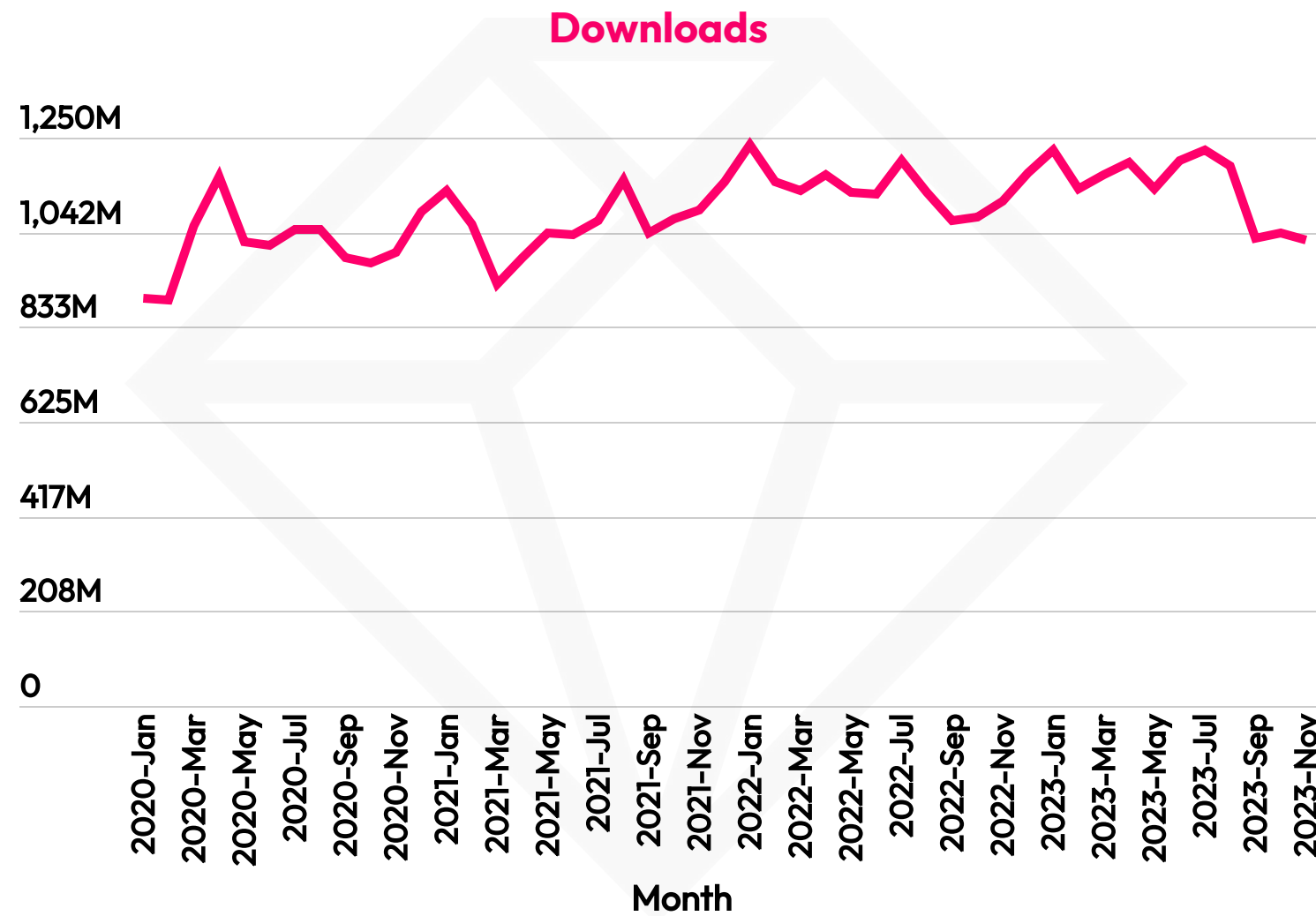
Source: data.ai Intelligence | Note: Downloads across iOS, Google Play and third-party Android in China combined; Time spent is Android phones only; Spend is gross — inclusive of any percent taken by the app stores



# Over 1.1 B Downloads, \$1.5B Spend Spent Per Week on Mobile Games Globally in 2023

< Worldwide >

Average Weekly Downloads and Consumer Spend for Mobile Games Each Month 2020 - 2023



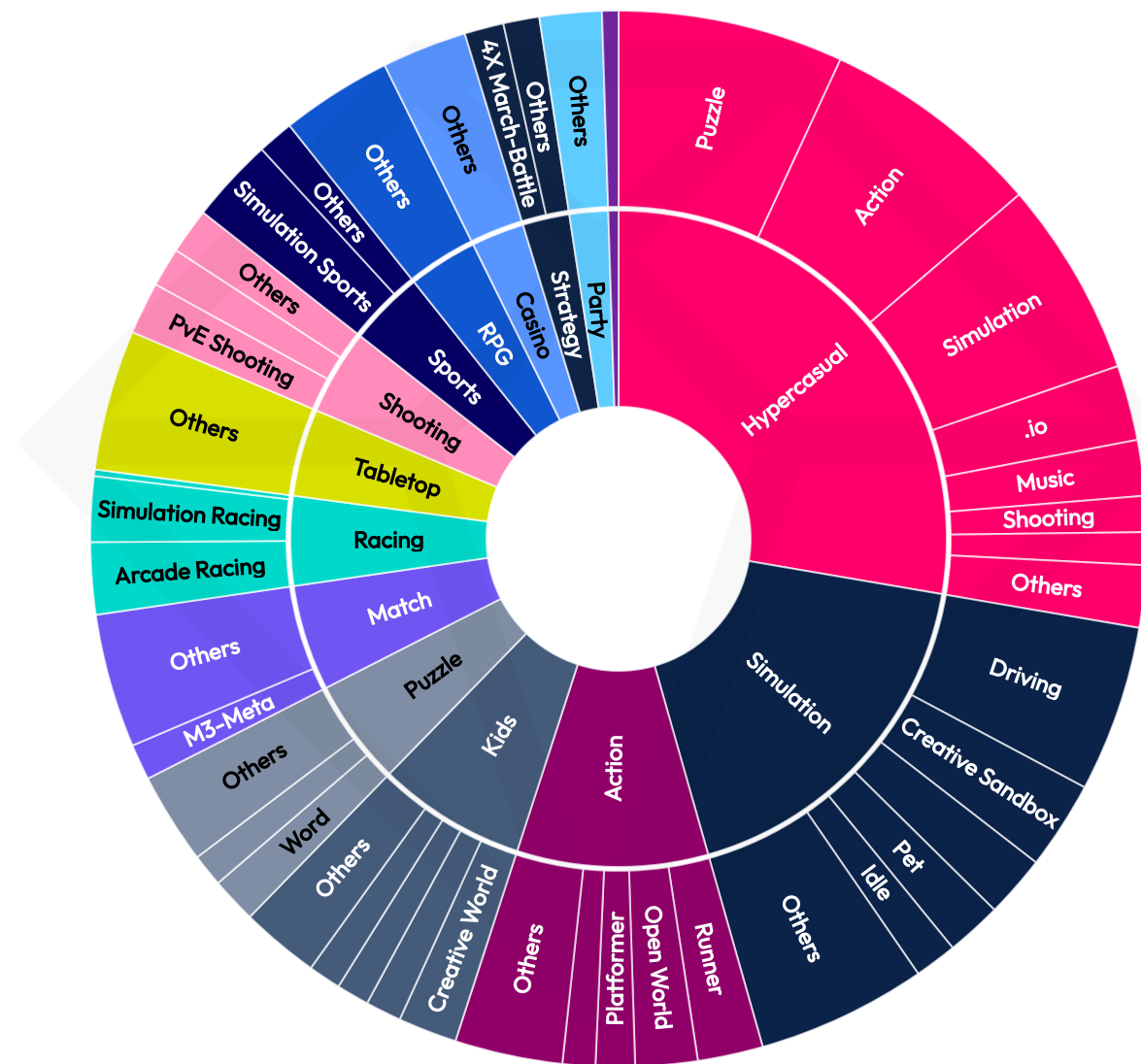
Source: data.ai Intelligence | Note: Downloads and consumer spend are across iOS and Google Play. iOS only for China.



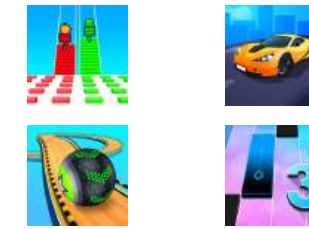
# Who are the Leaders by Downloads?

2023 | Worldwide Top Mobile Game Genres by Downloads | Powered by data.ai's Game IQ Taxonomy

< Worldwide >

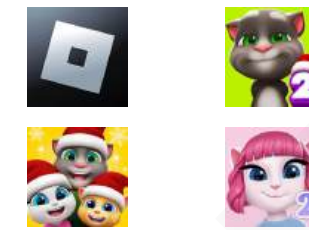


## #1 - Hypercasual



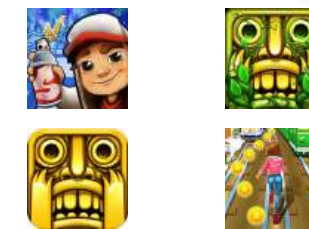
16.4 B in Downloads  
 YoY Downloads -7.5% ▼  
 YoY IAP Spend +52.9% ▲  
 28% of All Downloads ▼  
 0.5% of All IAP Spend ▲

## #2 - Simulation



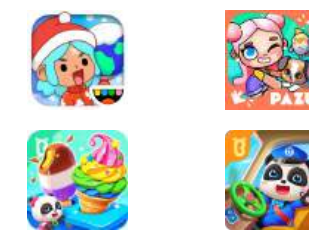
10.5 B in Downloads  
 YoY Downloads +0.7% ▲  
 YoY IAP Spend -5.3% ▼  
 18% of All Downloads ▲  
 9.5% of All IAP Spend ▼

## #3 - Action



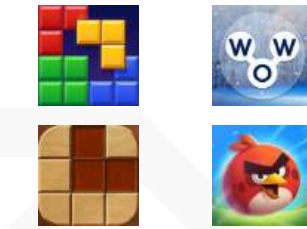
5.5 B in Downloads  
 YoY Downloads -12.1% ▼  
 YoY IAP Spend -10.3% ▼  
 9% of All Downloads ▼  
 5.8% of All IAP Spend ▼

## #4 - Kids



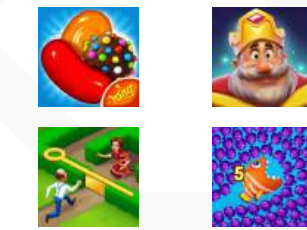
4.3 B in Downloads  
 YoY Downloads +0.1% ▲  
 YoY IAP Spend +10.8% ▲  
 7% of All Downloads ▲  
 0.7% of All IAP Spend ▲

## #5 - Puzzle



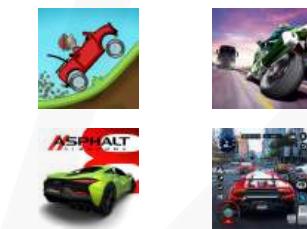
3.1 B in Downloads  
 YoY Downloads +4.9% ▲  
 YoY IAP Spend +1.8% ▲  
 5% of All Downloads ▲  
 1.6% of All IAP Spend ▲

## #6 - Match



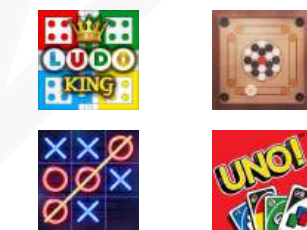
3.1 B in Downloads  
 YoY Downloads +6.7% ▲  
 YoY IAP Spend +16.3% ▲  
 5% of All Downloads ▲  
 12.6% of All IAP Spend ▲

## #7 - Racing



2.6 B in Downloads  
 YoY Downloads -1.4% ▼  
 YoY IAP Spend -7.4% ▼  
 4% of All Downloads ▲  
 0.8% of All IAP Spend ▼

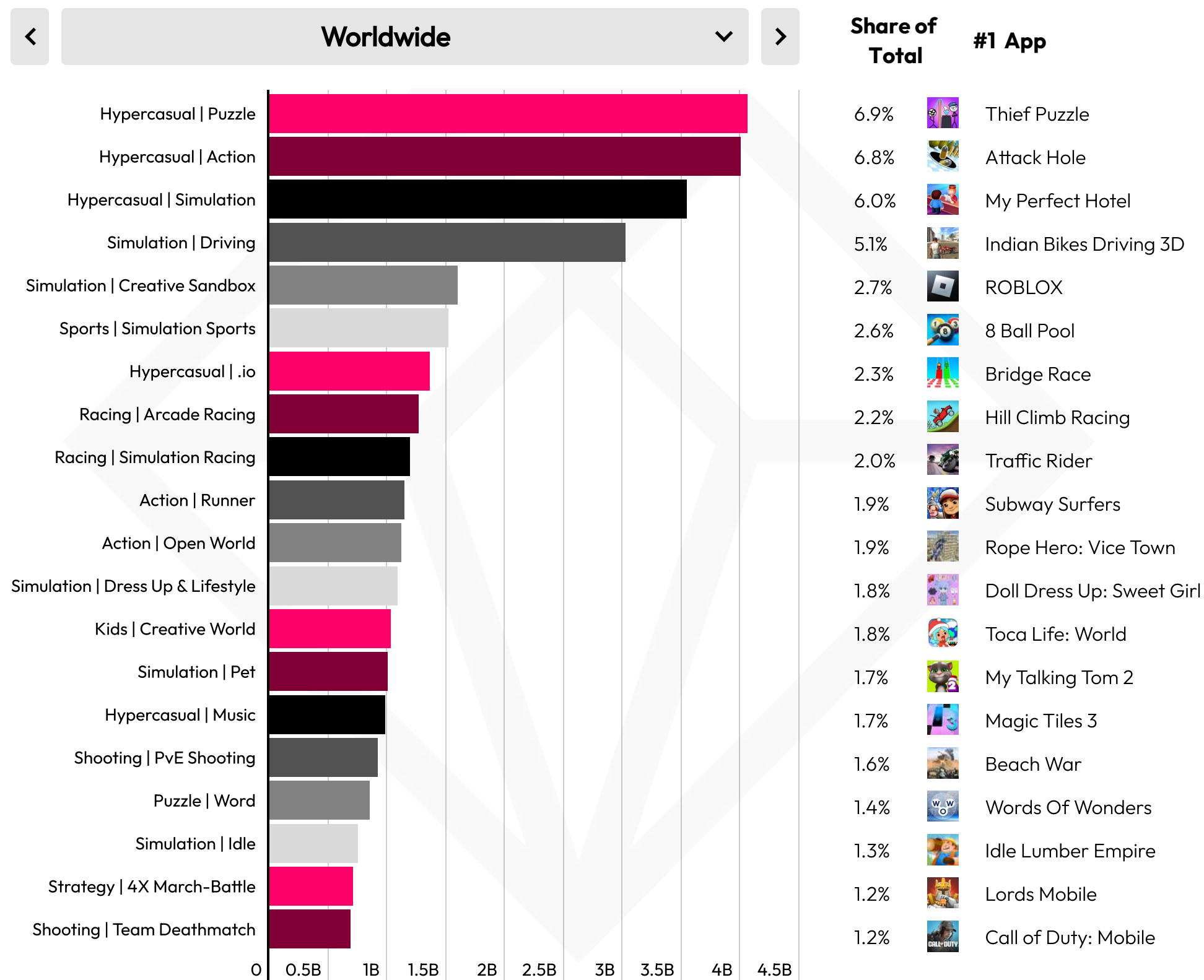
## #8 - Tabletop



2.5 B in Downloads  
 YoY Downloads +5.7% ▲  
 YoY IAP Spend +4.8% ▲  
 4% of All Downloads ▲  
 2.0% of All IAP Spend ▲

Source: data.ai Intelligence | Note: Downloads across iOS, Google Play. iOS Only for China. Spend is gross — inclusive of any percent taken by the app stores

# Top 20 Global Game Subgenres by Downloads in 2023



## GAMING

# Hypercasual Games Continue to Drive the Largest Share of Downloads

Hypercasual games as a genre have seen a boom in demand. As the market becomes increasingly competitive, we expect more hypercasual games to evolve in terms of blending mechanics to create deeper engagement.

Hypercasual games have been a great user acquisition funnel for many publishers and now we expect the focus to shift partially to building depth and engagement since they have acquired a significant footprint.

Innovative Genres such as Avatar Life (Gacha Life 2) and Party Royale (Eggy Party) are poised to disrupt incumbent market dominance.

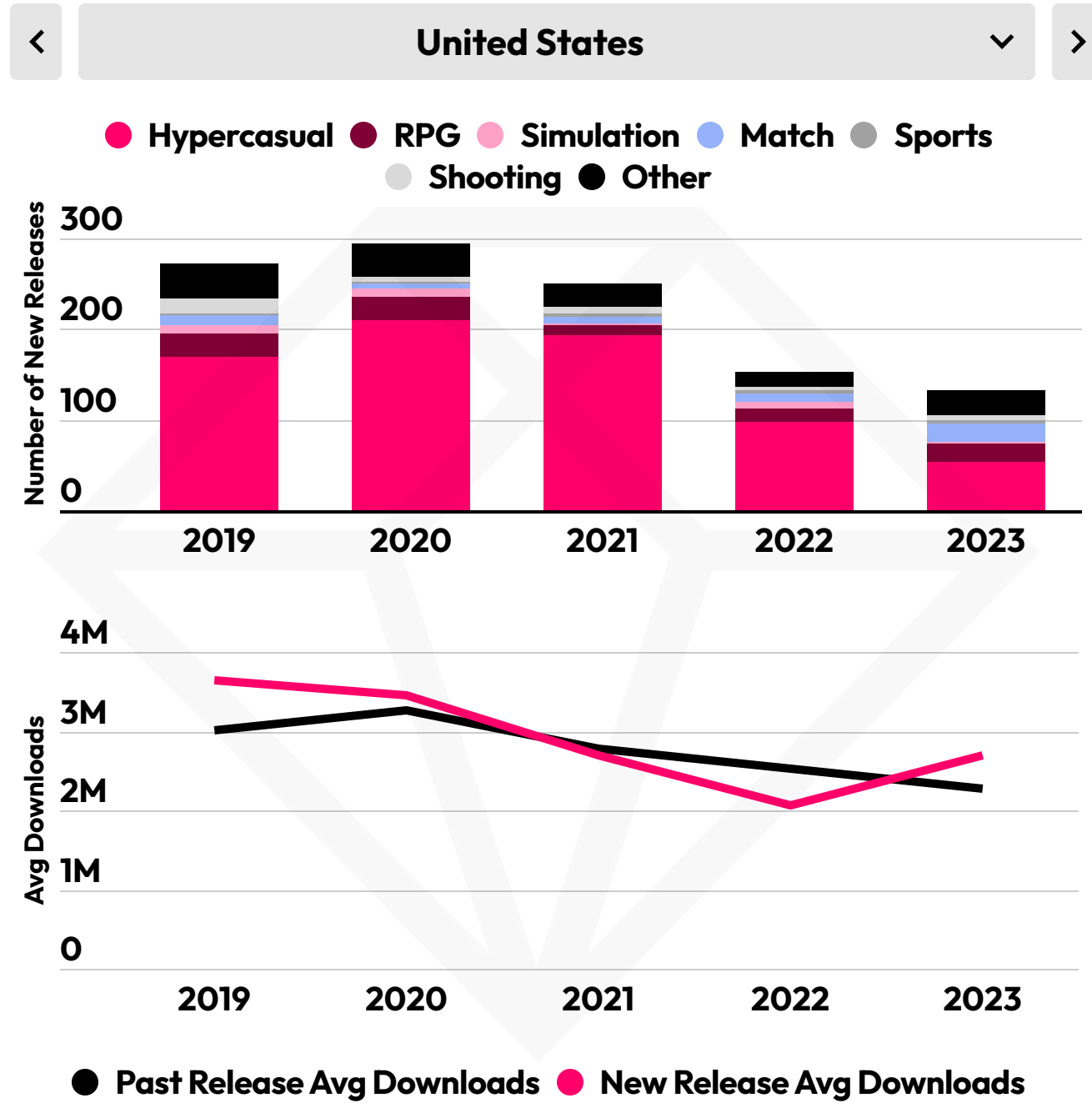
Remain ahead of competitors with market specific insights segmented by sub-genre, using data.ai's unique Game IQ taxonomy.

Source: data.ai Intelligence | Note: Among non-gaming apps; Downloads and spend across iOS & Google Play and China is iOS only. Time spent is Android phones only; Spend is gross — inclusive of any percent taken by the app stores; Based on Game IQ primary categorization as of Jan 4, 2024



# Fewer New Releases Enter the Market; Average Downloads of Past Releases Surpass Volume by New Releases Indicating Mobile Games Having Longer Life Cycle

Number of New Games Released Per Year & Average Downloads Per Game Among Top 1,000 Games by Downloads



## Top New Releases by Downloads

Rank	2019	2020	2021	2022	2023
1	Mario Kart Tour (Racing   Competitive Racing)	Tangle Master 3D (Hypercasual   Puzzle)	Bridge Race (Hypercasual   .io)	Fill The Fridge (Hypercasual   Puzzle)	Gacha Life 2 (Simulation   Avatar Life)
2	Call of Duty: Mobile (Shooting   Team Deathmatch)	Cube Surfer (Hypercasual   Action)	Paper Fold (Hypercasual   Puzzle)	Tall Man Run (Hypercasual   Action)	Monopoly GO: Family Board Game (Party   Luck Battle)
3	aquapark.io (Hypercasual   .io)	Spiral Roll (Hypercasual   Action)	Count Masters (Hypercasual   Action)	Apex Legends (Shooting   Battle Royale)	Honkai: Star Rail (RPG   Team Battle)
4	Run Race 3D (Hypercasual   Action)	Draw Climber (Hypercasual   Puzzle)	Hair Challenge (Hypercasual   Action)	Crowd Evolution (Hypercasual   Action)	Mighty DOOM (Action   Shoot'em Up)
5	Roller Splat (Hypercasual   Puzzle)	Sort It 3D (Hypercasual   Puzzle)	Crash Bandicoot: On the Run (Action   Runner)	Office Fever (Hypercasual   Simulation)	Street Fighter: Duel (RPG   Team Battle)

## Top Past Releases by Downloads

1	Color Bump 3D (Hypercasual   Ball)	ROBLOX (Simulation   Creative Sandbox)	ROBLOX (Simulation   Creative Sandbox)	ROBLOX (Simulation   Creative Sandbox)	ROBLOX (Simulation   Creative Sandbox)
2	ROBLOX (Simulation   Creative Sandbox)	Among Us! (Party   Mafia/Betrayal)	Among Us! (Party   Mafia/Betrayal)	Subway Surfers (Action   Runner)	Royal Match (Match   M3-Meta)
3	Wordscapes (Puzzle   Word)	Call of Duty: Mobile (Shooting   Team Deathmatch)	Project Makeover (Match   M3-Meta)	Stumble Guys (Party   Party Royale)	Subway Surfers (Action   Runner)
4	Polysphere (Hypercasual   Puzzle)	Subway Surfers (Action   Runner)	Subway Surfers (Action   Runner)	Wordle by Goldfinch Studios (Puzzle   Word)	Block Blast Adventure Master (Puzzle   Tile-Matching)
5	Tiles Hop: EDM Rush (Hypercasual   Music)	Coin Master (Party   Luck Battle)	High Heels (Hypercasual   Action)	Count Masters (Hypercasual   Action)	Magic Tiles 3 (Hypercasual   Music)

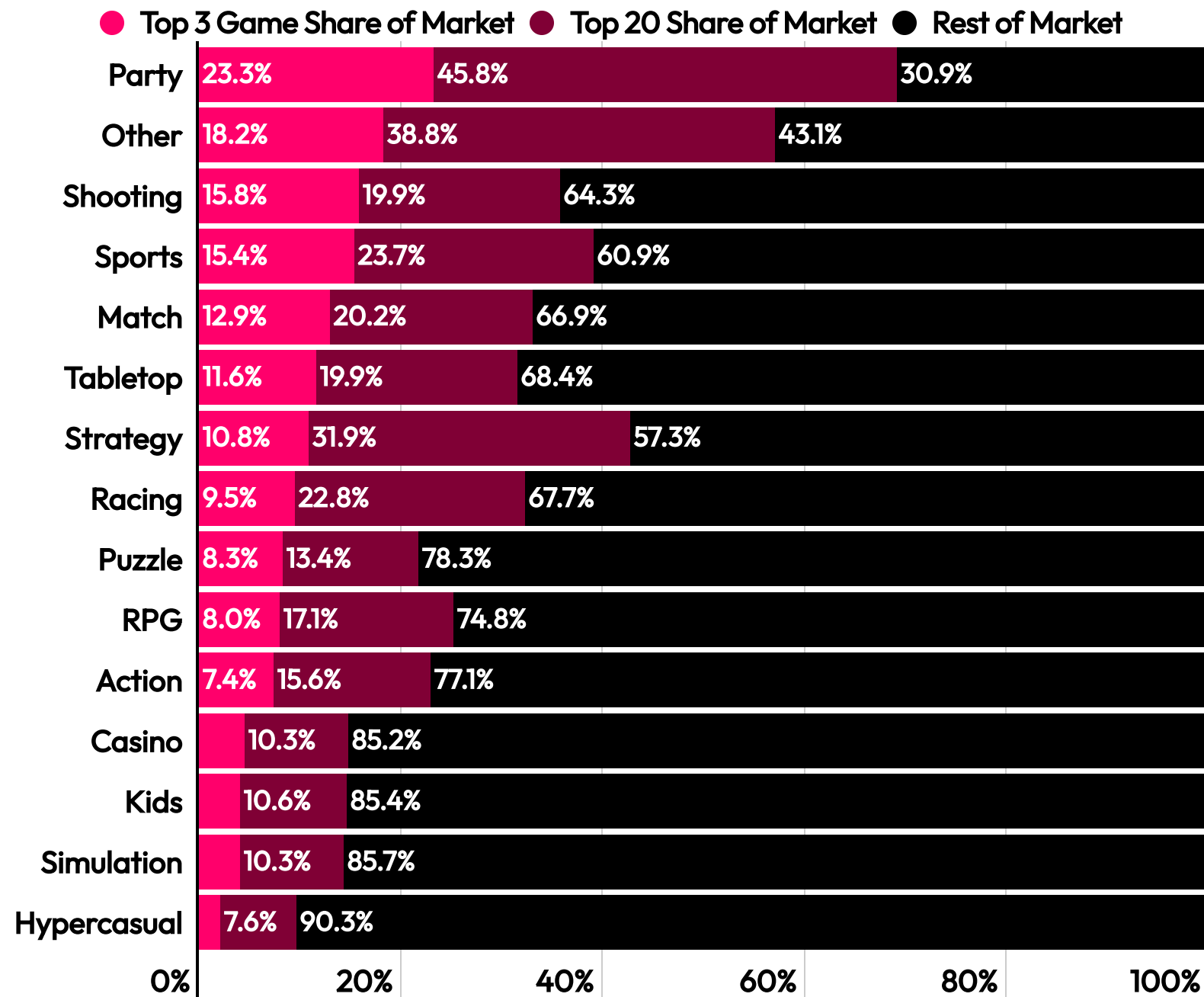
Source: data.ai Intelligence | Note: Downloads across iOS, Google Play, iOS only for China; Spend is gross — inclusive of any percent taken by the app stores.

# Discover Which Game Genres are the Most Saturated

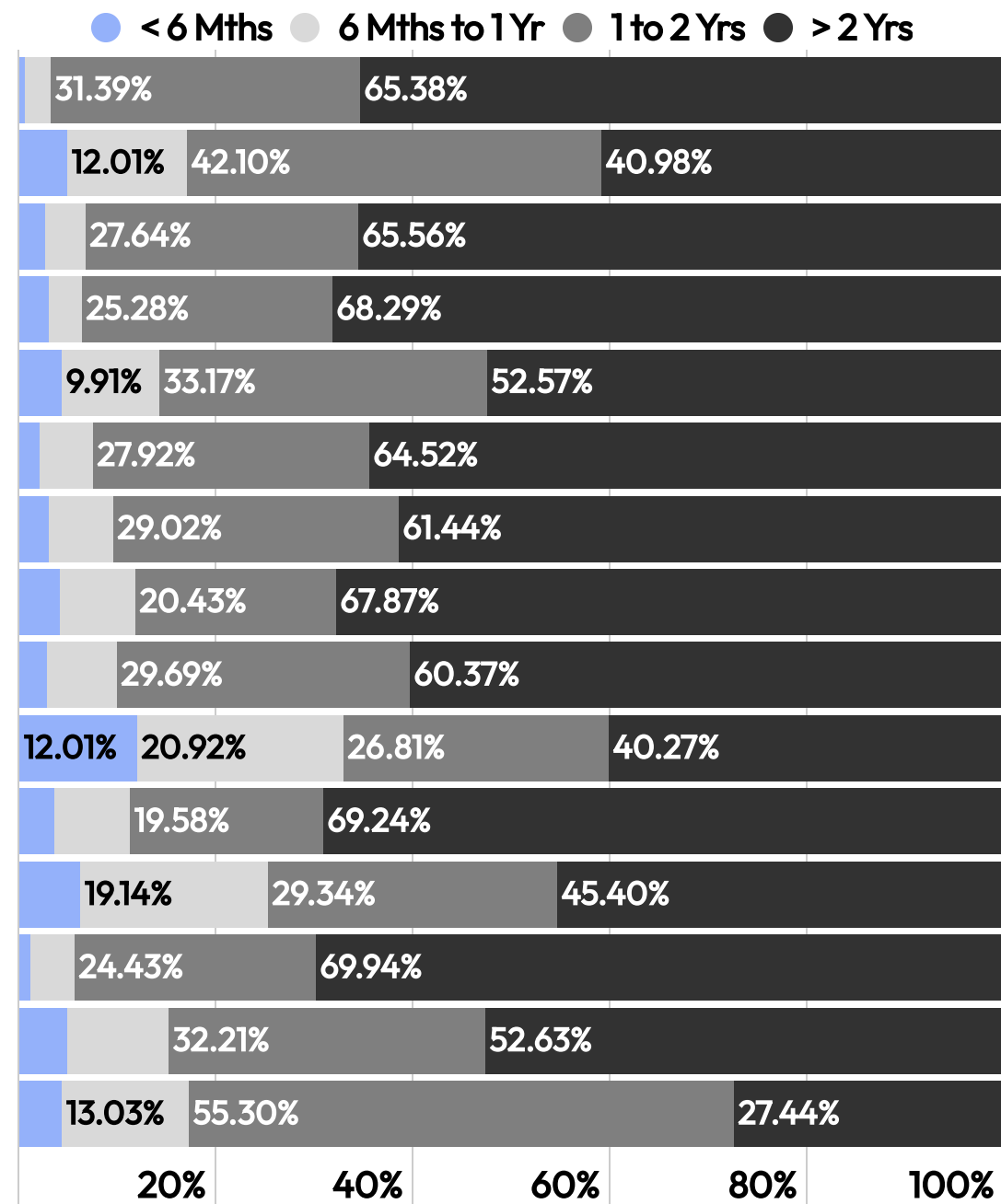
2023 | Top Genre Per Market Concentration by Downloads

< Worldwide >

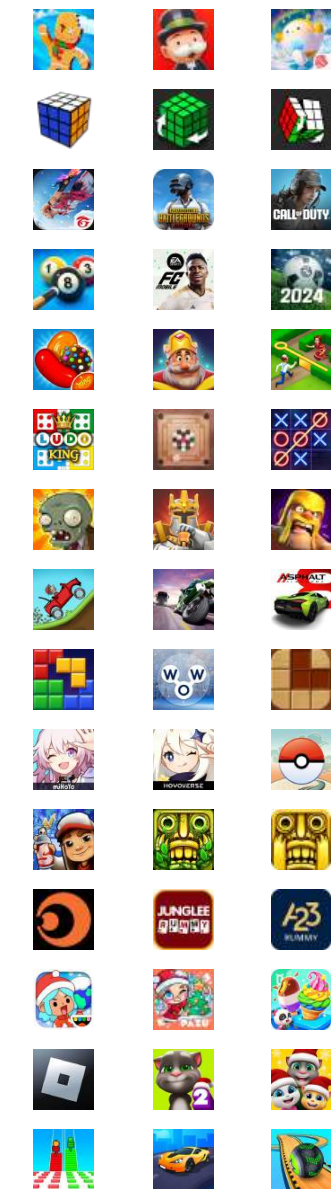
Top Genre by Market Concentration



Share of Downloads by Time Since Release



Top 3 Games

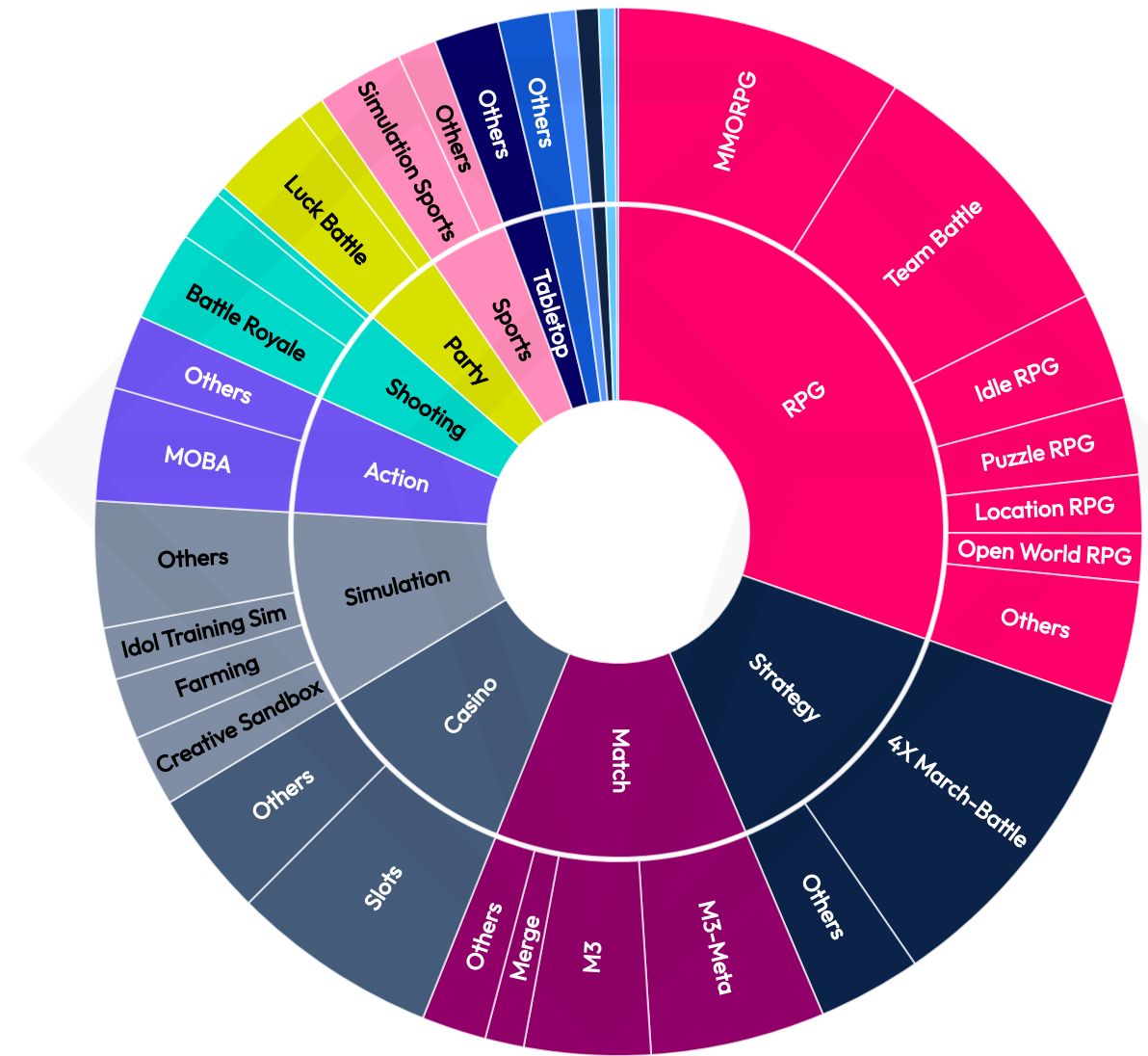


Source: data.ai Intelligence | Note: Downloads across iOS, Google Play. China is iOS only. Genre breakdown based on data.ai Game IQ Taxonomy as of January 4th, 2024

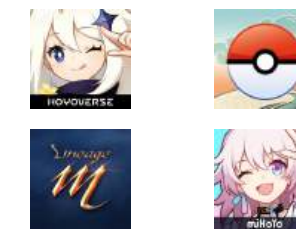
# Who are the Leaders by Consumer Spend?

2023 | Worldwide Top Mobile Game Genres by Consumer Spend | Powered by data.ai's Game IQ Taxonomy

< Worldwide >

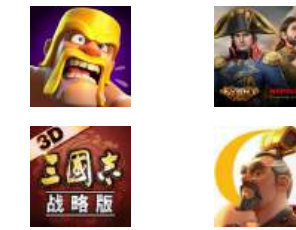


## #1 - RPG



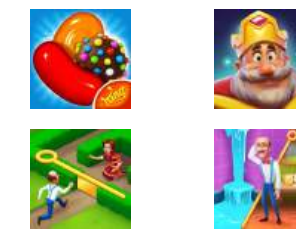
\$24.5 B in (IAP) Spend  
 YoY IAP Spend -3.8% ▼  
 YoY Downloads +19.7% ▲  
 30% of All IAP Spend ▼  
 3% of All Downloads ▲

## #2 - Strategy



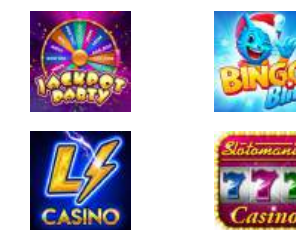
\$10.7 B in (IAP) Spend  
 YoY IAP Spend -11.7% ▼  
 YoY Downloads +2.2% ▲  
 13% of All IAP Spend ▼  
 2% of All Downloads ▲

## #3 - Match



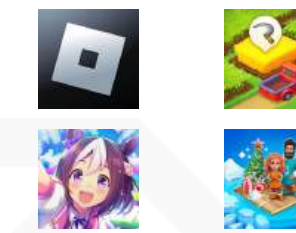
\$10.2 B in (IAP) Spend  
 YoY IAP Spend +16.3% ▲  
 YoY Downloads +6.7% ▲  
 13% of All IAP Spend ▲  
 5% of All Downloads ▲

## #4 - Casino



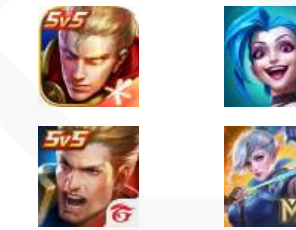
\$8.3 B in (IAP) Spend  
 YoY IAP Spend -0.1% ▼  
 YoY Downloads -1.5% ▼  
 10% of All IAP Spend ▲  
 3% of All Downloads ▲

## #5 - Simulation



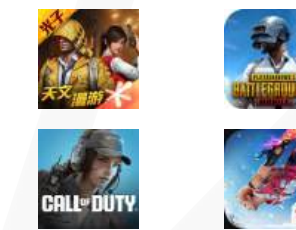
\$7.7 B in (IAP) Spend  
 YoY IAP Spend -5.3% ▼  
 YoY Downloads +0.7% ▲  
 10% of All IAP Spend ▼  
 18% of All Downloads ▲

## #6 - Action



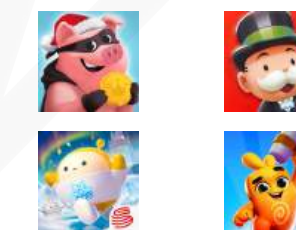
\$4.7 B in (IAP) Spend  
 YoY IAP Spend -10.3% ▼  
 YoY Downloads -12.1% ▼  
 6% of All IAP Spend ▼  
 9% of All Downloads ▼

## #7 - Shooting



\$3.8 B in (IAP) Spend  
 YoY IAP Spend -21.3% ▼  
 YoY Downloads -6.0% ▼  
 5% of All IAP Spend ▼  
 4% of All Downloads ▼

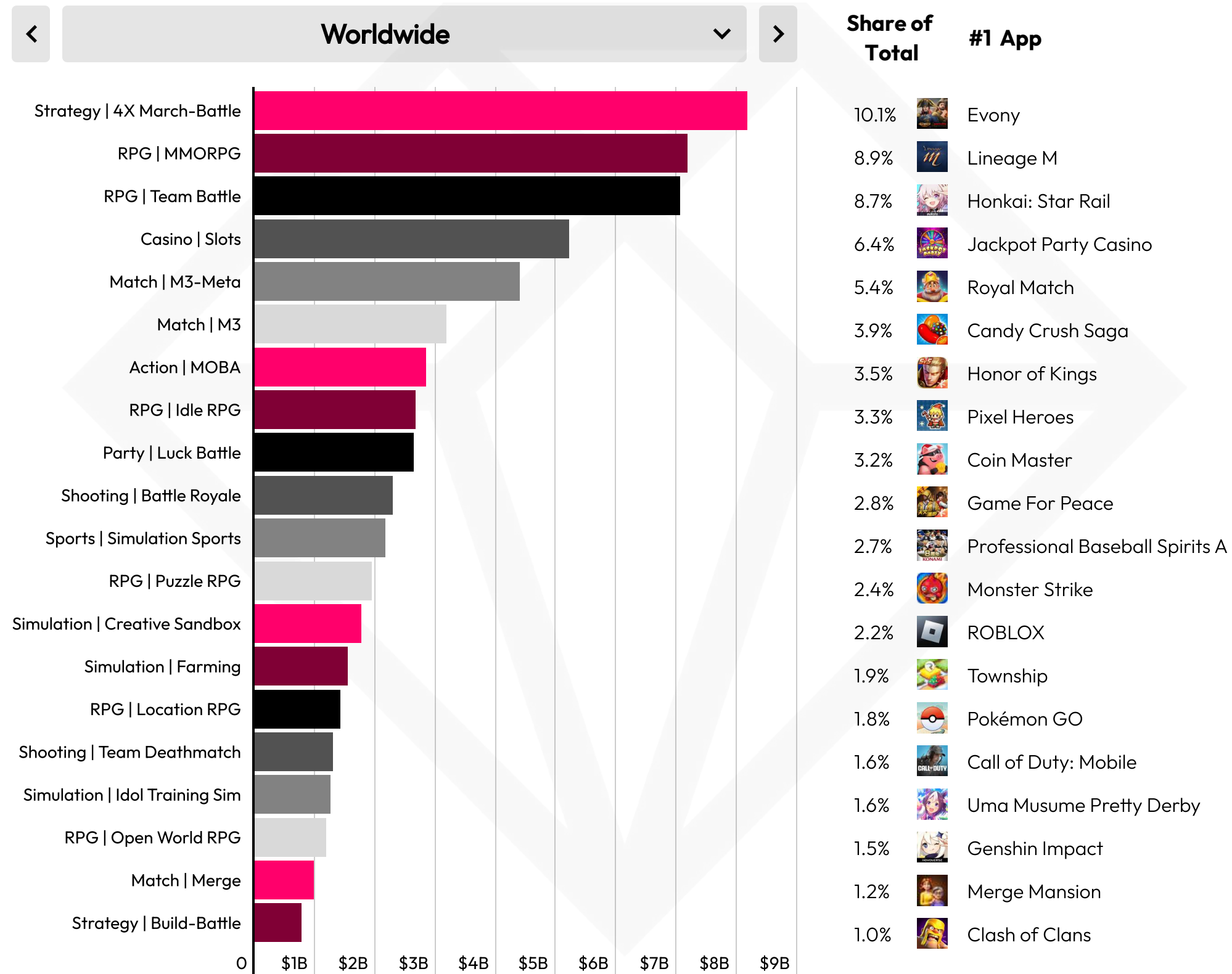
## #8 - Party



\$3.3 B in (IAP) Spend  
 YoY IAP Spend +84.4% ▲  
 YoY Downloads +6.7% ▲  
 4% of All IAP Spend ▲  
 2% of All Downloads ▲

Source: data.ai Intelligence | Note: Consumer spend across iOS, Google Play. iOS Only for China. Spend is gross — inclusive of any percent taken by the app stores

# Top 20 Global Game Subgenres by Consumer Spend in 2023



Source: data.ai Intelligence | Note: Among gaming apps; Consumer spend across iOS & Google Play and China is iOS only. Spend is gross — inclusive of any percent taken by the app stores; Based on Game IQ primary categorization as of Jan 4, 2024

## GAMING

# Strategy and RPG are Among the Most Successful Genres for Game Monetization

Casino genres have been the leading genre in markets including the United States and Canada, but in recent years Strategy and RPG Games have encroached on market share. Top genres such as 4x March-Battle, MMORPG and Battle Royale tend to feature online multiplayer mechanics — indicating an appetite for connection and social experiences exists across the gaming spectrum.

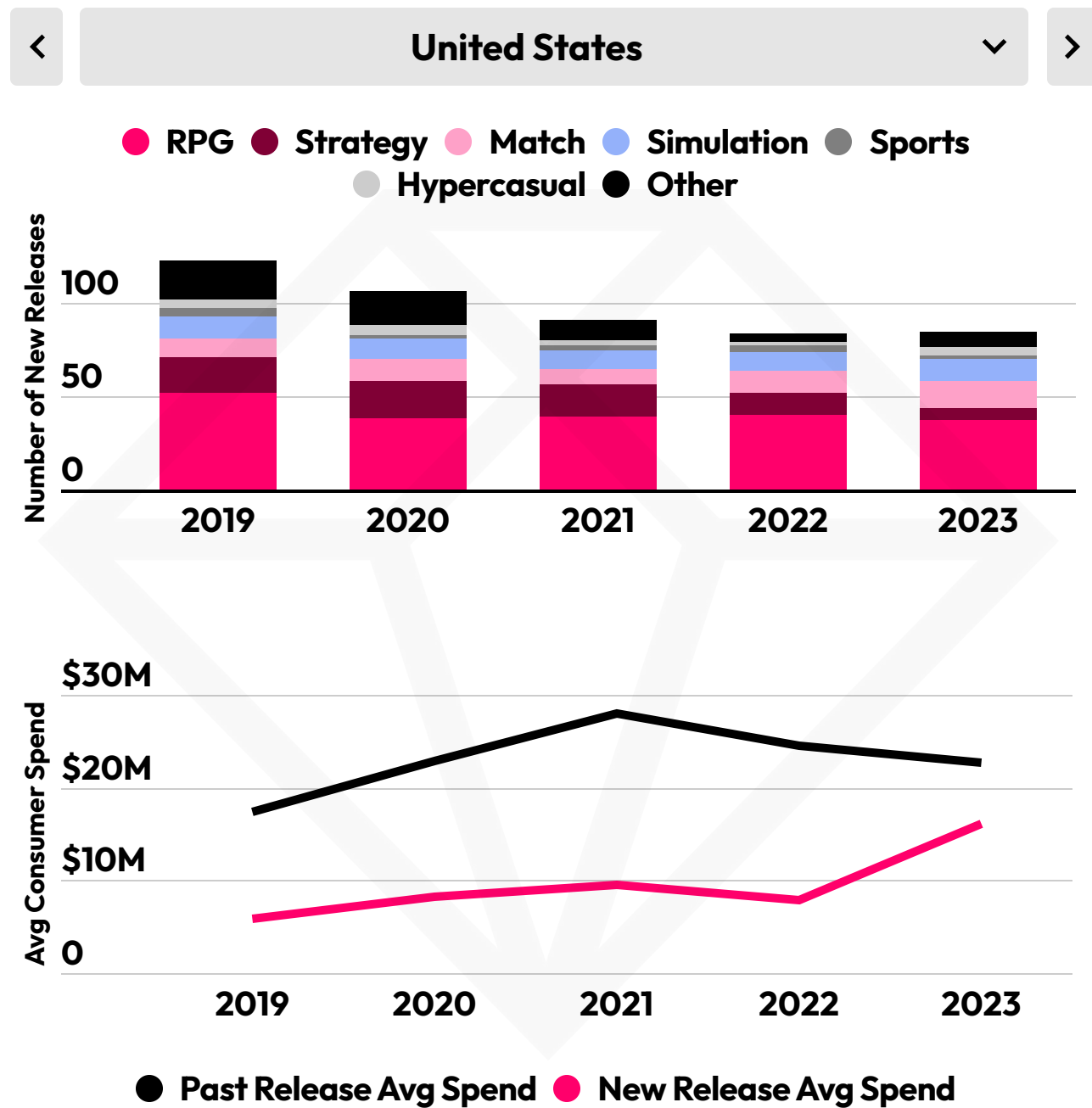
Cross-play features are becoming increasingly prominent in the top games — the ability to access the same game progress across devices (whether on mobile or console, for instance) appears to be on the rise, as is playing against players using different platform versions of the same game.

Navigate macroeconomic headwinds: Spot high-growth markets on a weekly basis with a [data.ai](#) account. [Drill down deeper with our Game IQ taxonomy in each market.](#)



# Older Games Are Driving Revenue While Average Consumer Spend Among New Releases Remains Stable

Number of New Games Released Per Year & Average Consumer Spend Per Game Among Top 1,000 Games by Consumer Spend



Top New Releases by Consumer Spend Each Year

Rank	2019	2020	2021	2022	2023
1	AFK Arena (RPG   Idle RPG)	Genshin Impact (RPG   Open World RPG)	Royal Match (Match   M3-Meta)	Diablo Immortal (RPG   MMORPG)	Monopoly GO: Family Board Game (Party   Luck Battle)
2	RAID: Shadow Legends (RPG   Team Battle)	The Seven Deadly Sins: Hikari to Yami no Grand Cross (RPG   Team Battle)	Cookie Run: Kingdom (RPG   Team Battle)	Dislyte (RPG   Team Battle)	Whiteout Survival (Strategy   4X March-Battle)
3	MLB Tap Sports Baseball 2019 (Sports   Simulation Sports)	MLB Tap Sports Baseball 2020 (Sports   Simulation Sports)	MLB Tap Sports Baseball 2021 (Sports   Simulation Sports)	Survivor!.io (RPG   Roguelike ARPG)	Honkai: Star Rail (RPG   Team Battle)
4	Call of Duty: Mobile (Shooting   Team Deathmatch)	Redecor (Simulation   Home Design)	My Hero Academia: Strongest Hero (RPG   MMORPG)	GODDESS OF VICTORY: NIKKE (RPG   Team Battle)	Call of Dragons (Strategy   4X March-Battle)
5	Lily's Garden (Match   Blast-Meta)	Arknights (RPG   Tower Defense RPG)	Family Farm Adventure (Simulation   Farming)	MLB Tap Sports Baseball 2022 (Sports   Simulation Sports)	Street Fighter: Duel (RPG   Team Battle)

Top Past Releases by Consumer Spend

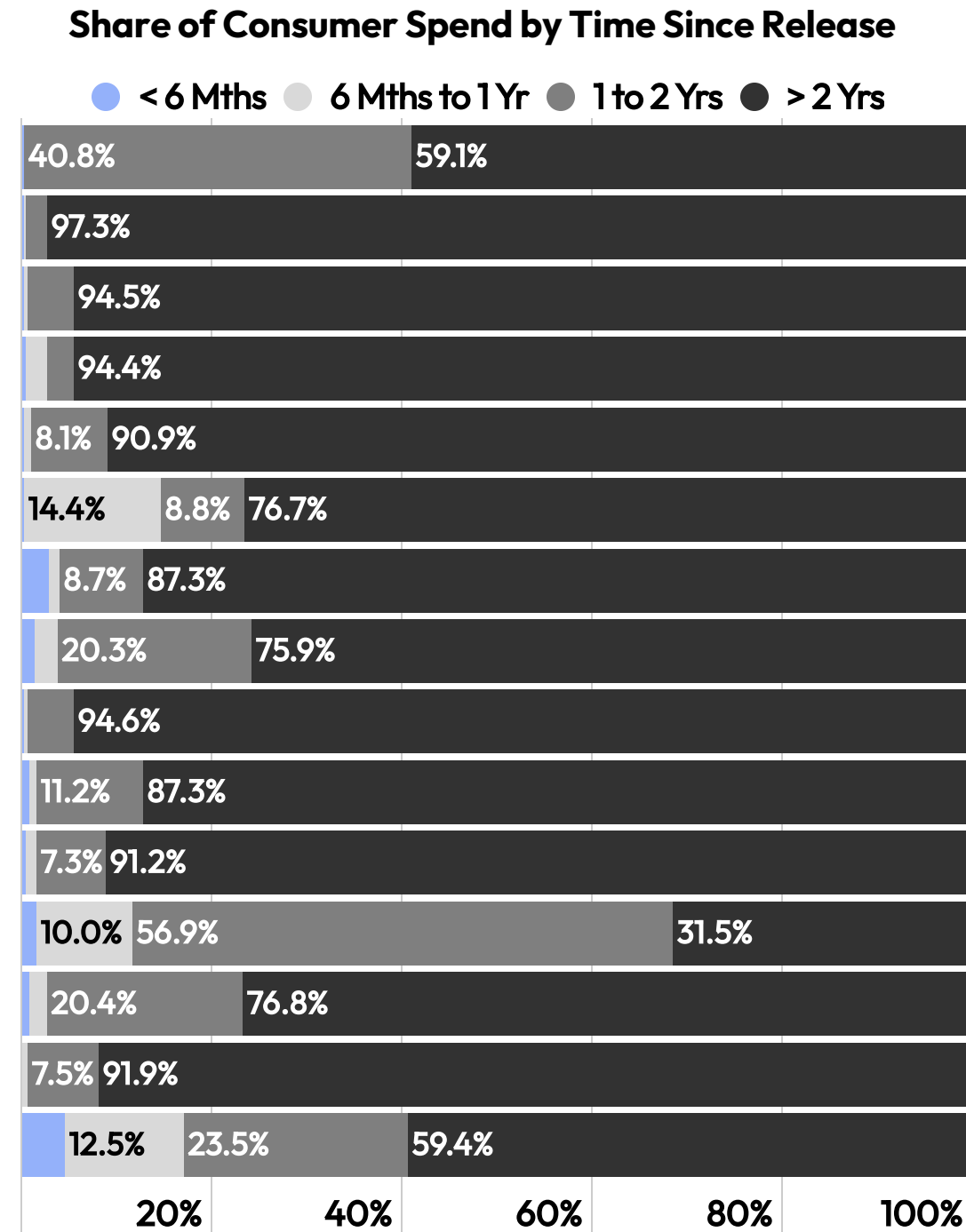
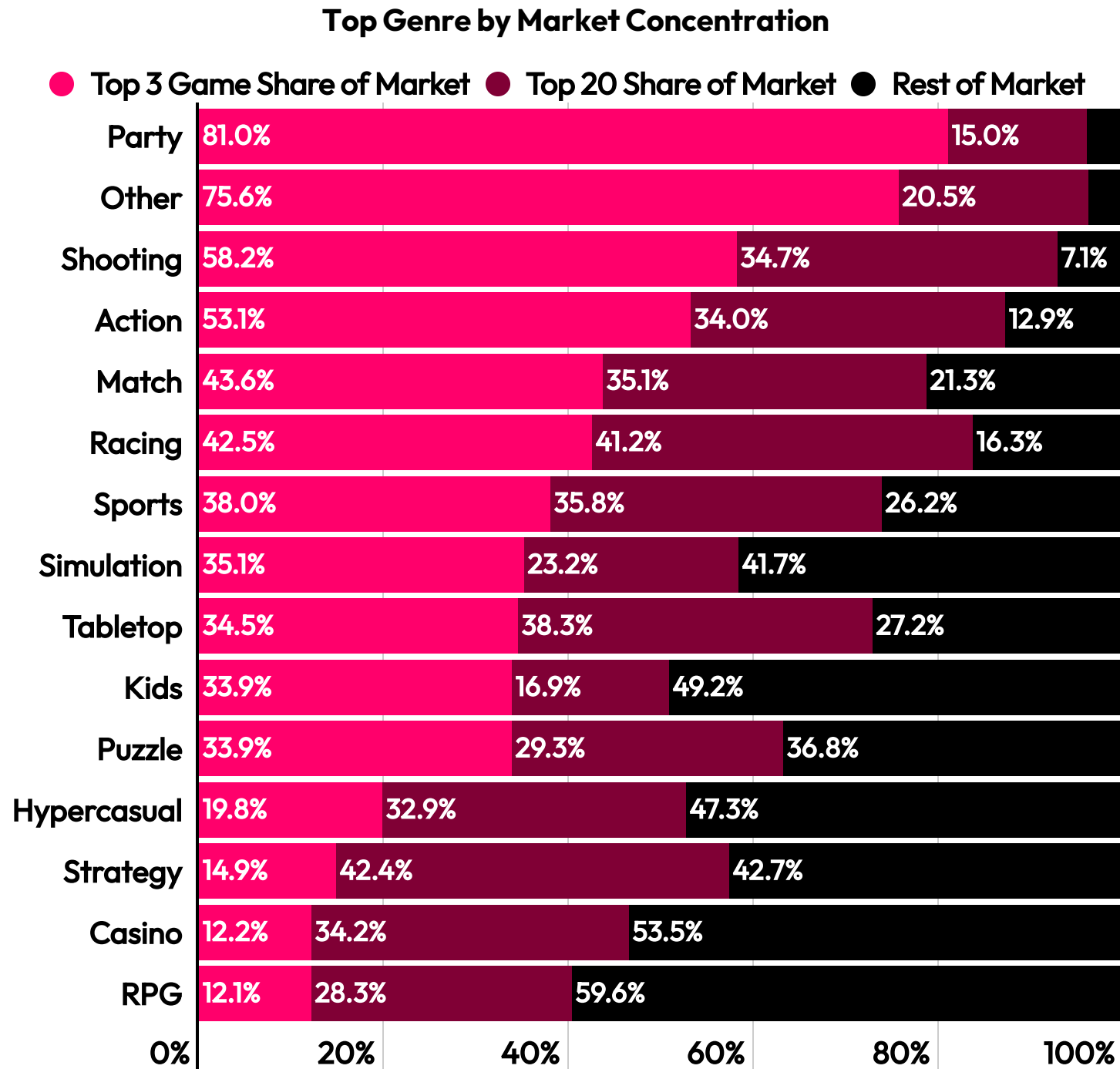
1	Candy Crush Saga (Match   M3)	ROBLOX (Simulation   Creative Sandbox)	ROBLOX (Simulation   Creative Sandbox)	Candy Crush Saga (Match   M3)	Candy Crush Saga (Match   M3)
2	Clash of Clans (Strategy   Build-Battle)	Candy Crush Saga (Match   M3)	Candy Crush Saga (Match   M3)	ROBLOX (Simulation   Creative Sandbox)	Royal Match (Match   M3-Meta)
3	Pokémon GO (RPG   Location RPG)	Coin Master (Party   Luck Battle)	Free Fire (Shooting   Battle Royale)	Coin Master (Party   Luck Battle)	ROBLOX (Simulation   Creative Sandbox)
4	Fortnite (Shooting   Battle Royale)	Pokémon GO (RPG   Location RPG)	Coin Master (Party   Luck Battle)	Royal Match (Match   M3-Meta)	Coin Master (Party   Luck Battle)
5	ROBLOX (Simulation   Creative Sandbox)	Homescapes (Match   M3-Meta)	Pokémon GO (RPG   Location RPG)	Pokémon GO (RPG   Location RPG)	Pokémon GO (RPG   Location RPG)

Source: data.ai Intelligence | Note: Consumer spend across iOS, Google Play, iOS only for China; Spend is gross — inclusive of any percent taken by the app stores.

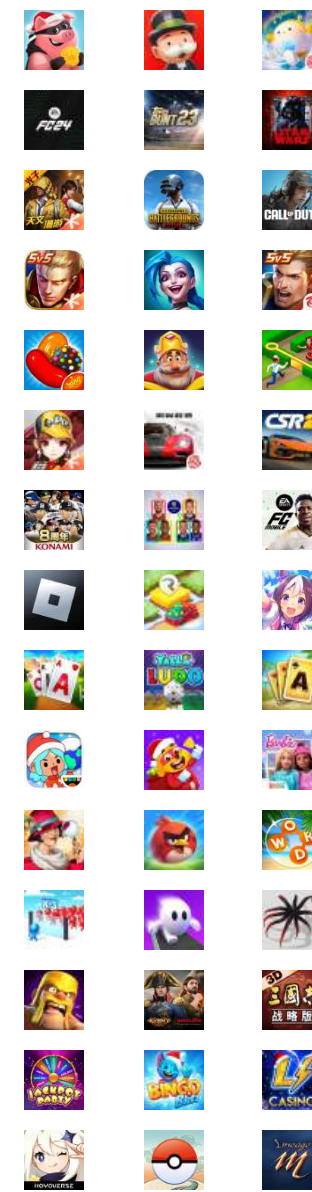
# Monopoly GO a Standout Launch for the Party Genre

2023 | Top Genre Per Market Concentration by Consumer Spend

< **Worldwide** >



### Top 3 Games

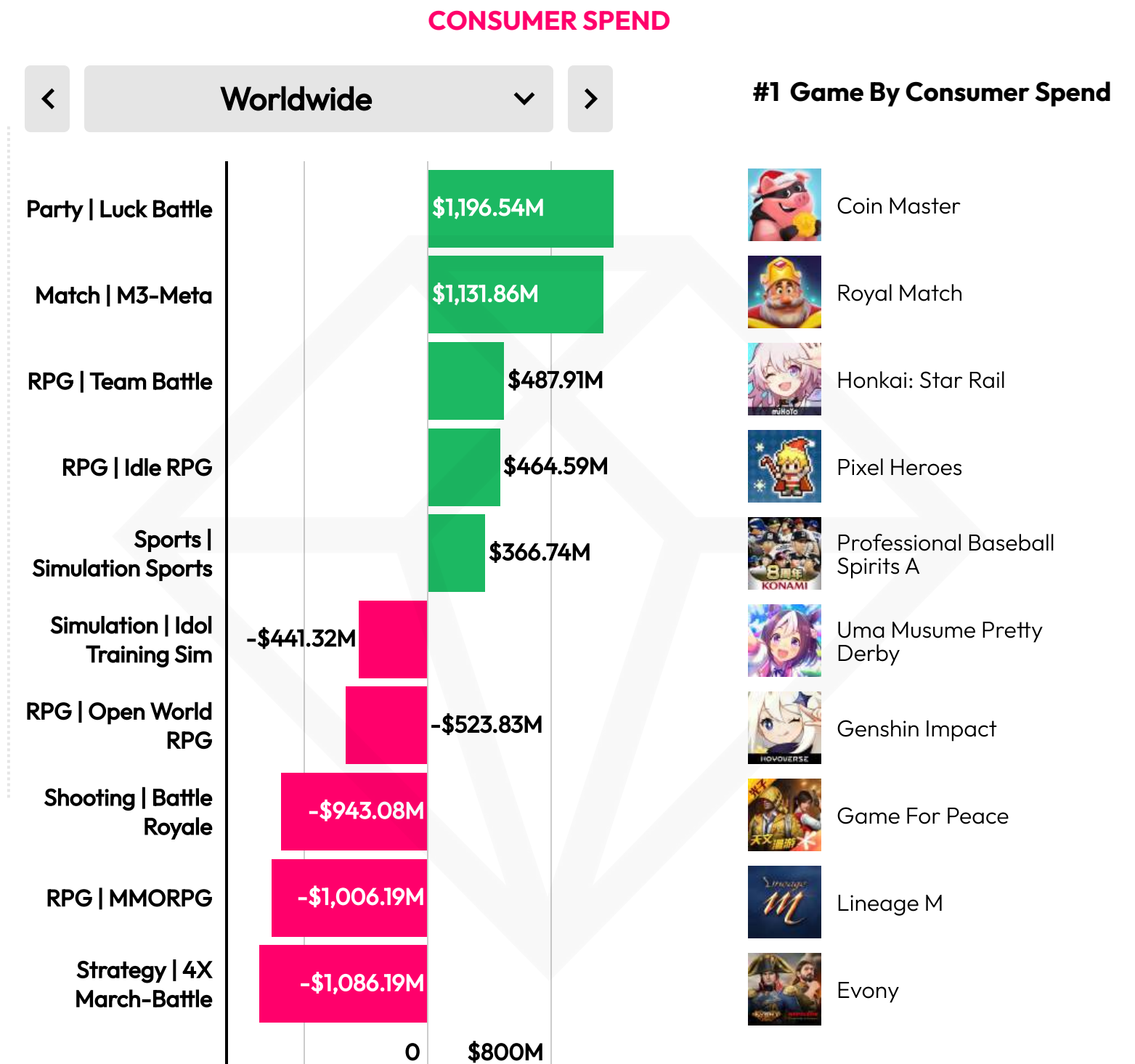
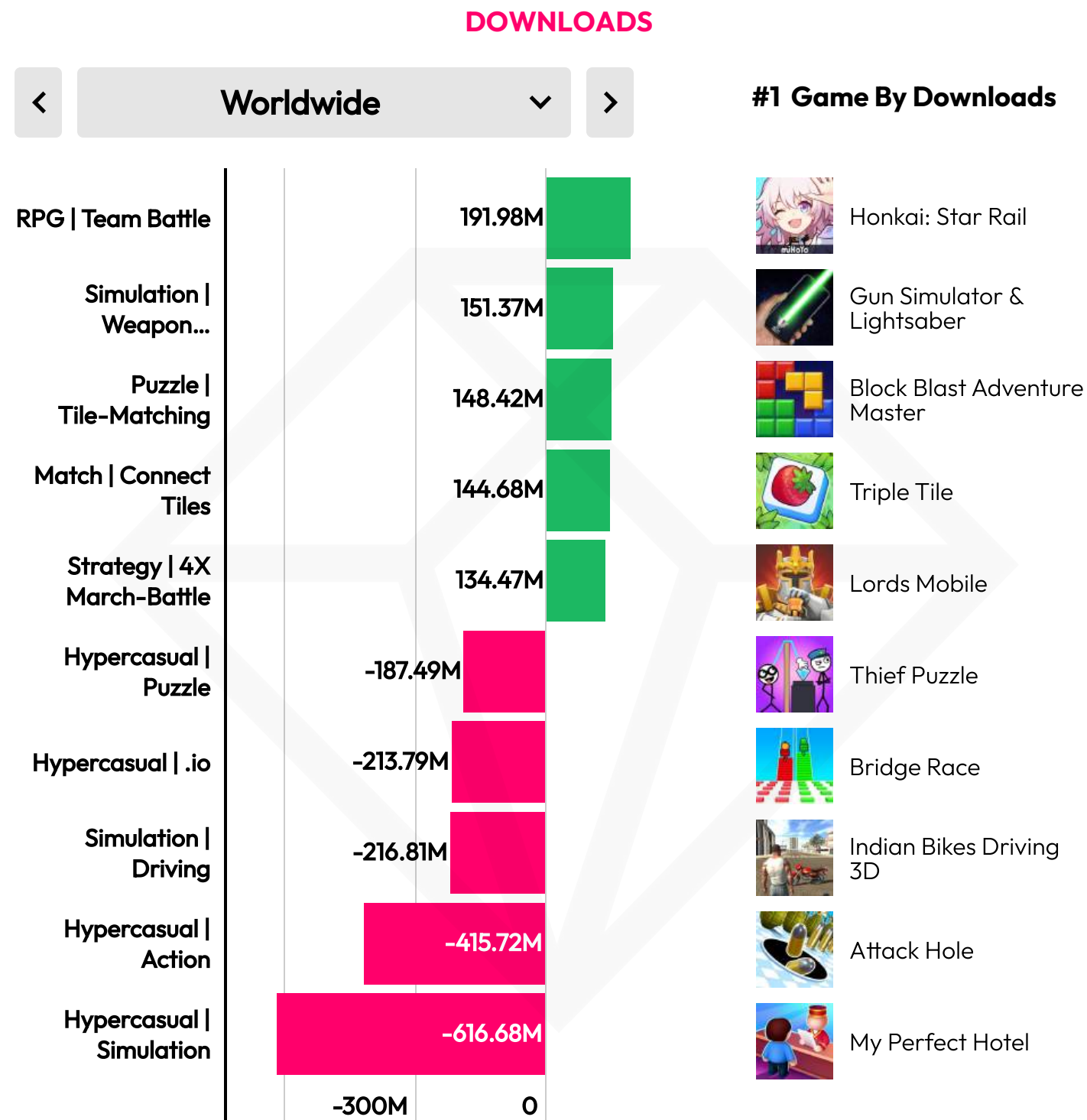


Source: data.ai Intelligence | Note: Consumer spend across iOS, Google Play, iOS only for China; Spend is gross — inclusive of any percent taken by the app stores. Genre breakdown based on data.ai Game IQ Taxonomy as of January 4th, 2024



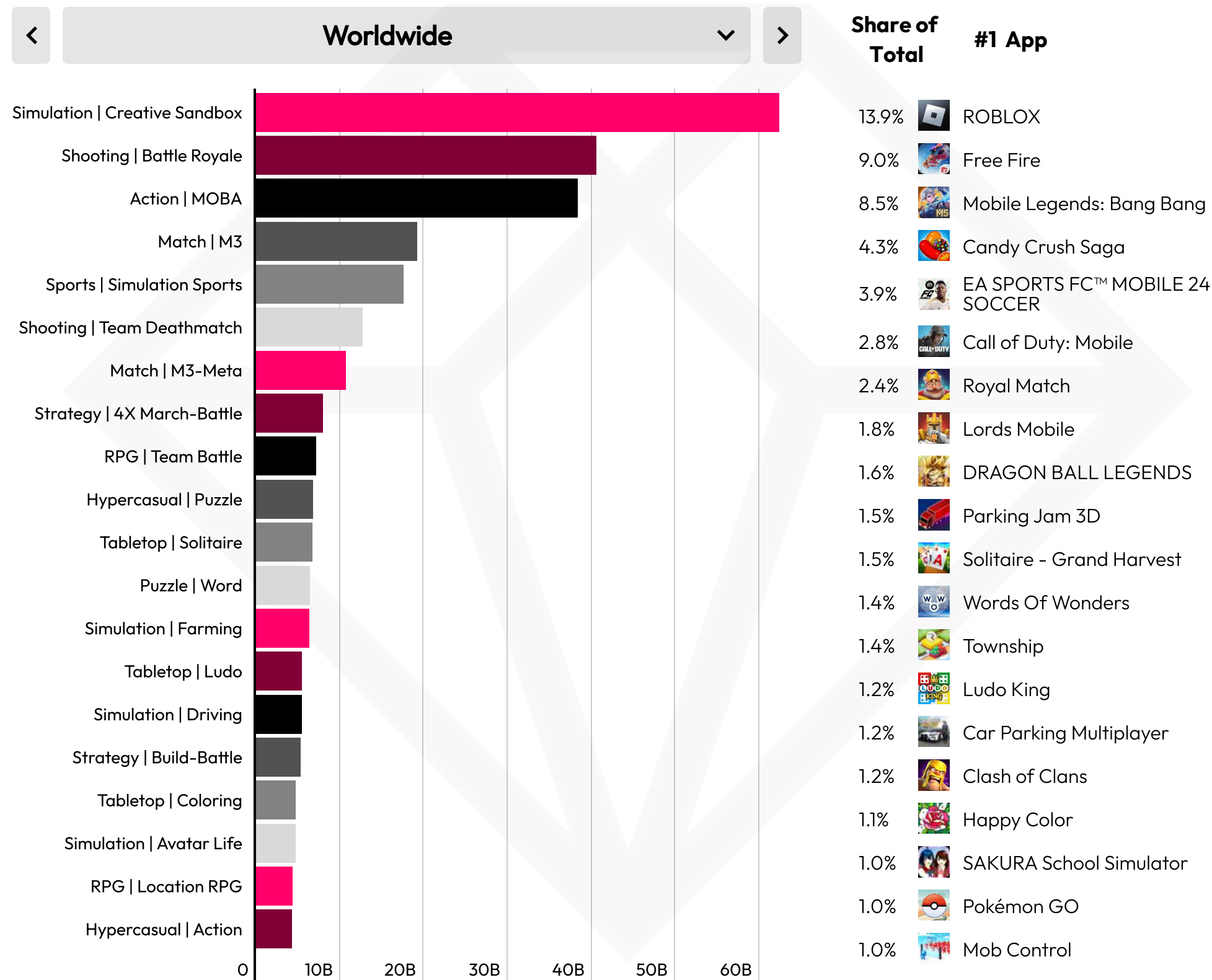
# Which Game Subgenres Defy Global Trends?

## Top Breakout Gaming Subgenres: 2023 vs 2022



Source: data.ai Intelligence | Note: Downloads and consumer spend across iOS and Google Play. iOS Only for China. Spend is gross — inclusive of any percent taken by the app stores

# Top 20 Global Game Subgenres by Time Spent in 2023



Source: data.ai Intelligence | Note: Among gaming apps; Time spent is Android phones only; Based on Game IQ primary categorization as of Jan 4, 2024

## GAMING

# Creative Sandbox and Genres with Online & Social Features Will Further Drive Global Gaming Time

We expect social and multiplayer gaming features to remain in high demand in 2024 as consumers seek to stay connected with family and friends, even as pandemic measures ease.

Mobile has enabled core games to become more 'casual' in nature given the device specs and user interface. Yet, mobile phones are powerful enough to stand up to the 'core' game experience and enable cross-platform play.

Connected games are the biggest driver of overall consumer spend in mobile games and we predict will be a key area of growth in 2024 and beyond.

Be the first to spot potential breakout apps in your sector with detailed genres and subgenres from [data.ai's Game IQ Taxonomy](#)



# 2023 Top Games & Breakout Rankings by Market | Games



AMER - Downloads

	Worldwide	United States	Canada	Mexico	Brazil	Argentina	Colombia	Chile	Peru
1	Subway Surfers (Action   Runner)	Monopoly GO: Family Board Game (Party   Luck Battle)	Monopoly GO: Family Board Game (Party   Luck Battle)	Free Fire (Shooting   Battle Royale)	ROBLOX (Simulation   Creative Sandbox)	ROBLOX (Simulation   Creative Sandbox)	Free Fire (Shooting   Battle Royale)	ROBLOX (Simulation   Creative Sandbox)	Free Fire (Shooting   Battle Royale)
2	Free Fire (Shooting   Battle Royale)	Gacha Life 2 (Simulation   Avatar Life)	ROBLOX (Simulation   Creative Sandbox)	ROBLOX (Simulation   Creative Sandbox)	Free Fire (Shooting   Battle Royale)	Free Fire (Shooting   Battle Royale)	ROBLOX (Simulation   Creative Sandbox)	Block Blast Adventure Master (Puzzle   Tile-Matching)	ROBLOX (Simulation   Creative Sandbox)
3	ROBLOX (Simulation   Creative Sandbox)	ROBLOX (Simulation   Creative Sandbox)	Block Blast Adventure Master (Puzzle   Tile-Matching)	Subway Surfers (Action   Runner)	Subway Surfers (Action   Runner)	Stumble Guys (Party   Party Royale)	Subway Surfers (Action   Runner)	Free Fire (Shooting   Battle Royale)	Ludo Club (Tabletop   Ludo)
4	Ludo King (Tabletop   Ludo)	Royal Match (Match   M3-Meta)	Chess.com (Tabletop   Chess)	Stumble Guys (Party   Party Royale)	Gacha Life 2 (Simulation   Avatar Life)	Subway Surfers (Action   Runner)	Parchisi STAR (Tabletop   Board Game)	Royal Match (Match   M3-Meta)	Stumble Guys (Party   Party Royale)
5	Candy Crush Saga (Match   M3)	Honkai: Star Rail (RPG   Team Battle)	Wordscapes (Puzzle   Word)	My Perfect Hotel (Hypercasual   Simulation)	Stumble Guys (Party   Party Royale)	EA SPORTS FC™ MOBILE 24 SOCCER (Sports   Simulation Sports)	8 Ball Pool (Sports   Simulation Sports)	Stumble Guys (Party   Party Royale)	Candy Crush Saga (Match   M3)

Download data

Source: data.ai Intelligence | Note: Top apps by year-over-year download and consumer spend growth across iOS and Google Play. MAU Growth on iPhone and Android Phone. Games apps are classified using data.ai's Game IQ taxonomy as of Jan 4, 2024.

# Finance

Consumers feel the financial pressure: personal loans on the rise as crypto trading and investing growth stalls. The lines between different subgenres continues to blur as "super apps" add new features.



Building the Allstate of the future means making sure customers can do business with us whenever and however they choose, and the Allstate mobile app helps us deliver on that commitment with a competitive, personalized digital experience. Whether it's making it easy to find parking, fuel, and repair shops to offering innovative safe driving tools like Drivewise and crash detection services, we're continually enhancing the Allstate mobile app to give customers more ways to seamlessly connect with their coverage and protect what matters most.

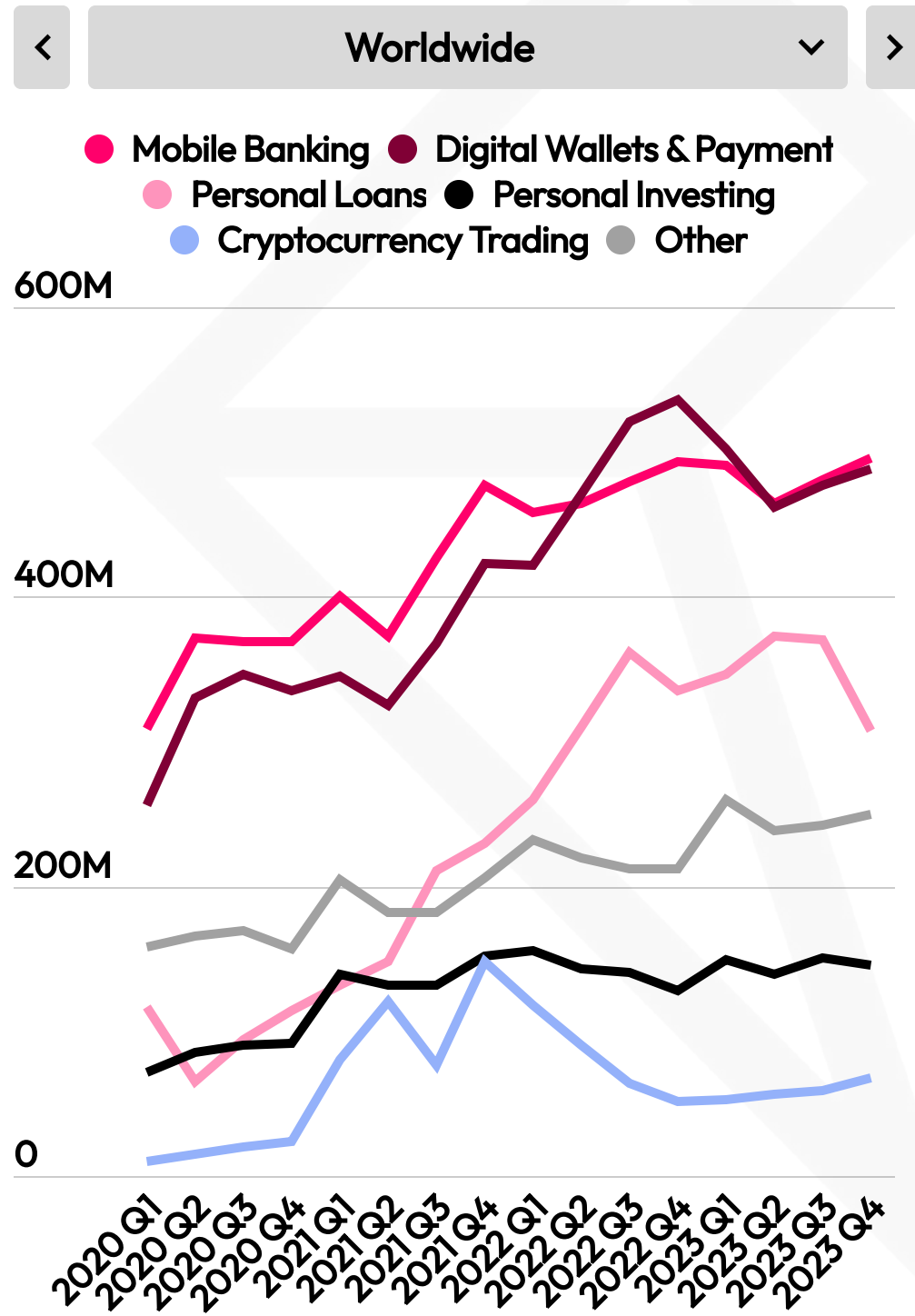
**Mike Antognoli**

Allstate Mobile Product Director



# Finance Subgenre App Downloads by Country

Powered by data.ai's App IQ Taxonomy



# Top Apps by Downloads in 2023

App	Subgenre
1 PhonePe	Digital Wallets & Payment
2 Paytm	Digital Wallets & Payment
3 PayPal	Digital Wallets & Payment
4 Google Pay	Digital Wallets & Payment
5 Alipay	Digital Wallets & Payment
6 Nubank	Mobile Banking
7 Binance	Cryptocurrency Trading
8 Bajaj Finserv	Personal Loans
9 DANA	Digital Wallets & Payment
10 Google Wallet	Digital Wallets & Payment

## FINANCE

# Consumers Embrace Mobile for their Finance Needs from Banking to Payment

Mobile app adoption across top subgenres like Mobile Banking and Digital Wallets & Payment continued to climb as consumers continue to turn to their mobile devices more than ever for their finance needs.

Meanwhile, Personal Loans app adoption remained strong as economic headwinds continued in 2023. The prevalence is highly regional, however, with much of the growth driven by markets like India, Indonesia, and Mexico.

The dip in Cryptocurrency Trading leveled off in 2023 after seeing a pronounced downturn in 2022. Unsurprisingly, downloads tend to track with the turbulence in the cryptocurrency market.

Want to see which markets are emerging for each subgenre? [data.ai's Market Size](#) lets you keep up with the latest trends across the globe.

Source: data.ai Intelligence | Note: Downloads across iOS, Google Play; China is iOS only. Finance apps are classified using data.ai's App IQ taxonomy.



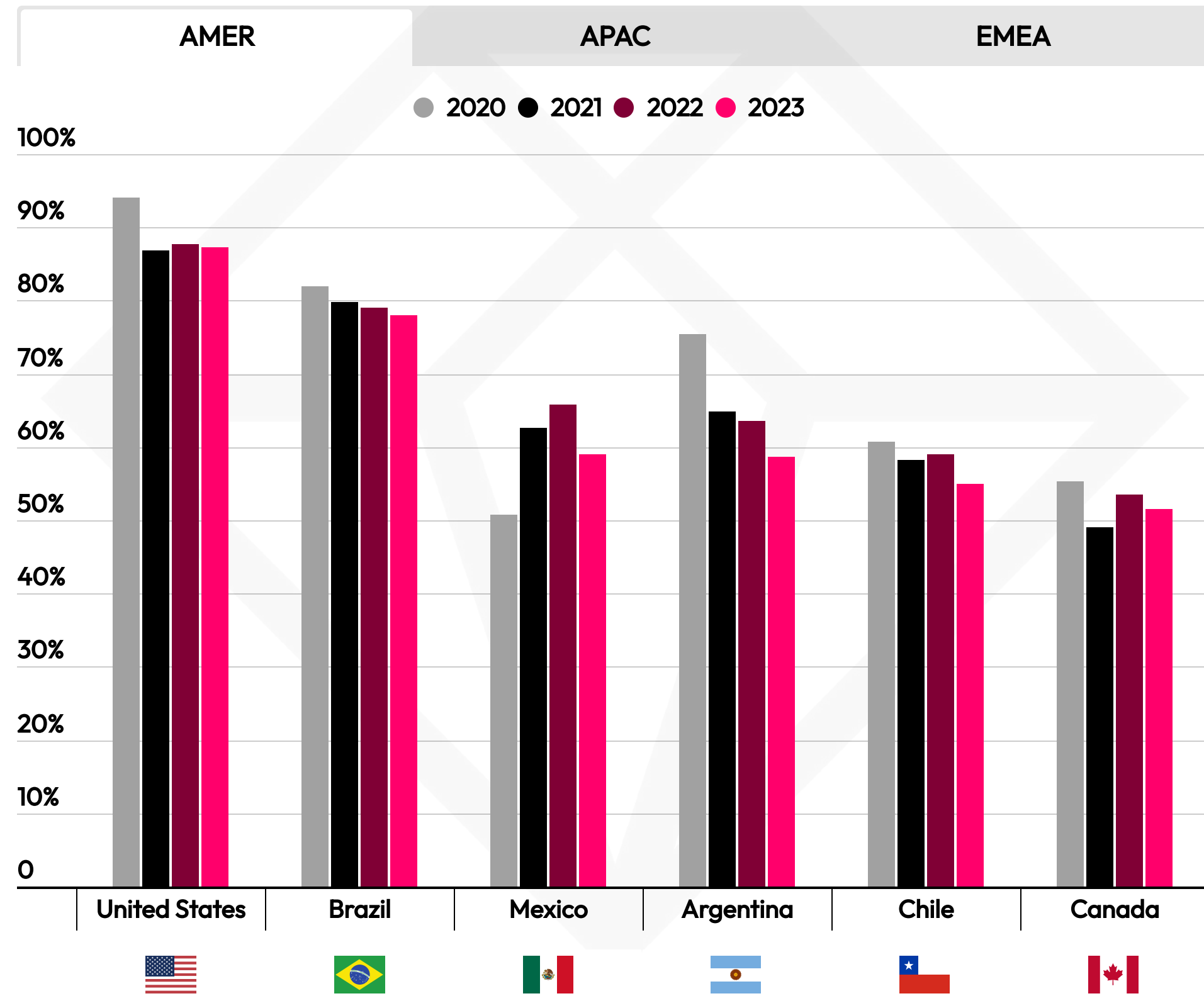
# Know Your Market — Local Publishers Dominate their Mobile Finance Markets

Understanding each country's unique financial rules and regulations — plus the unique consumer needs for each market — gives local-based publishers a major leg up in the finance space.

The local advantage particularly strong in China, Japan, South Korea and the United States. Most markets have seen the share from outside publishers pick up a bit in recent years, though India and Indonesia are notable exceptions as their mobile industries thrive.

Find out which publishers are looking abroad with the Company HQ filter, part of data.ai's [Top Apps](#)

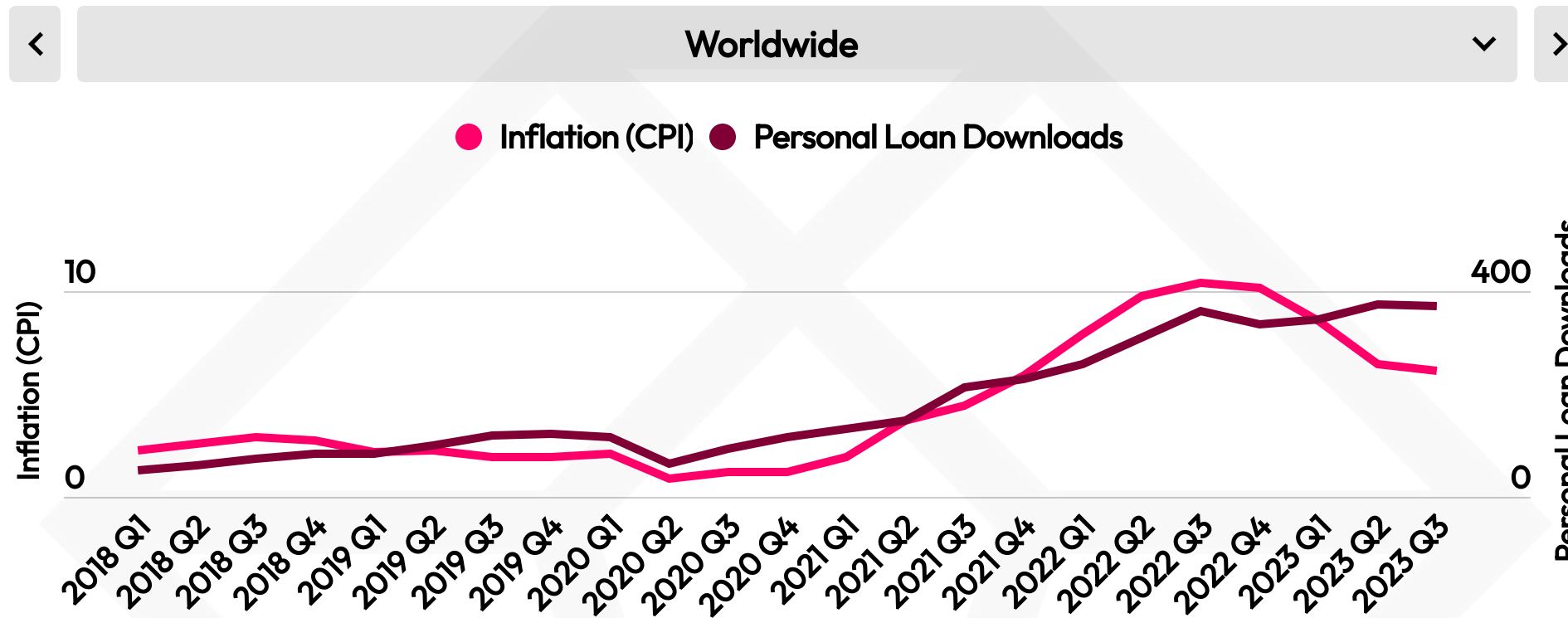
## Share of Finance Downloads by Local-HQ'd Publishers



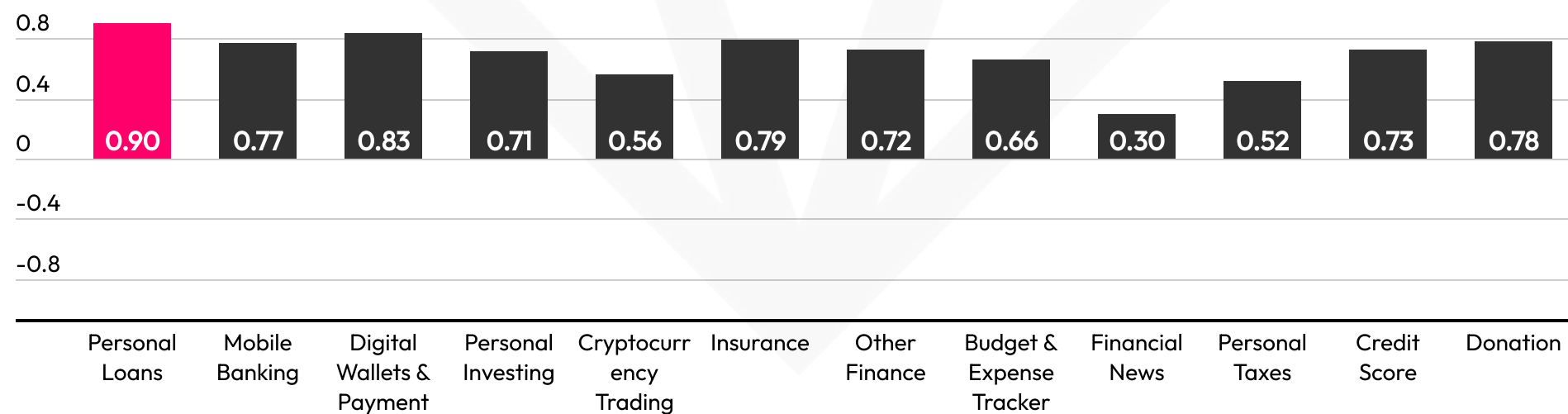
Source: data.ai Intelligence | Note: Downloads across iOS and Google Play; China is iOS only. Finance apps are classified using data.ai's App IQ taxonomy.



## Inflation vs. Personal Loan Downloads



## Correlation Between Inflation and Finance Subgenre Downloads Q1 2018 - Q3 2023



Source: data.ai Intelligence | Note: Downloads across iOS, Google Play; China is iOS only. Apps are classified using data.ai's App IQ taxonomy. Inflation is from the OECD.

## FINANCE

# Personal Loans is the Fastest Growing Subgenre as Inflation Remains High

While most subgenres saw downloads rise along with high inflation over the past few years, no subgenre saw a higher correlation than Personal Loans. The scale of the growth was also notable — global downloads for Personal Loans apps climbed more than 250% between 2020 and 2023, even outpacing Cryptocurrency's 238% growth over the same period.

Personal Loans downloads don't have the highest correlation with inflation in all markets, though it tends to be high throughout. In Europe, for example, Personal Loans apps saw strong growth even though gross totals for the subgenre remained quite low.

With more than 800,000 apps classified, data.ai's [App IQ taxonomy](#) gives you the power to dive deeper into the impacts of the global economy on the app ecosystem



# Finance "Super Apps" Use Multiple Useful Features to Maintain Market Share

In a competitive mobile market, top finance apps have continued to add new features to incentivize customers turning to their app for all finance needs, from mobile banking to sending money to trading in crypto. Super apps have become particularly popular in China, with Alipay as a prime example.

data.ai's Feature Tags reveals that all of the top markets have at least one app with four or more of the features listed here, and several including the US, UK, China and Brazil have three or more such apps. These apps tend to be market leaders in the finance space. In fact, these super apps control more than 20% of the Finance monthly active user base in China (47%), the US (32%) and Argentina (24%).

Another component of data.ai's App IQ taxonomy is the feature tags – with 20 different features tagged specific to the Finance genre alone. Filter by different features to see what is helping apps stay on top.

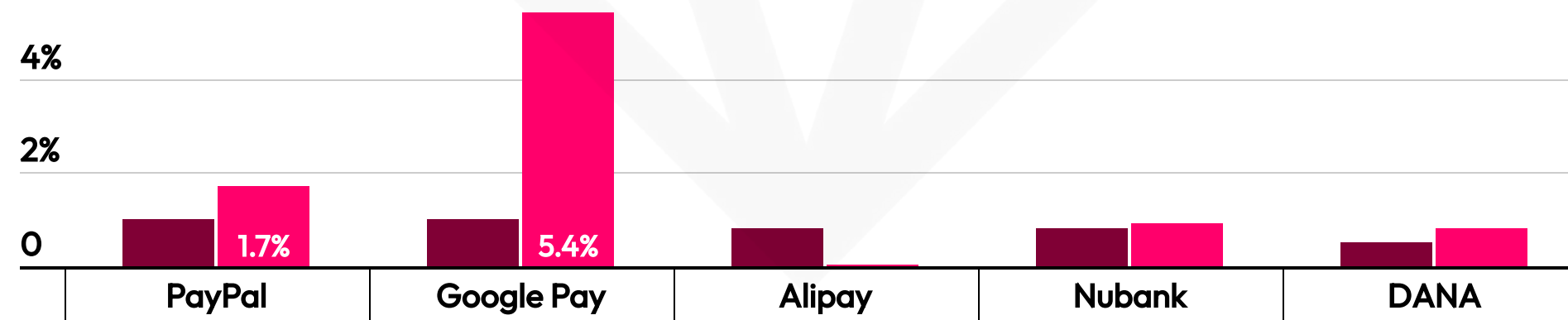
## Features for Finance "Super Apps"

United States

App	Subgenre	Bill Pay	Budget Planner	Buy/Sell Crypto	Contactless Payment	Donation Facilitation	Investment Recs	Mobile Deposit	QR Code Payment	Request Money	Send Money
PayPal	Digital Wallets & Payment	✓		✓	✓	✓		✓	✓	✓	✓
Google Pay	Digital Wallets & Payment				✓				✓	✓	✓
Alipay	Digital Wallets & Payment	✓			✓	✓			✓	✓	✓
Nubank	Mobile Banking	✓				✓			✓	✓	✓
DANA	Digital Wallets & Payment	✓							✓	✓	✓

## Features for Finance "Super Apps"

● Share of Finance Downloads ● Share of Finance MAU
















































Source: data.ai Intelligence | Note: Includes Mobile Banking and Digital Wallets & Payment apps among the top 10 Finance apps by downloads in each market.

# 2023 Rankings by Market | Finance

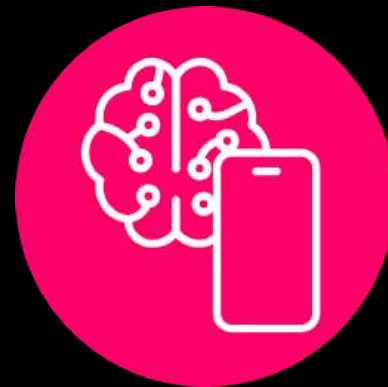


## AMER - Breakout Downloads

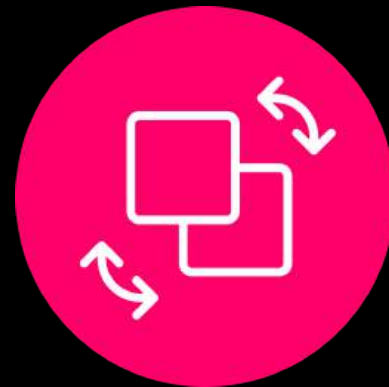
	Worldwide	United States	Canada	Mexico	Brazil	Argentina	Colombia	Chile	Peru
1	 B-Love Network (Finance   Other Finance)	 CoinSnap: Value Guide (Finance   Other Finance)	 RBC Mobile (Finance   Mobile Banking)	 Banco del Bienestar Movil (Finance   Mobile Banking)	 Nubank (Finance   Mobile Banking)	 Mercado Pago (Finance   Digital Wallets & Payment)	 Nequi Colombia (Finance   Mobile Banking)	 TAPP Caja Los Andes (Finance   Digital Wallets & Payment)	 CrediSol- Préstamo de crédito (Finance   Personal Loans)
2	 Alipay (Finance   Digital Wallets & Payment)	 Schwab (Finance   Personal Investing)	 CoinSnap: Value Guide (Finance   Other Finance)	 DiDi Préstamos (Finance   Personal Loans)	 SerasaConsumidor (Finance   Credit Score)	 Naranja X (Finance   Digital Wallets & Payment)	 Davivienda (Finance   Mobile Banking)	 CencoPay (Finance   Digital Wallets & Payment)	 Sol Ya-Préstamo de Perú (Finance   Personal Loans)
3	 Navi (Finance   Personal Loans)	 Google Wallet (Finance   Digital Wallets & Payment)	 Remitly (Finance   Digital Wallets & Payment)	 Súper Efectivo (Finance   Personal Loans)	 Valores a Receber - Guia 2023 (Finance   Other Finance)	 AstroPay (Finance   Digital Wallets & Payment)	 LuckyPlata - Préstamo en línea (Finance   Personal Loans)	 Santander Chile (Finance   Mobile Banking)	 Banca Móvil BCP (Finance   Mobile Banking)
4	 Cryptomania – Trading Simulator (Finance   Cryptocurrency Trading)	 Chime (Finance   Mobile Banking)	 Beneva (Finance   Insurance)	 BBVA México (Finance   Mobile Banking)	 PicPay (Finance   Mobile Banking)	 YOY (Finance   Digital Wallets & Payment)	 Lulo Bank (Finance   Mobile Banking)	 BancoEstado (Finance   Mobile Banking)	 Bim (Finance   Digital Wallets & Payment)
5	 OPay (Finance   Digital Wallets & Payment)	 UnitedHealthcare (Finance   Insurance)	 Google Wallet (Finance   Digital Wallets & Payment)	 Viva Crédito - Préstamos Urgente Y Rápidos (Finance   Personal Loans)	 Novo App Riocard Mais (Finance   Digital Wallets & Payment)	 World App - Worldcoin Wallet (Finance   Cryptocurrency Trading)	 Préstamo Rápido-Credit Easy (Finance   Personal Loans)	 Deseo Crédito-préstamo (Finance   Personal Loans)	 OK Préstamo-Préstamo Rápido (Finance   Personal Loans)

Source: data.ai Intelligence | Note: Top Apps by year-over-year downloads growth across iOS, Google Play. MAU Growth on iPhone and Android Phone. Finance apps are classified using data.ai's App IQ taxonomy as of Jan 4, 2024.

## Top Features Loved by Finance



App IQ



Cross-App Usage



Extended Retention



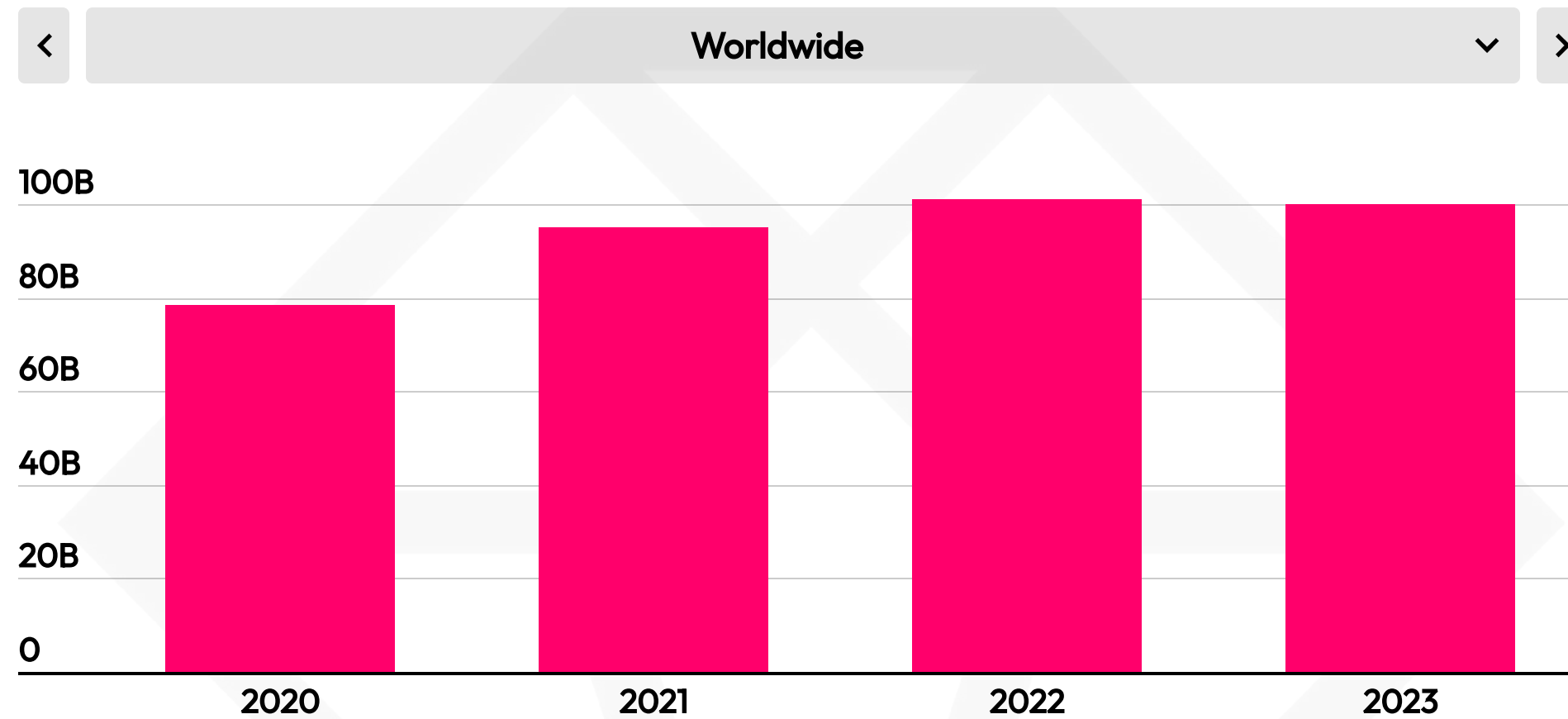
Ratings and Reviews

# Retail

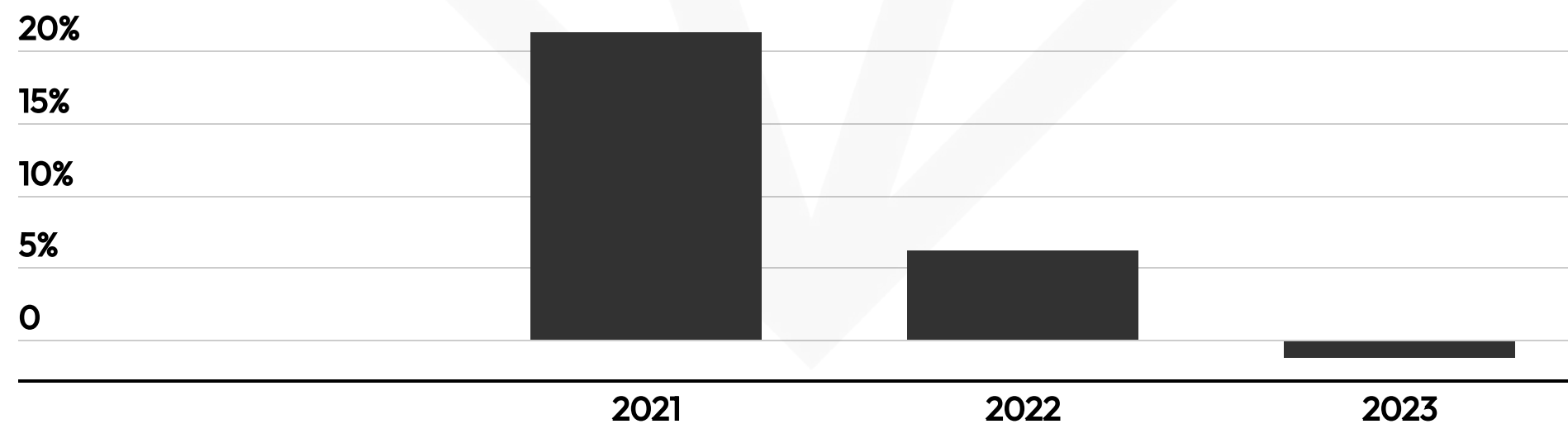
Personalization, optimized experience, frictionless checkout: mobile shopping apps bridge in-person and at-home shopping experiences.



## Annual Hours Spent in Shopping Apps



### Year-over-Year Growth



Source: data.ai Intelligence | Note: Android Phones. Shopping apps are classified using data.ai's App IQ taxonomy.

## RETAIL

# Mobile Shopping Time Spent Remains Well Above Pre-Pandemic Levels

The economic headwinds, combined with a natural contraction from the huge mobile growth seen early in the pandemic, led to a slight dip in total time spent in Shopping apps. Total hours declined 1% year-over-year in 2023, though it was still up more than 25% compared to 2020.

While some of the largest retail markets like China and the United States saw a dip in time spent in 2023, other markets bucked this trend. The leaders by YoY growth were Brazil (+31%), Australia (+13%), and Mexico (+7%).

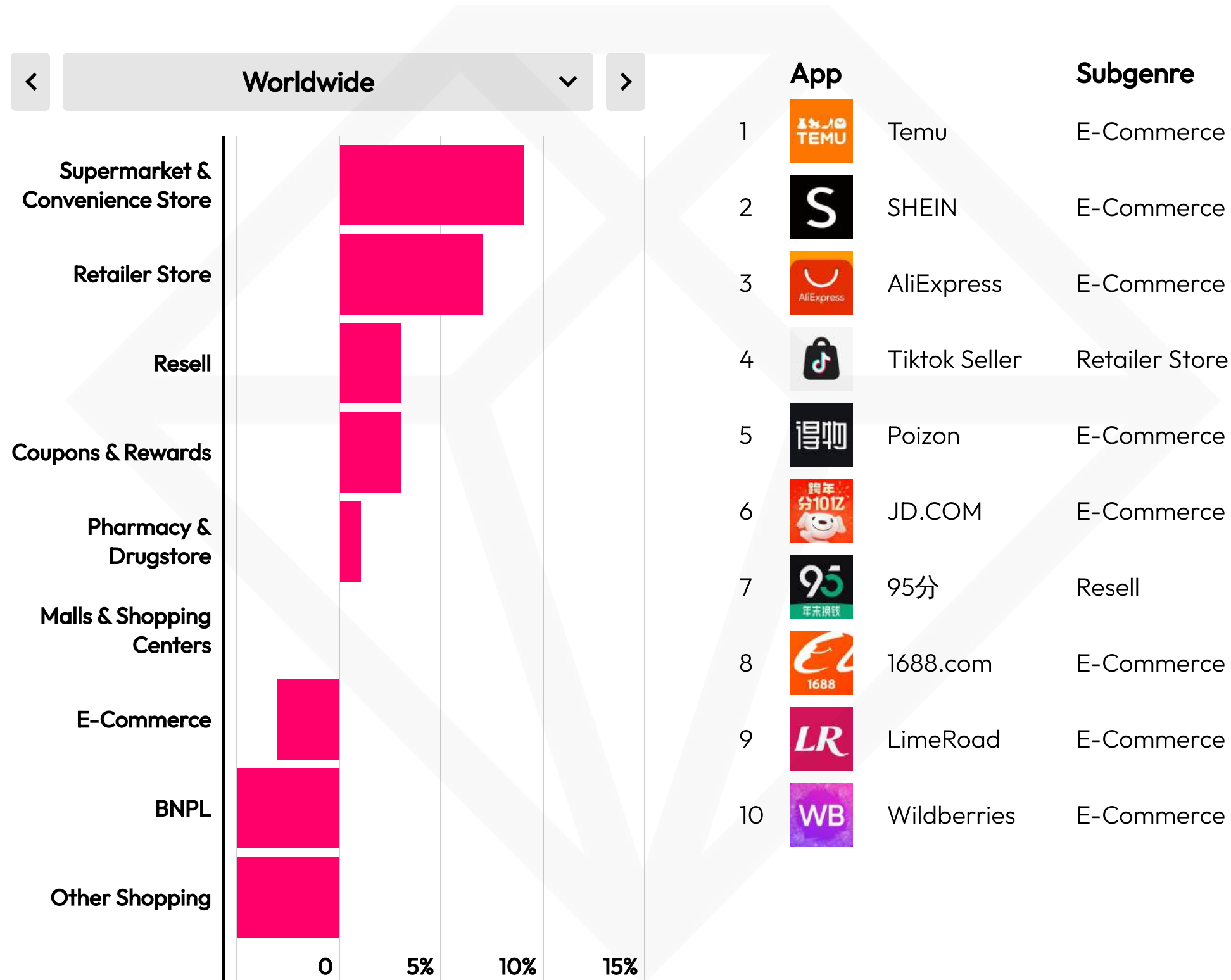
Want to dive deeper?

Discover the top performers by engagement depth, usage stickiness and more with data.ai's [Insights Generator](#)



## Shopping Subgenre Year-over-Year Download Growth by Market in 2023

## Top Apps by Breakout Downloads in 2023



## RETAIL

# The Retail Market is Heating Up: Temu Makes a Splash in 2023

Among mobile apps across all genres, only Threads gained more downloads in 2023 compared to 2022 than Temu. The e-commerce app from Chinese PDD Holdings used substantial advertising and low prices to attract new users and become a key player to watch.

E-Commerce apps also face competition from brick & mortar stores, which are capitalizing on the return to in-person shopping to boost mobile adoption. Supermarket & Convenience Store and Retailer Store apps saw year-over-year download growth at 9% and 7%, respectively, well ahead of E-Commerce's -7% annual growth.

For brick & mortar retailers, it is clear that failing to embrace a mobile shopping experience puts you at a disadvantage.

Temu's massive advertising push in 2023 propelled it to the top of the charts. data.ai customers can use Download Channel data to find out how paid vs. organic channels contributed to adoption.

Source: data.ai Intelligence | Note: Downloads across iOS, Google Play; China is iOS only. Shopping apps are classified using data.ai's App IQ taxonomy. Subgenres with less than 15,000 downloads in the prior year are excluded. Breakout apps are defined by gross download growth in 2023 compared to 2022.



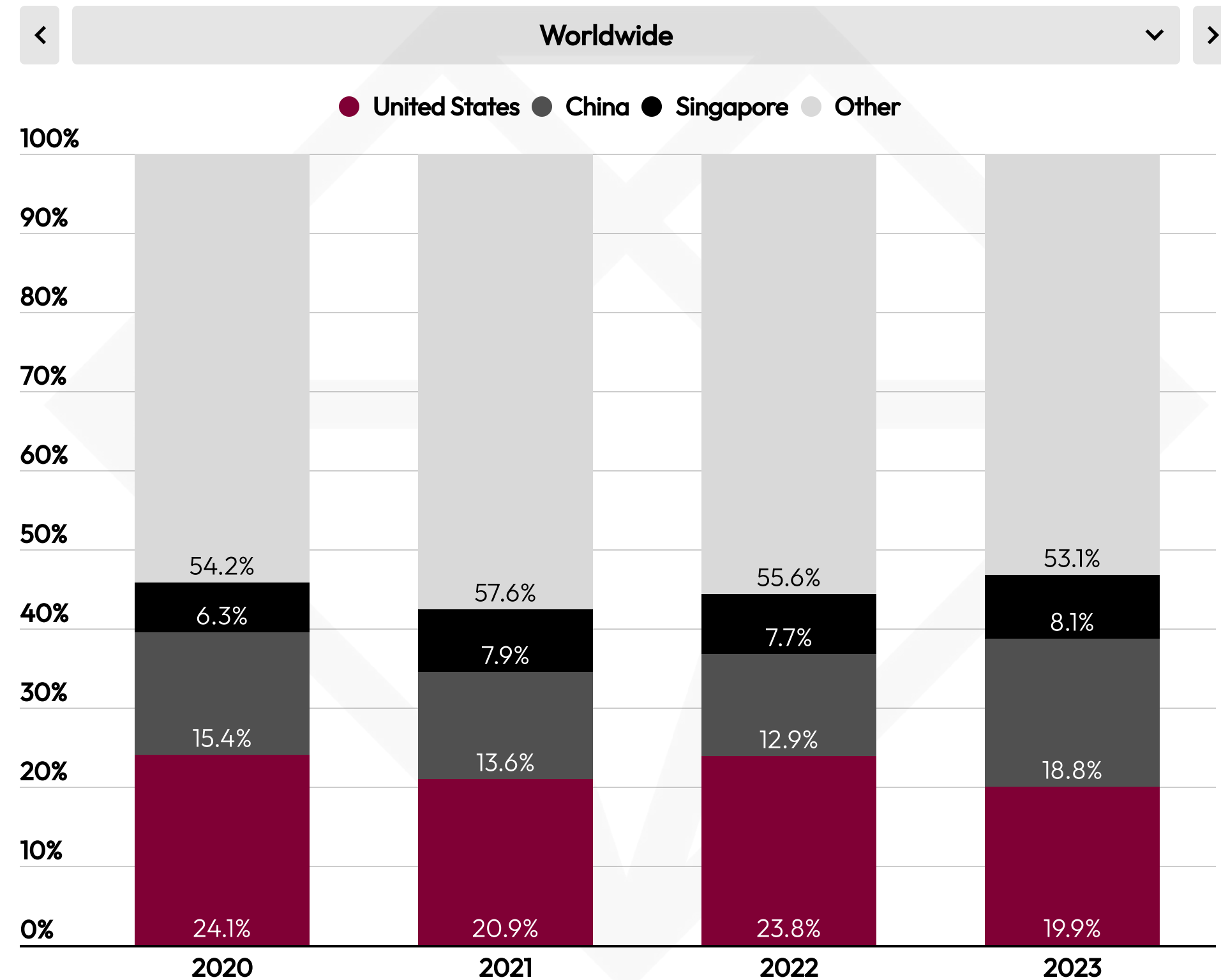
## Going Global: SHEIN and Temu Break into Markets Across the Globe

The United States has long been the home to some of the biggest retailers like [Amazon](#), [Walmart](#) and [eBay](#). However, the emergence of some Asia-based e-commerce platforms had contributed to the US losing market share over the past few years.

[Temu's](#) massive global launch in 2023 helped China gain 3.4 percentage points in market share compared to 2020. Singapore-based [SHEIN](#) has also had a strong presence in recent years across top retail markets.

data.ai customers can find out where the top Shopping apps are from in your local market with [Top Charts](#)

### Share of Shopping App Downloads by Publisher Headquarters



Source: data.ai Intelligence | Note: Downloads across iOS, Google Play; China is iOS only. Shopping apps are classified using data.ai's App IQ taxonomy.



# 2023 Rankings by Market | Shopping



AMER - Breakout Downloads

	Worldwide	United States	Canada	Mexico	Brazil	Argentina	Colombia	Chile	Peru
1	Temu (Shopping   E-Commerce)	Temu (Shopping   E-Commerce)	Temu (Shopping   E-Commerce)	Temu (Shopping   E-Commerce)	SHEIN (Shopping   E-Commerce)	Alibaba.com (Shopping   E-Commerce)	Falabella (Shopping   E-Commerce)	Temu (Shopping   E-Commerce)	Mifarma Movil (Shopping   Pharmacy & Drugstore)
2	SHEIN (Shopping   E-Commerce)	SHEIN (Shopping   E-Commerce)	SHEIN (Shopping   E-Commerce)	SHEIN (Shopping   E-Commerce)	Amazon (Shopping   E-Commerce)	MercadoLibre (Shopping   E-Commerce)	AliExpress (Shopping   E-Commerce)	Ripley: Compras Online (Shopping   E-Commerce)	Ripley Perú: Compras Online (Shopping   Retailer Store)
3	Red – Shop the World (Social Media   Media Sharing Networks)	Capital One Shopping (Shopping   Coupons & Rewards)	Michaels Stores Canada (Shopping   Retailer Store)	Coppel (Shopping   Retailer Store)	AliExpress (Shopping   E-Commerce)	Temu (Shopping   E-Commerce)	SHEIN (Shopping   E-Commerce)	AliExpress (Shopping   E-Commerce)	Falabella (Shopping   E-Commerce)
4	AliExpress (Shopping   E-Commerce)	Circle K by Circle K North America (Shopping   Supermarket & Convenience Store)	Sephora (Shopping   Retailer Store)	AliExpress (Shopping   E-Commerce)	Magazine Luiza (Shopping   E-Commerce)	Natura Latam (Shopping   E-Commerce)	Temu (Shopping   E-Commerce)	Farmacias Cruz Verde Chile (Shopping   Pharmacy & Drugstore)	SHEIN (Shopping   E-Commerce)
5	Tiktok Seller	Walgreens (Shopping   Retailer Store)	Jean Coutu et Moi	Alibaba.com	Assaí Clientes (Shopping   Retailer Store)	AliExpress (Shopping   E-Commerce)	Alibaba.com	Alibaba.com	Real Plaza by Real Plaza (Shopping   Retailer Store)

Source: data.ai Intelligence | Note: Top Apps by year-over-year downloads growth across iOS, Google Play. MAU Growth on iPhone and Android Phone. Shopping apps are classified using data.ai's App IQ taxonomy as of Jan 4, 2024.

## Top Features Loved by Retail



Creative  
Gallery



App IQ



Ratings  
& Reviews



Download  
Channel



Usage &  
Engagement

# Video Streaming

TikTok encroaches on the video streaming space: User-Generated Content captures mobile-first audiences alongside exclusive content releases.



'With its unparalleled capabilities, we have harnessed the power of data to drive innovation, make informed decisions, and stay one step ahead in today's competitive landscape. Through our partnership with data.ai, we have unlocked valuable insights, optimized processes, and achieved remarkable growth.

**Dor Isseroff**  
COO

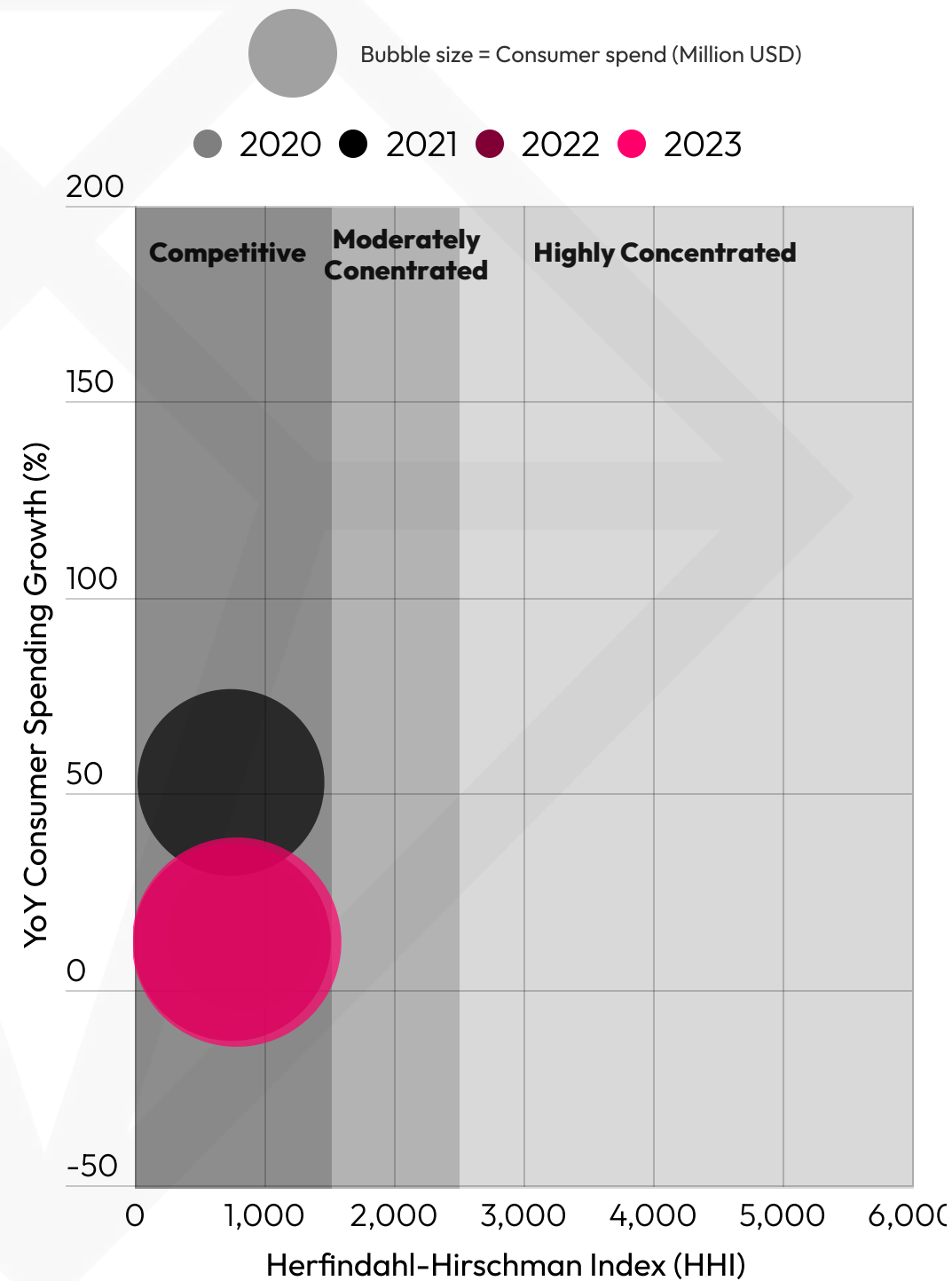
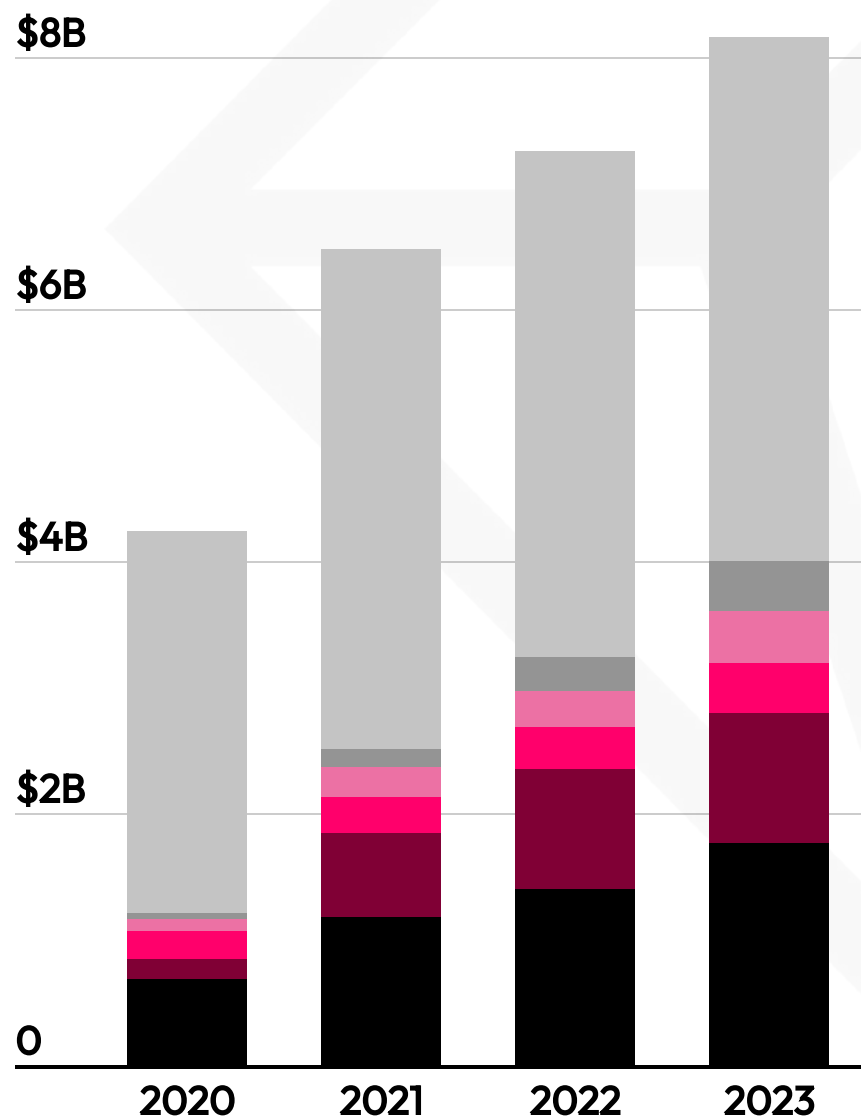


## Yearly OTT Consumer Spend by Market

## OTT Revenue Growth vs. Market Concentration (Herfindahl-Hirschman Index)

< Worldwide >

● Disney+ ● Max: Stream HBO, TV, & Movies  
● Hulu ● Crunchyroll ● Paramount+ ● Other



## VIDEO STREAMING

# The Streaming Battle: Strong Revenue Growth Suggests Market is not Oversaturated

Consumer spend in OTT (over-the-top) streaming apps climbed 13% globally in 2023 to surpass \$8 billion in 2023, an slight acceleration from the 12% growth in 2022.

This growth came even as the market became a little less competitive. The top five streamers combined for nearly 50% of the market in 2023, up from 45% in 2022. Disney+, the top app each of the past four years, gained even more market share as well.

Some countries have become more competitive in recent years as apps like Disney+ and Max expand into new markets. Brazil, for example, has seen consumer spend grow more than 230% since 2020 as apps like Max, Disney+, Crunchyroll, and Star+ joined the market leader Globo Play.

Disney+ has found success across the globe, earning at least \$1 million in consumer spend in more than 50 different markets. [data.ai customers can see the full breakdown of Disney+'s performance here.](#)

Source: data.ai Intelligence | Note: Consumer Spend across iOS, Google Play; China is iOS only. Spend is gross — inclusive of any percent taken by the app stores. OTT apps are classified using data.ai's App IQ taxonomy.





### VIDEO STREAMING

## Streaming Services Adjust Subscription Offerings for Cost-Conscious Customers

Increasing competition from the abundance of streaming options has prompted top apps to adjust their prices to changing consumer demands.

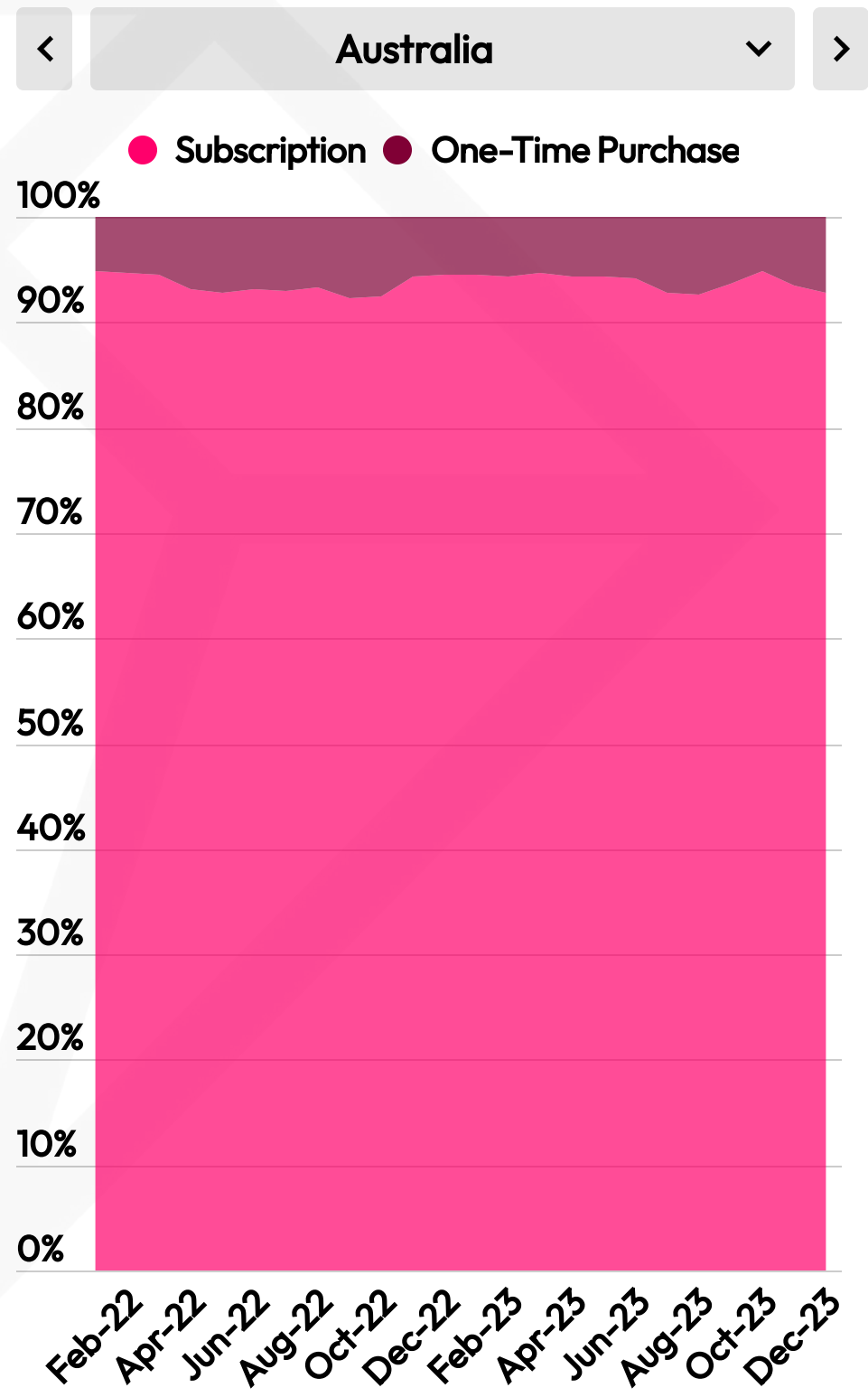
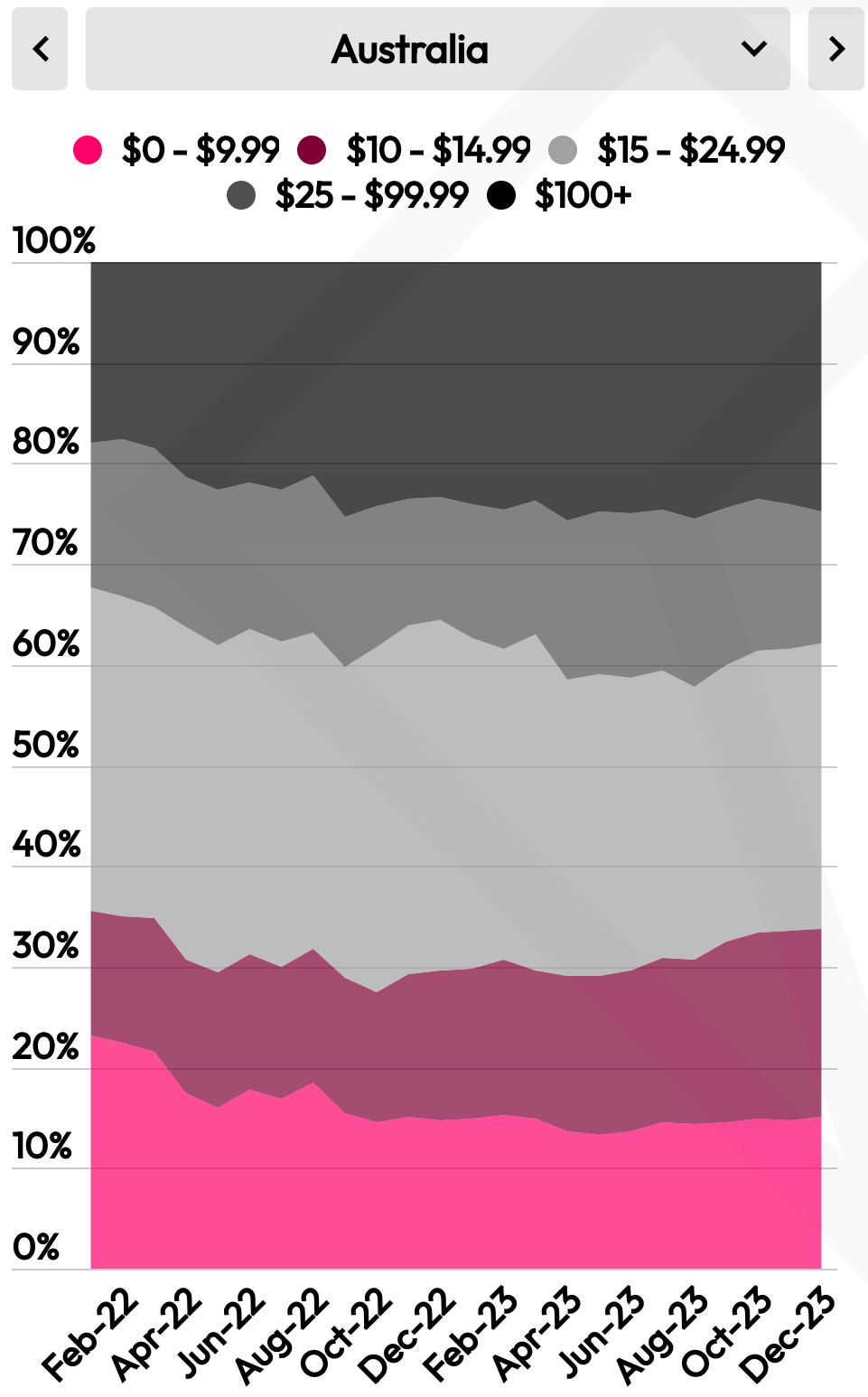
The share of US consumer spend from in-app purchases priced less than \$15 has climbed 7 percentage points since the start of 2022. While top apps have gradually increased prices over time, tighter budgets for many consumers in 2023 have forced apps to get creative with their monetization.

Netflix added an ad-based option in late 2022, and Disney+ and Hulu are raising the monthly price of their ad-free options while leaving the ad-supported tier price unchanged.

Want to see how updated pricing or ad-supported options are impacting an app's revenue? data.ai's IAP SKU pulls back the curtain on revenue from individual IAPs.

### Share of OTT Consumer Spend by Price on iOS

### Share of OTT Consumer Spend by Subscription vs. One-Time Purchases on iOS



Source: data.ai Intelligence | Note: Consumer Spend is iOS only. OTT apps are classified using data.ai's App IQ taxonomy.

# 2023 Rankings by Market | Video Streaming



	AMER - Downloads	AMER - Consumer Spend	APAC - Downloads	APAC - Consumer Spend	EMEA - Downloads	EMEA - Consumer Spend			
	<b>Worldwide</b>	<b>United States</b>	<b>Canada</b>	<b>Mexico</b>	<b>Brazil</b>	<b>Argentina</b>	<b>Colombia</b>	<b>Chile</b>	<b>Peru</b>
1	YouTube (Entertainment   Video Sharing)	Max: Stream HBO, TV, & Movies (Entertainment   OTT)	Amazon Prime Video (Entertainment   OTT)	PrendeTV: TV en Español (Entertainment   OTT)	YouTube (Entertainment   Video Sharing)	Star+ (Entertainment   OTT)	Netflix (Entertainment   OTT)	Star+ (Entertainment   OTT)	Netflix (Entertainment   OTT)
2	Netflix (Entertainment   OTT)	Netflix (Entertainment   OTT)	Disney+ (Entertainment   OTT)	Netflix (Entertainment   OTT)	Netflix (Entertainment   OTT)	Netflix (Entertainment   OTT)	PrendeTV: TV en Español (Entertainment   OTT)	Pluto.tv (Entertainment   OTT)	PrendeTV: TV en Español (Entertainment   OTT)
3	JioCinema (Entertainment   OTT)	YouTube (Entertainment   Video Sharing)	Netflix (Entertainment   OTT)	YouTube (Entertainment   Video Sharing)	Pluto.tv (Entertainment   OTT)	Pluto.tv (Entertainment   OTT)	YouTube (Entertainment   Video Sharing)	Max: Stream HBO, TV, & Movies (Entertainment   OTT)	Disney+ (Entertainment   OTT)
4	Amazon Prime Video (Entertainment   OTT)	Peacock TV (Entertainment   OTT)	YouTube (Entertainment   Video Sharing)	Disney+ (Entertainment   OTT)	Globo Play (Entertainment   OTT)	Disney+ (Entertainment   OTT)	Disney+ (Entertainment   OTT)	Disney+ (Entertainment   OTT)	Star+ (Entertainment   OTT)
5	YouTube Kids (Entertainment   Video Sharina)	Amazon Prime Video (Entertainment   OTT)	Pluto.tv (Entertainment   OTT)	Max: Stream HBO, TV, & Movies (Entertainment   OTT)	Amazon Prime Video (Entertainment   OTT)	Amazon Prime Video (Entertainment   OTT)	Pluto.tv (Entertainment   OTT)	Netflix (Entertainment   OTT)	Pluto.tv (Entertainment   OTT)

Source: data.ai Intelligence | Note: Top Apps by yearly Downloads and Consumer Spend across iOS, Google Play. Video Streaming apps are classified from Entertainment - 'OTT', 'Live Streaming', 'Video Sharing' subgenres using data.ai's App IQ taxonomy as of Jan 4, 2024.

# Social

Disrupting social media: "tipping" content creators carves out social media monetization pathways outside of advertising.



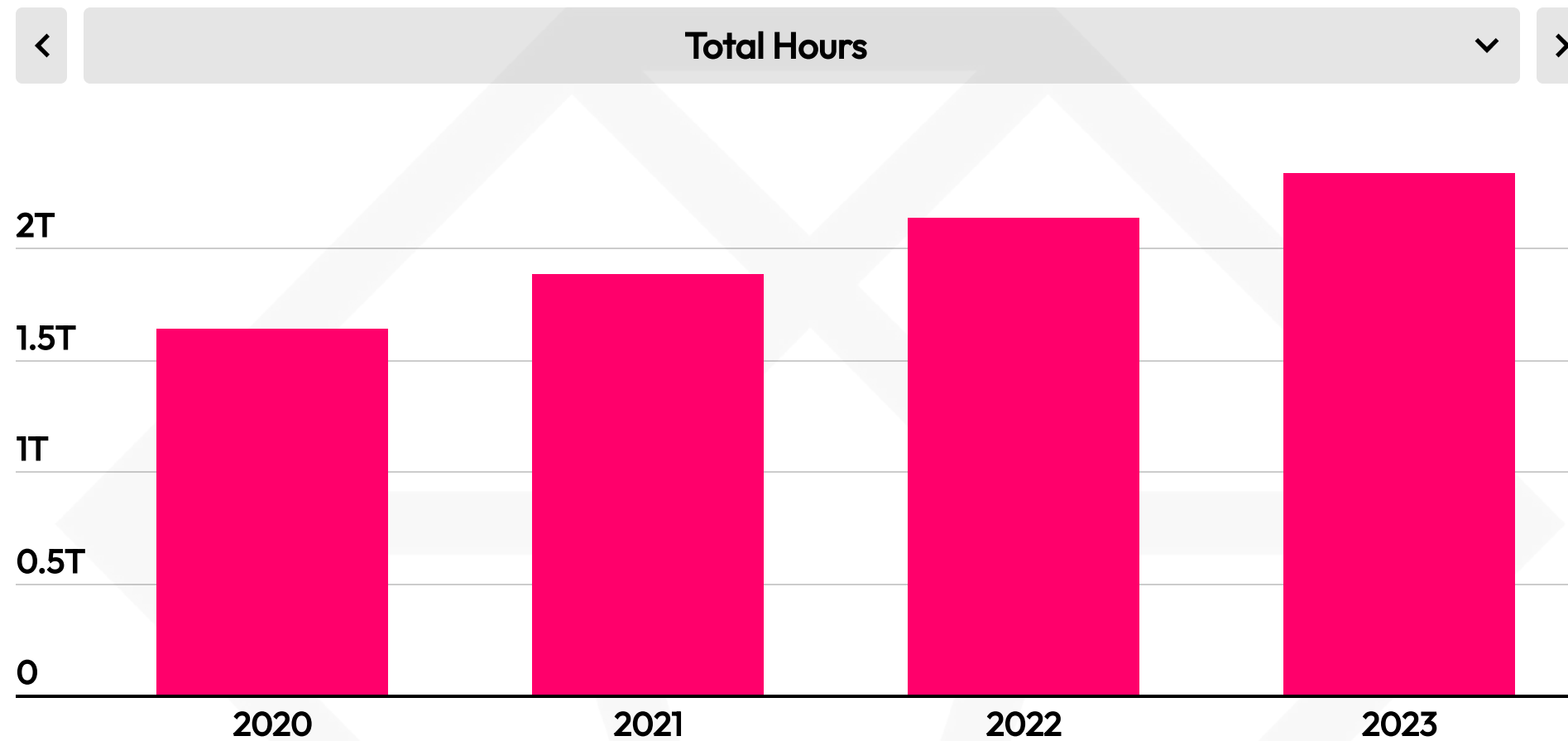
In a market that is so saturated with multiple apps in every genre you need to articulate your differentiation and value. First and foremost, focus on the user. Build a platform that is focused primarily on your users and iterate on the features and benefits of that platform based off of the ones that are most used, most liked, most loved, so that the people you're bringing in then ultimately have higher retention rates and stick around and add value to your business overall.

**David Lee**

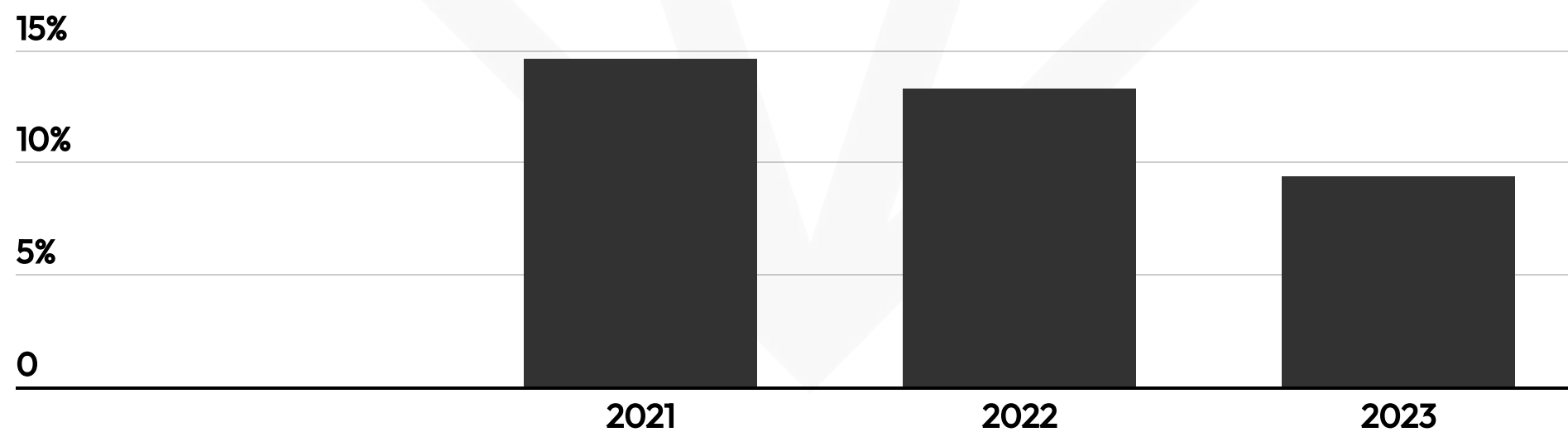
Head of Apps, Global Business Solutions - North America



## Global Metrics for Social Apps



### Year-over-Year Growth



Source: data.ai Intelligence | Note: Consumer spend and downloads across iOS, Google Play; China is iOS only. Spend is gross — inclusive of any percent taken by the app stores. Total sessions, total hours and total MB are Android only. Total MB measures the total megabytes of data used by Social apps during the year. Social apps are classified using data.ai's App IQ taxonomy and include Short Videos and Live Streaming apps from the Entertainment genre and exclude Dating.

## SOCIAL

# Time Spent in Social Apps Grows 9% in 2023

Time spent in social apps on Android phones shows no signs of slowing, climbing 9% in 2023 to more than 2.3 trillion hours.

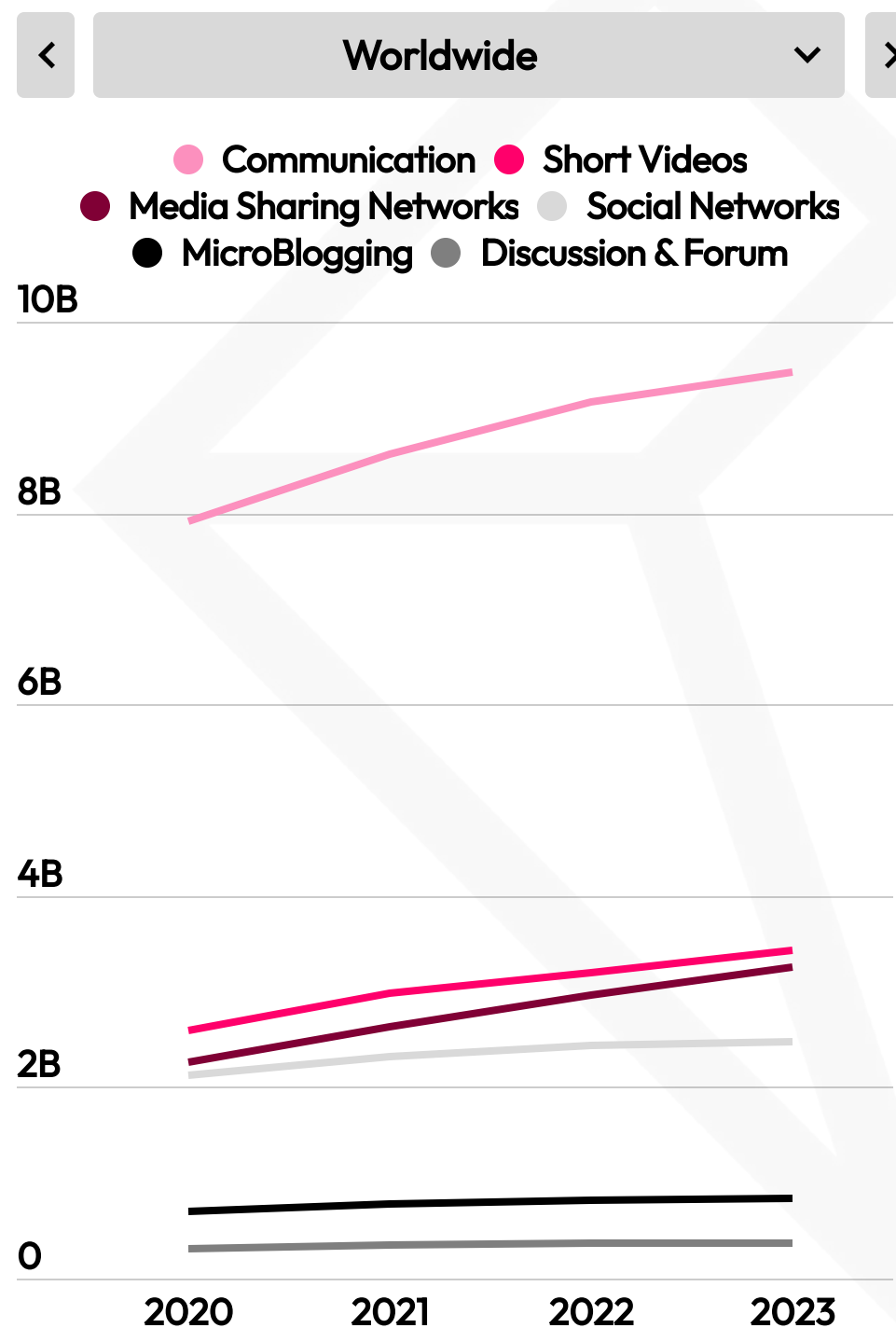
Consumer spend growth also remained strong at 13% year-over-year to nearly \$9 billion in 2023. Top social platforms are continuing to unlock monetization strategies outside of advertising, with [TikTok](#), the best app monetizer in the history of the app stores, as a prime example.

Global downloads, on the other hand, declined nearly 4%. This was still impressive as the category maintained most of the strong gains seen in 2022.

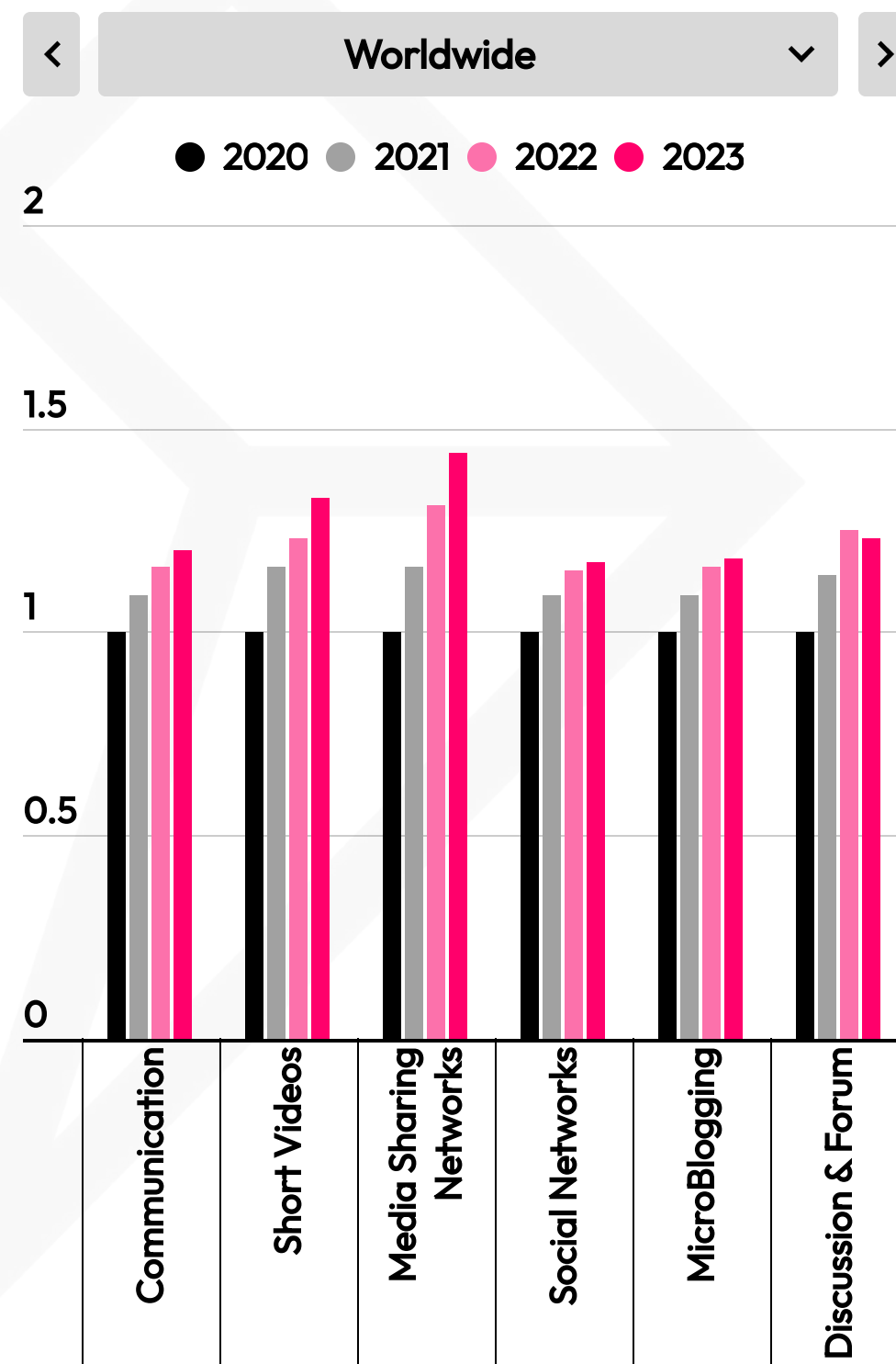
Need tips on how to keep up with the shift towards in-app purchase revenue for social apps? Check out our latest [Monetization Guide](#).



## Average Annual Monthly Active Users for Social Apps by Subgenre



## Annual Monthly Active Users Growth Indexed to 2020



## SOCIAL

# A New Normal? Social Apps See Headwinds in the US Despite Global Growth

Active user growth remained strong across Social subgenres in 2023. However, results for subgenres in some notable markets like the US, China and the UK was more mixed.

In the United States, for example, average monthly active users for Communication, Social Networks and MicroBlogging apps was below the levels in 2020, and Shorts Videos and Discussion & Forum apps also saw a year-over-year decline.

Mature mobile markets are seeing Social usage stabilize after the rapid increase caused by the start of the pandemic in 2020.

With 164 unique subgenres across 20 genres, data.ai's [App IQ taxonomy](#) gives you the granularity you need to analyze the latest trends in the market.

Source: data.ai Intelligence | Note: Monthly active users across iOS, Android. Social apps are classified using data.ai's App IQ taxonomy.



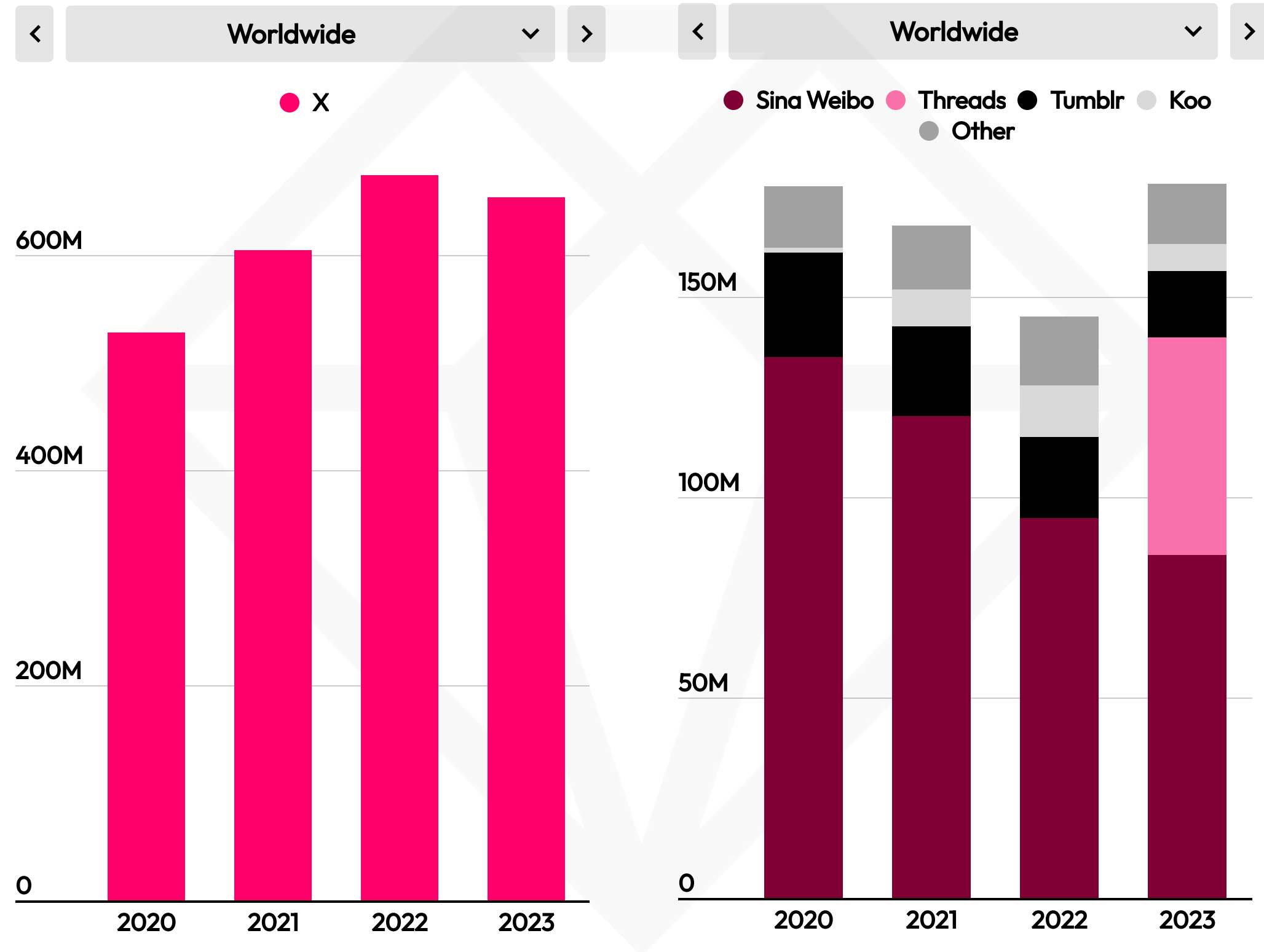
# Are Visual-Focused Social Apps Making MicroBlogging Less Relevant?

X's struggles to keep its user-base have been well publicized in 2023. While this has prompted a number of competitors like Threads and Bluesky to launch in 2023, the ceiling for MicroBlogging's market is still in question with many mobile users preferring video-based platforms like TikTok.

Globally, the decline in X usage has been more than offset by growth from competitors like Threads. In the US, however, X competitors have yet to make up for the decline in X's user base and overall MicroBlogging usage declined slightly in 2023.

Keep track of our latest reports on Threads and other breakout apps on [our blog](#)

## MicroBlogging App Average MAU by Market



Source: data.ai Intelligence | Note: Monthly active users across iOS, Android. MicroBlogging apps are classified using data.ai's App IQ taxonomy.



# Watch TikTok's Rapid Climb to \$10 Billion — the First App to Ever Reach This Milestone

TikTok became the first app ever — including games — to reach \$10 billion in all-time consumer spend. This milestone seemed impossible only a few years ago. It took nearly 10 years for any non-game app to accumulate just \$1 billion in all-time consumer spend. TikTok is now surpassing \$1 billion in consumer spend each quarter.

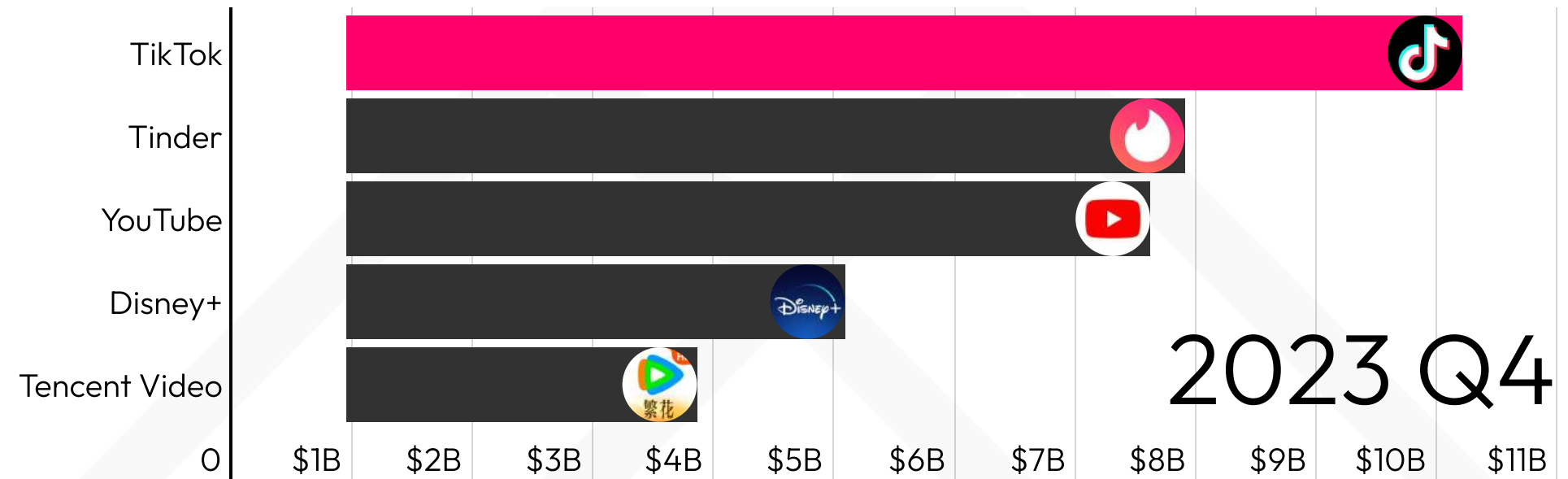
TikTok unlocked the secret to monetization on mobile. The bulk of its in-app purchase revenue comes from coins which can be used to tip creators during live streams.

data.ai customer?

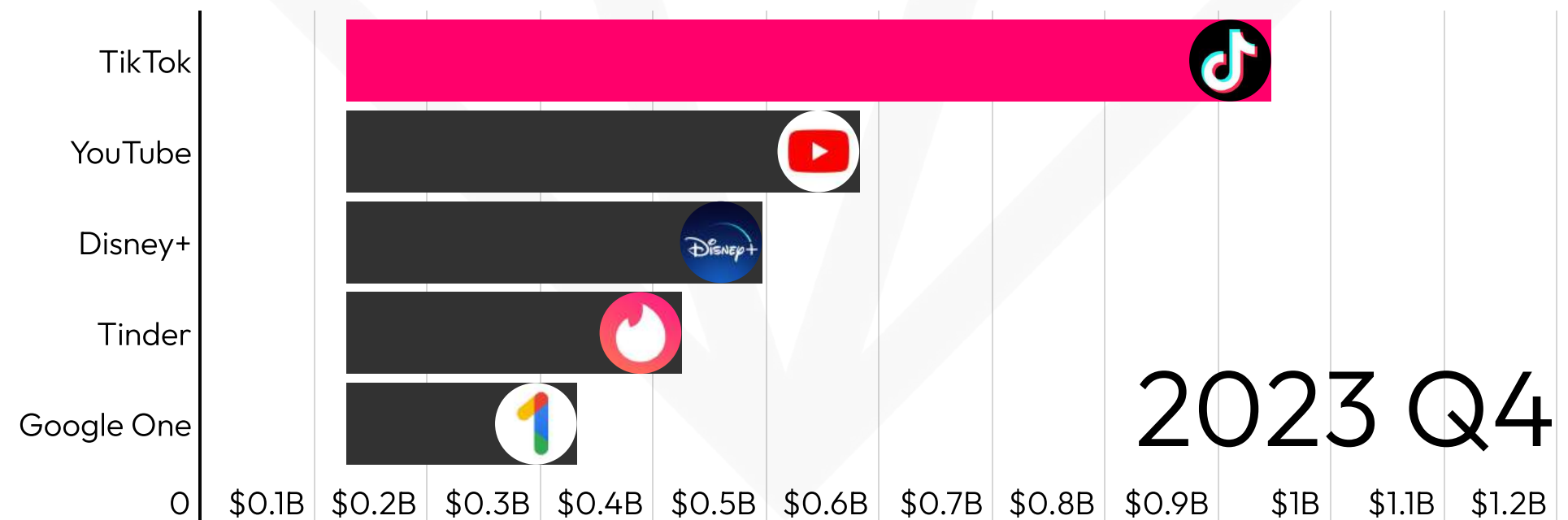
[Check out the revenue trajectory for these top apps.](#)

Which ones will reach \$10 billion next and which ones are losing steam?

### Top Apps by Cumulative Consumer Spend Over Time 2013 - 2023



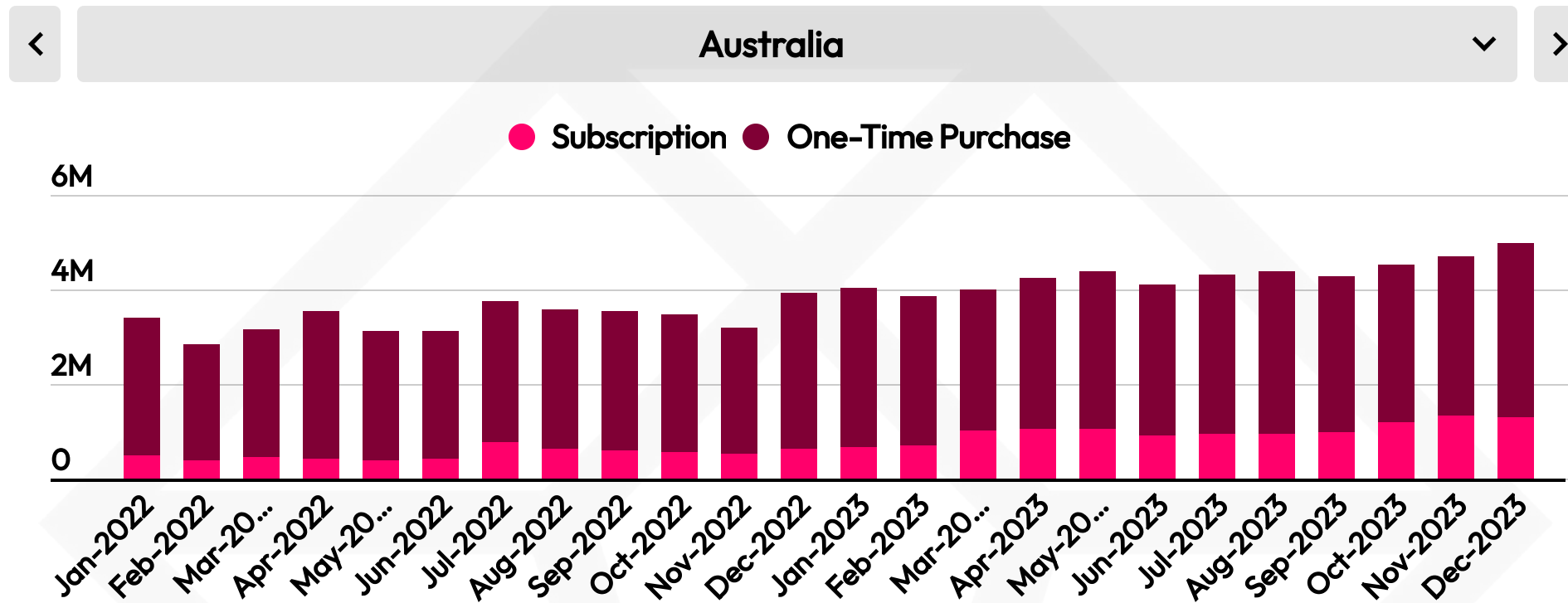
### Top Apps by Quarterly Consumer Spend Over Time 2013 - 2023



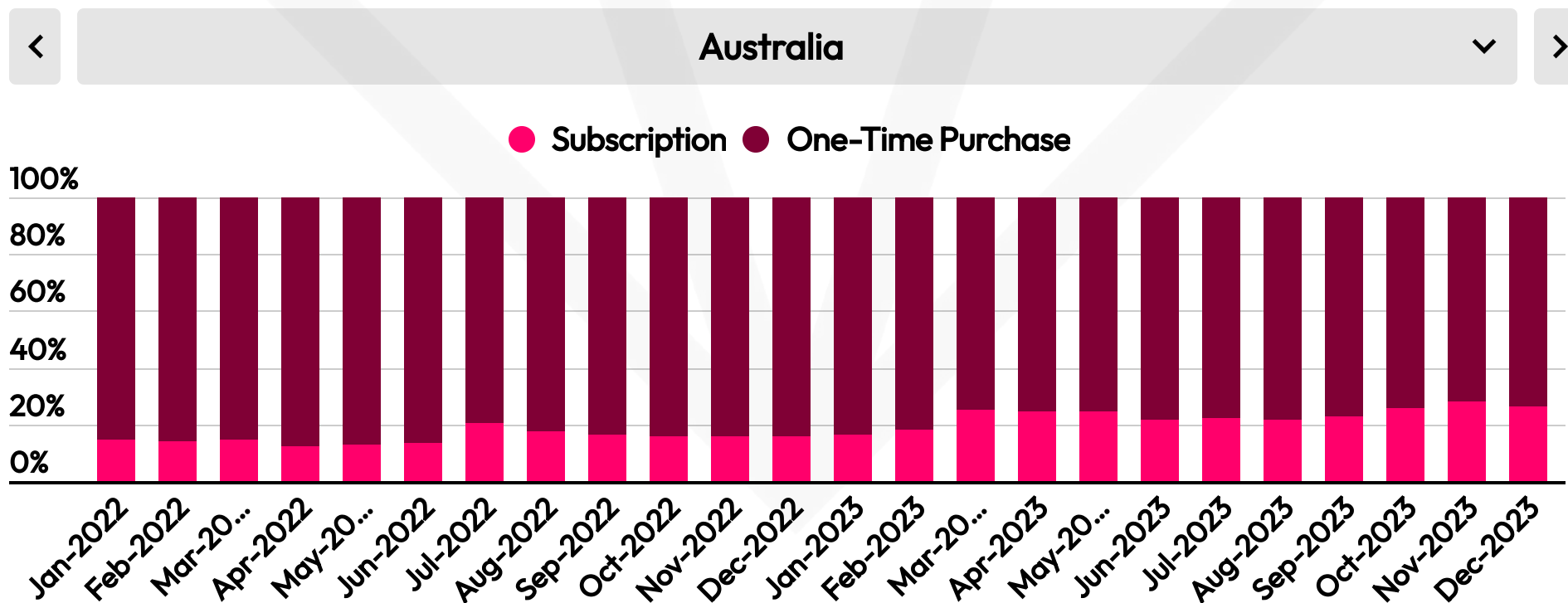
Source: data.ai Intelligence | Note: Consumer Spend across iOS, Google Play; China is iOS only. Spend is gross — inclusive of any percent taken by the app stores. Excludes mobile games



## Subscription vs. One-Time Purchase Consumer Spend for Social Apps



## Share of Consumer Spend



Source: data.ai Intelligence | Note: Consumer Spend is iOS only. Social apps are classified using data.ai's App IQ taxonomy and include Short Videos and Live Streaming apps from the Entertainment genre and excludes Dating.

## SOCIAL

# Can Other Apps Capture TikTok's IAP Success?

It took a while for leading social platforms to expand from advertising as their only source of revenue on mobile. TikTok's success with tipping as well as the rise of the subscription model outside of mobile games has revealed the potential for in-app purchases to boost revenue. Consumer spend in Social apps nearly doubled between 2020 and 2023.

While TikTok's monetization mostly comes from one-time purchases, it is an outlier in this respect. Nearly all other top non-game monetizers rely heavily on subscriptions. Snapchat, for example, has found strong revenue growth with its Snapchat+ subscription.

Instagram, on the other hand, is attempting to replicate some of TikTok's magic with its Instagram Badges (similar to TikTok coins).

Want to see how well Instagram Badges are performing? data.ai customers can track the latest trends with IAP SKU



# TikTok Monetization is Unparalleled

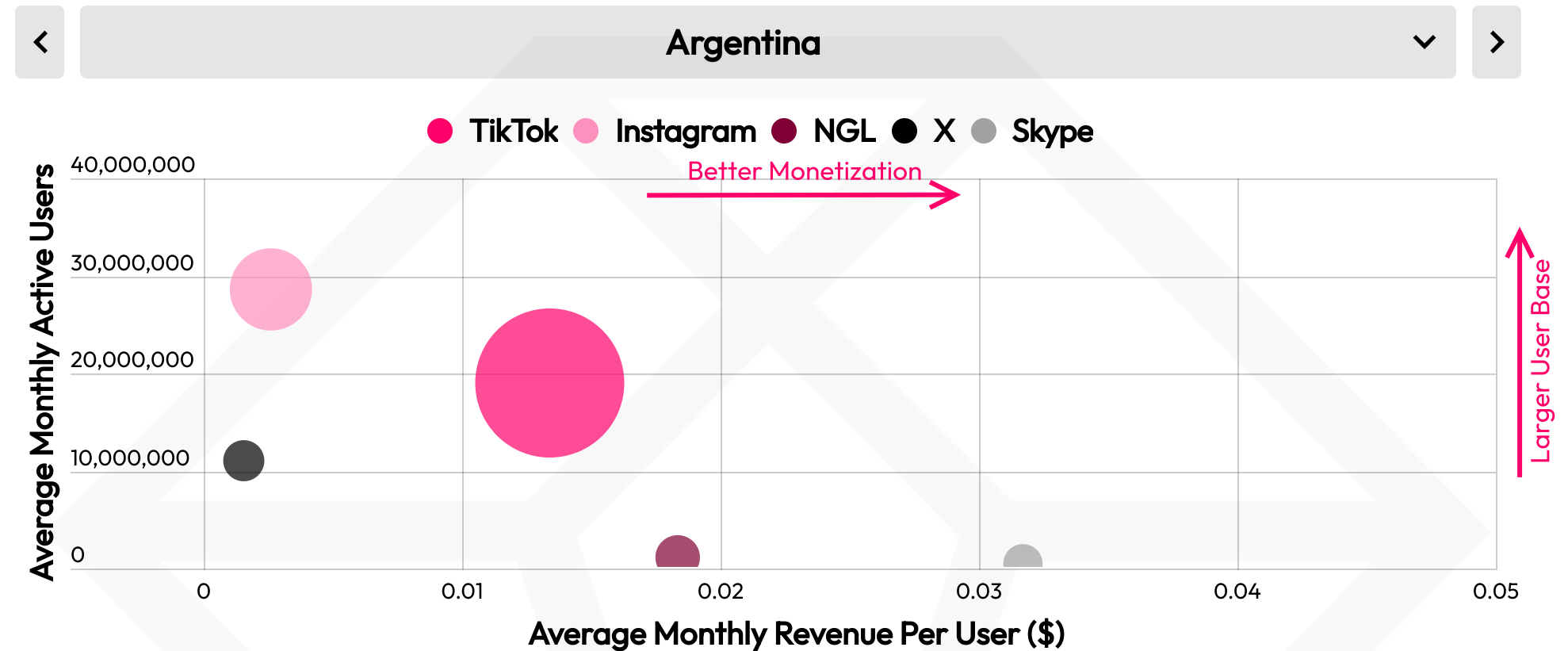
TikTok now earns more than \$1 per user in the United States, up from just 67 cents per user in 2022. Among the top five apps by total consumer spend, Discord ranks a distant second at 17 cents per user.

Some of the largest social media platforms in the US do show some promise in terms of monetizing through in-app purchases. Snapchat's consumed spend increased 5X on the back of its Snapchat+ subscription, and Instagram also saw rapid growth.

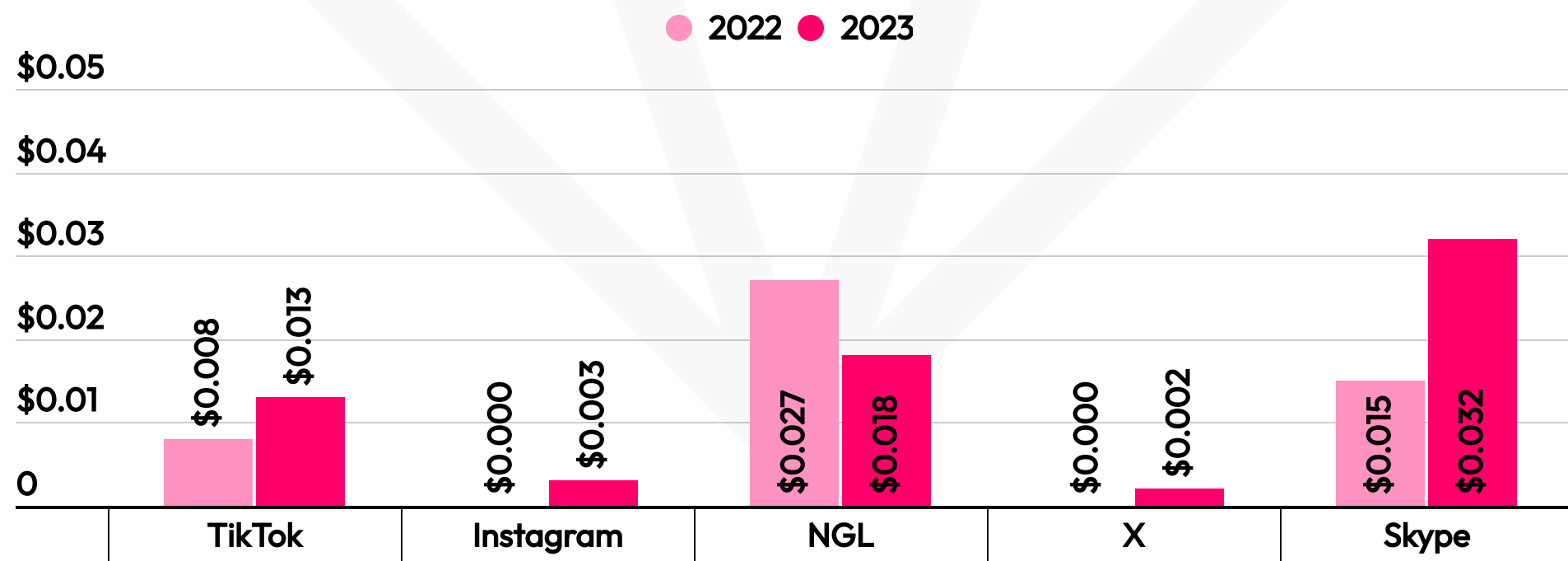
It'll be interesting to see how long these social platforms can maintain this strong monetization. In-app purchases are becoming a critical way for social platforms to mitigate the risks seen in the advertising market.

data.ai customers can use [Insights Generator](#) to discover the heavy hitters for user monetization in any genre

## Social App Monetization



## Yearly Average Monthly ARPU for Top Social Apps



Source: data.ai Intelligence | Note: Consumer Spend across iOS, Google Play; China is iOS only. MAU across iOS, Android; China is iOS only. Spend is gross — inclusive of any percent taken by the app stores. Social apps are classified using data.ai's App IQ taxonomy and include Short Videos apps from the Entertainment genre and excludes Dating.

# 2023 Rankings by Market | Social



	AMER - Downloads	AMER - Consumer Spend	APAC - Downloads	APAC - Consumer Spend	EMEA - Downloads	EMEA - Consumer Spend			
1	<b>Worldwide</b>  TikTok (Entertainment   Short Videos)	<b>United States</b>  TikTok (Entertainment   Short Videos)	<b>Canada</b>  Threads (Social Media   MicroBlogging)	<b>Mexico</b>  TikTok (Entertainment   Short Videos)	<b>Brazil</b>  TikTok (Entertainment   Short Videos)	<b>Argentina</b>  TikTok (Entertainment   Short Videos)	<b>Colombia</b>  TikTok (Entertainment   Short Videos)	<b>Chile</b>  TikTok (Entertainment   Short Videos)	<b>Peru</b>  TikTok (Entertainment   Short Videos)
2	 Instagram (Social Media   Media Sharing Networks)	 Threads (Social Media   MicroBlogging)	 TikTok (Entertainment   Short Videos)	 WhatsApp Messenger (Social Media   Communication)	 Instagram (Social Media   Media Sharing Networks)	 Instagram (Social Media   Media Sharing Networks)	 Facebook (Social Media   Social Networks)	 Instagram (Social Media   Media Sharing Networks)	 Facebook (Social Media   Social Networks)
3	 Facebook (Social Media   Social Networks)	 WhatsApp Messenger (Social Media   Communication)	 WhatsApp Messenger (Social Media   Communication)	 Facebook (Social Media   Social Networks)	 Threads (Social Media   MicroBlogging)	 Facebook (Social Media   Social Networks)	 Instagram (Social Media   Media Sharing Networks)	 WhatsApp Messenger (Social Media   Communication)	 WhatsApp Messenger (Social Media   Communication)
4	 WhatsApp Messenger (Social Media   Communication)	 Instagram (Social Media   Media Sharing Networks)	 Instagram (Social Media   Media Sharing Networks)	 Instagram (Social Media   Media Sharing Networks)	 WhatsApp Messenger (Social Media   Communication)	 WhatsApp Messenger (Social Media   Communication)	 WhatsApp Messenger (Social Media   Communication)	 Facebook (Social Media   Social Networks)	 Instagram (Social Media   Media Sharing Networks)
5	 Telegram (Social Media   Communication)	 Facebook (Social Media   Social Networks)	 Facebook (Social Media   Social Networks)	 Threads (Social Media   MicroBlogging)	 Facebook (Social Media   Social Networks)	 Pinterest (Social Media   Media Sharing Networks)	 Telegram (Social Media   Communication)	 Telegram (Social Media   Communication)	 Telegram (Social Media   Communication)

Source: data.ai Intelligence | Note: Top Apps by yearly Downloads and Consumer Spend across iOS, Google Play. Social apps are classified from Social Media (excluding Dating) and Entertainment - 'Short Videos' and 'Live Streaming' subgenres using data.ai's App IQ taxonomy as of Jan 4, 2024.

# Food & Drink

No turning back: hungry consumers embrace mobile ordering and food delivery as weekly habits.



DiDi as a global leader in ride-hailing services, continues to grow rapidly in international markets in providing affordable ride-hailing, food delivery and fintech services in 2023. In this venture, data.ai has been a trustworthy and invaluable analytics partner, providing us comprehensive market data and user behavior analytics, which have enabled us to understand and adapt to diverse market dynamics across different regions. Their in-depth analysis of app usage trends, competitive landscapes, and consumer preferences have been pivotal in crafting localized marketing strategies.

**Ajay Kaul**

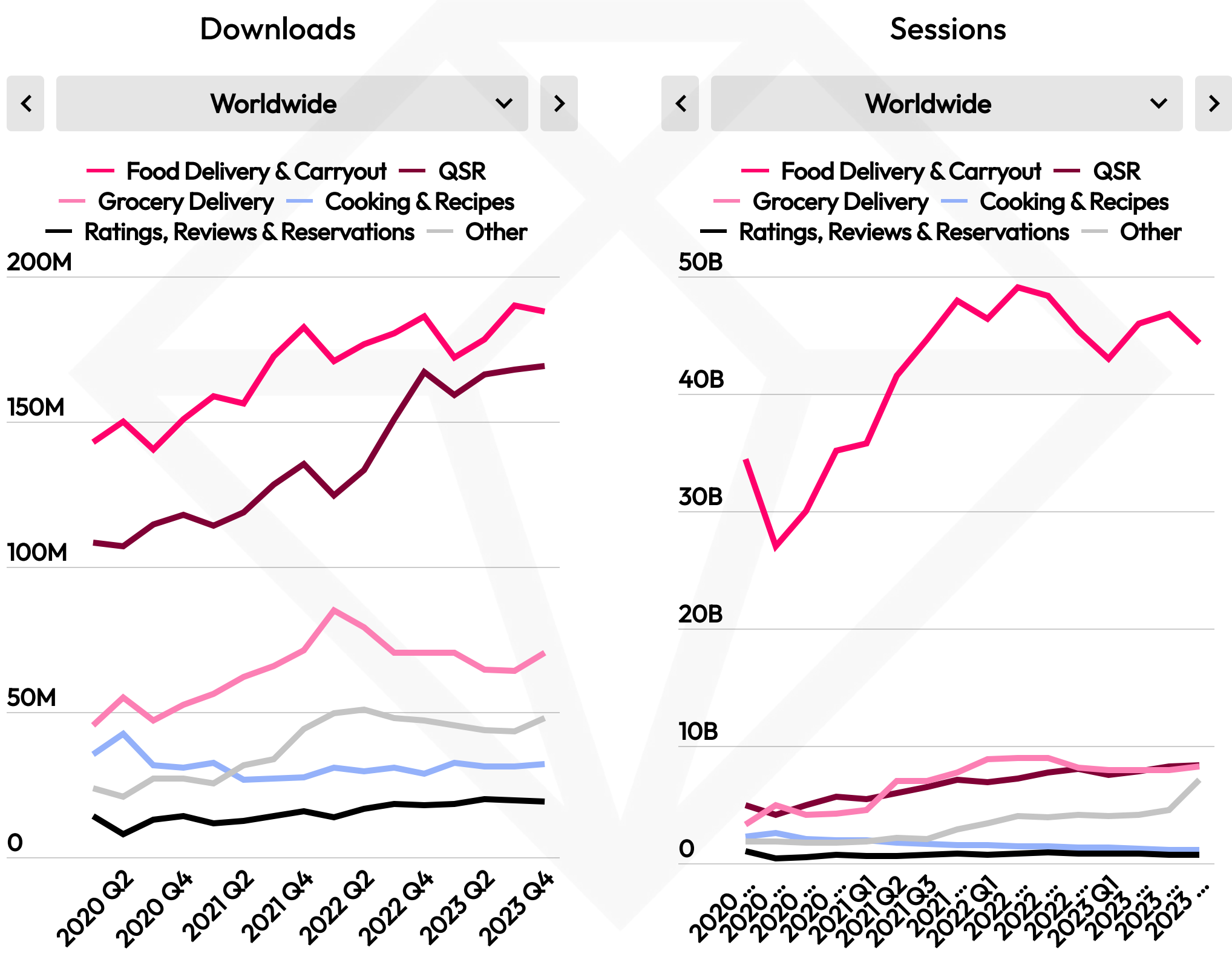
Global Performance Marketing Head





FOOD & DRINK

# Quarterly Metrics for Food & Drink Subgenres by Market



## Food & Drink Apps Soared During the Pandemic and Maintained the Gains Since

Quick-service restaurant (QSR) apps downloads climbed 50% between 2020 and 2023, with most of that growth coming since Q3 2022. QSR saw particularly strong adoption growth in China and the UK.

Food Delivery & Carryout remained the top subgenre by downloads and held an even larger gap by total sessions. While sessions have dropped off a bit from their peak in 2022, they remain well above pre-pandemic levels.

In the US, the QSR and Food Delivery & Carryout subgenres have diverged as in-person dining resumed, both in terms of new downloads and sessions. Top QSRs like McDonald's and Starbucks have made mobile apps an integral part of their strategy, including loyalty and rewards programs and in-app ordering options.

Combine [data.ai's Market Size](#) with its unique [App IQ taxonomy](#) to monitor the latest trends for Food & Drink apps

Source: data.ai Intelligence | Note: Downloads across iOS, Google Play; China is iOS only. Sessions on Android Phones only. Food & Drink apps are classified using data.ai's App IQ taxonomy.

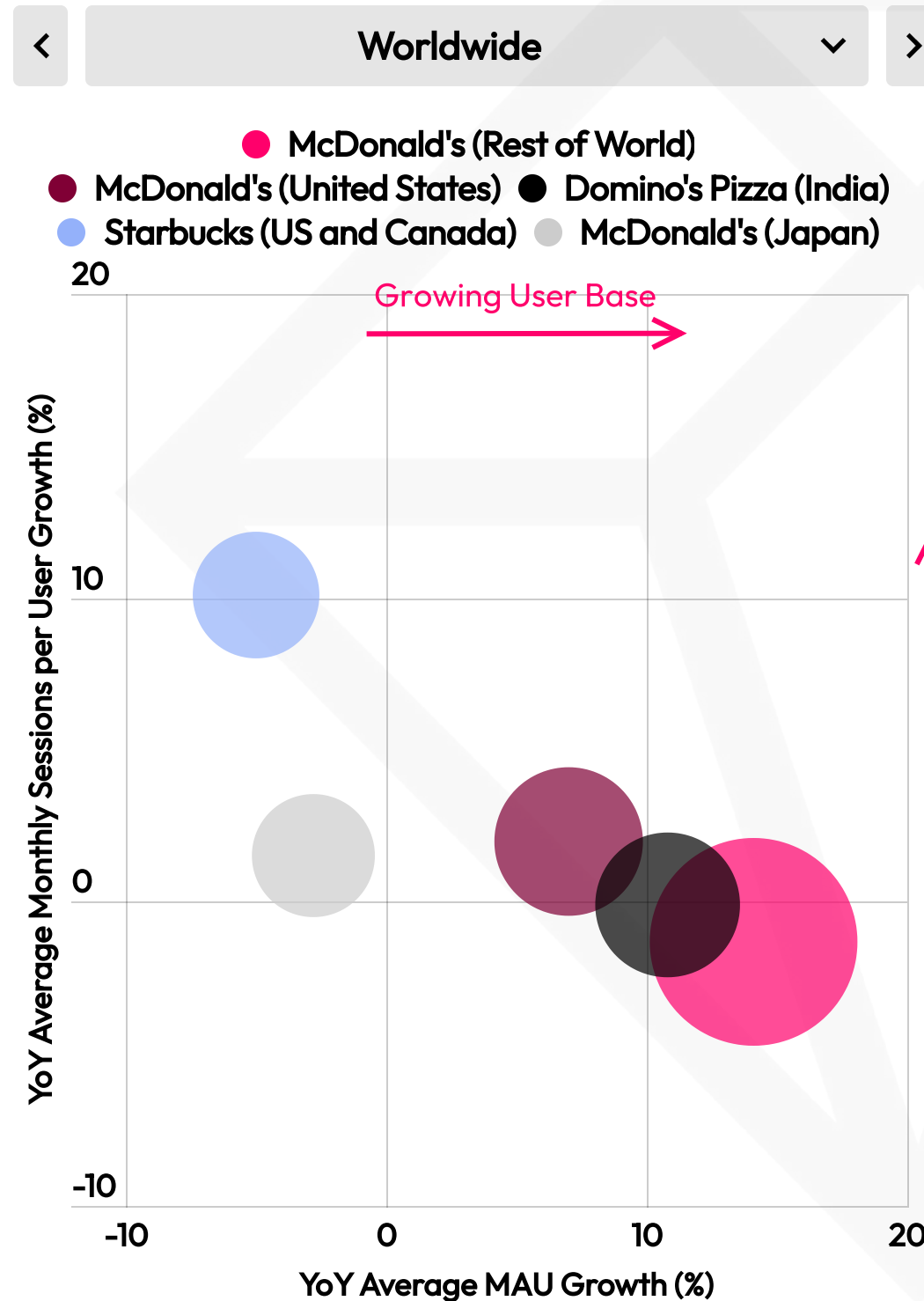
# Mobile Apps Provide a Valuable Way to Boost Customer Loyalty

Like many retailers, QSR apps have found that improving the customer experience and adding rewards programs are great ways to keep customers coming back.

Discover which apps have been the best at adding users and increasing engagement. In the United States, for instance, McDonald's and Domino's were able to grow their user base and increase the number of sessions per user in 2023.

Discover how McDonald's is boosting engagement with features like a rewards program, mobile ordering and delivery

## Top Quick-Service Restaurant (QSR) App MAU Growth vs. Session per User Growth



## Top Apps by Average MAU in 2023

- | Rank | App                            |
|------|--------------------------------|
| 1    | McDonald's (Rest of World)     |
| 2    | McDonald's (United States)     |
| 3    | Domino's Pizza (India)         |
| 4    | Starbucks (US and Canada)      |
| 5    | McDonald's (Japan)             |
| 6    | McDonald's (LATAM)             |
| 7    | KFC (China)                    |
| 8    | Chick-fil-A                    |
| 9    | Domino's Pizza (United States) |
| 10   | Taco Bell                      |

Source: data.ai Intelligence | Note: MAU across iOS and Android. Sessions on Android Phones only. QSR apps are classified using data.ai's App IQ taxonomy.

# 2023 Rankings by Market | Food & Drink



	AMER - Downloads	AMER - MAU	APAC - Downloads	APAC - MAU	EMEA - Downloads	EMEA - MAU			
	<b>Worldwide</b>	<b>United States</b>	<b>Canada</b>	<b>Mexico</b>	<b>Brazil</b>	<b>Argentina</b>	<b>Colombia</b>	<b>Chile</b>	<b>Peru</b>
1	Zomato (Food & Drink   Food Delivery & Carryout)	McDonald's (Food & Drink   QSR)	McDonalds Canada (Food & Drink   QSR)	Rappi (Food & Drink   Food Delivery & Carryout)	iFood Delivery de Comida (Food & Drink   Food Delivery & Carryout)	PedidosYa (Food & Drink   Food Delivery & Carryout)	Rappi (Food & Drink   Food Delivery & Carryout)	PedidosYa (Food & Drink   Food Delivery & Carryout)	PedidosYa (Food & Drink   Food Delivery & Carryout)
2	McDonald's App (Food & Drink   QSR)	DoorDash (Food & Drink   Food Delivery & Carryout)	Uber Eats (Food & Drink   Food Delivery & Carryout)	DiDi Food (Food & Drink   Food Delivery & Carryout)	McDonald's App (Food & Drink   QSR)	McDonald's App (Food & Drink   QSR)	DiDi Food (Food & Drink   Food Delivery & Carryout)	McDonald's App (Food & Drink   QSR)	Agora: Ahorra, compra y paga (Food & Drink   Grocery Delivery)
3	Uber Eats (Food & Drink   Food Delivery & Carryout)	Uber Eats (Food & Drink   Food Delivery & Carryout)	DoorDash (Food & Drink   Food Delivery & Carryout)	Uber Eats (Food & Drink   Food Delivery & Carryout)	Zé Delivery de Bebidas (Food & Drink   Grocery Delivery)	Mostaza (Food & Drink   QSR)	McDonald's App (Food & Drink   QSR)	Spid35: Miles de productos (Food & Drink   Grocery Delivery)	Rappi (Food & Drink   Food Delivery & Carryout)
4	Grab (Food & Drink   Food Delivery & Carryout)	Starbucks (Food & Drink   QSR)	Tim Hortons (Food & Drink   QSR)	McDonald's App (Food & Drink   QSR)	Burger King Brasil (Food & Drink   QSR)	Grido (Food & Drink   Restaurants & Bars)	Tiendasya Domicilio De Bebidas (Food & Drink   Food Delivery & Carryout)	Uber Eats (Food & Drink   Food Delivery & Carryout)	DiDi Food (Food & Drink   Food Delivery & Carryout)
5	ele.me (Food & Drink   Food)	Domino's Pizza USA (Food & Drink   QSR)	Starbucks (Food & Drink   QSR)	Dominos MX (Food & Drink   QSR)	Habibs (Food & Drink   QSR)	Burger King Argentina (Food & Drink   QSR)	TULIO Recomendada (Food & Drink   QSR)	Rappi (Food & Drink   Food Delivery & Carryout)	Starbucks Perú (Food & Drink   QSR)

Source: data.ai Intelligence | Note: Top Apps by yearly Downloads across iOS, Google Play. MAU rankings by Yearly Average MAU across iPhone and Android Phone. Food & Drink apps are classified using data.ai's App IQ taxonomy.as of Jan 4, 2024

## Top Features Loved by Food & Drink



Keywords



Advanced  
Reviews



Feature  
Comparison



Download  
Channel

# Travel

The travel floodgates are open: pent-up demand reshapes consumer spending priorities.

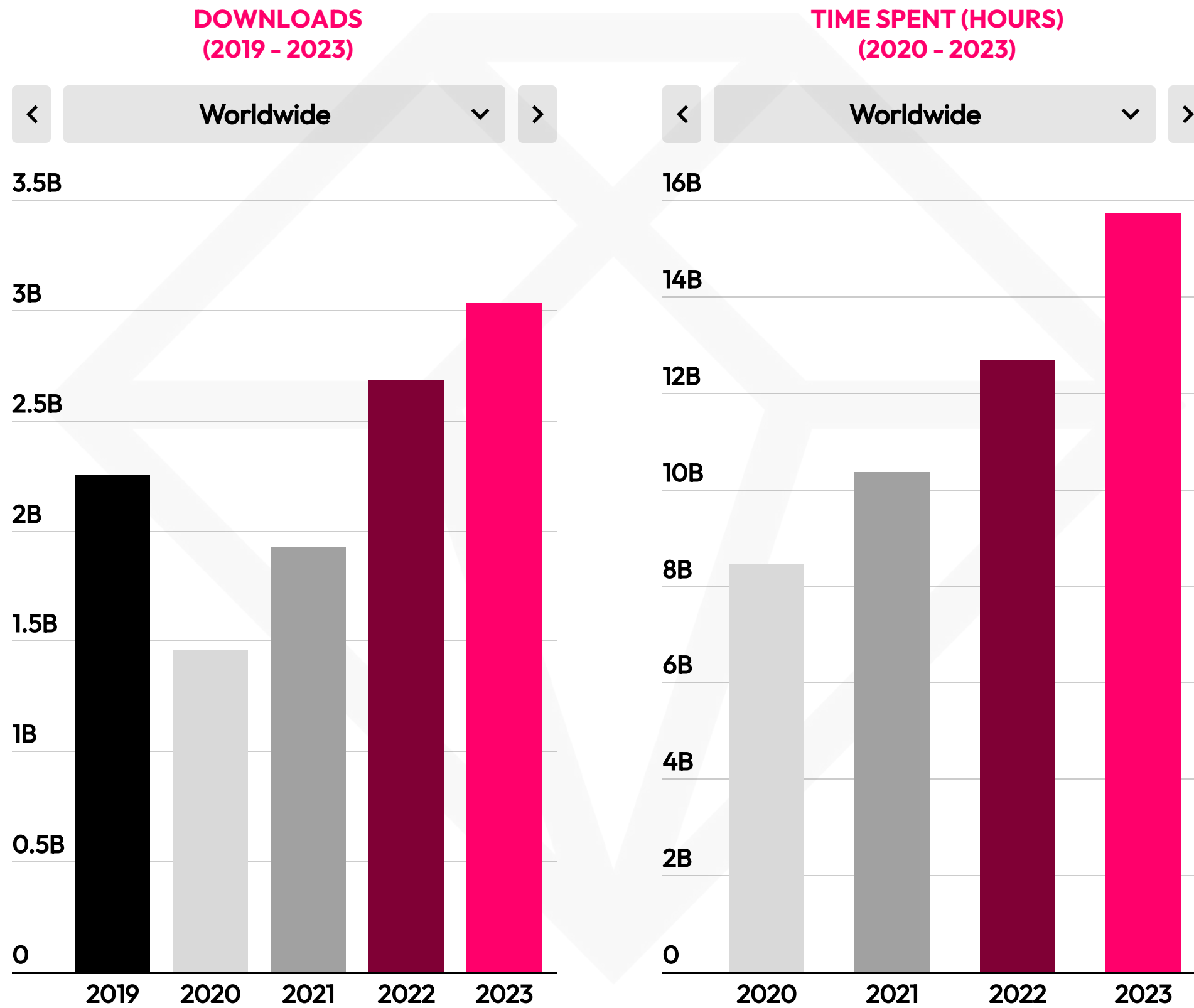


As a leading global travel service provider, Trip.com ensures world-class customer service through its all-in-one app offerings. Committed to pursuing the perfect trip for a better world, we constantly seek creative ways to serve and engage our users. Our partnership with data.ai has helped us access precise market insights and embrace new opportunities in the ever-changing mobile app landscape.

**Han Feng**  
Senior Marketing Director

**Trip.com**

## Travel App Trends in Key Markets



Source: data.ai Intelligence | Note: Downloads across iOS, Google Play and third-party Android in China combined; Time spent is Android phones only; Spend is gross — inclusive of any percent taken by the app stores

### TRAVEL

## Record-Breaking Travel Continued in 2023 with Downloads Up 20% Compared to 2019

It didn't take long for travel to come roaring back. By 2022, downloads were well-above pre-pandemic levels in most markets. Travel app downloads came roaring back after the COVID-19 pandemic in 2022.

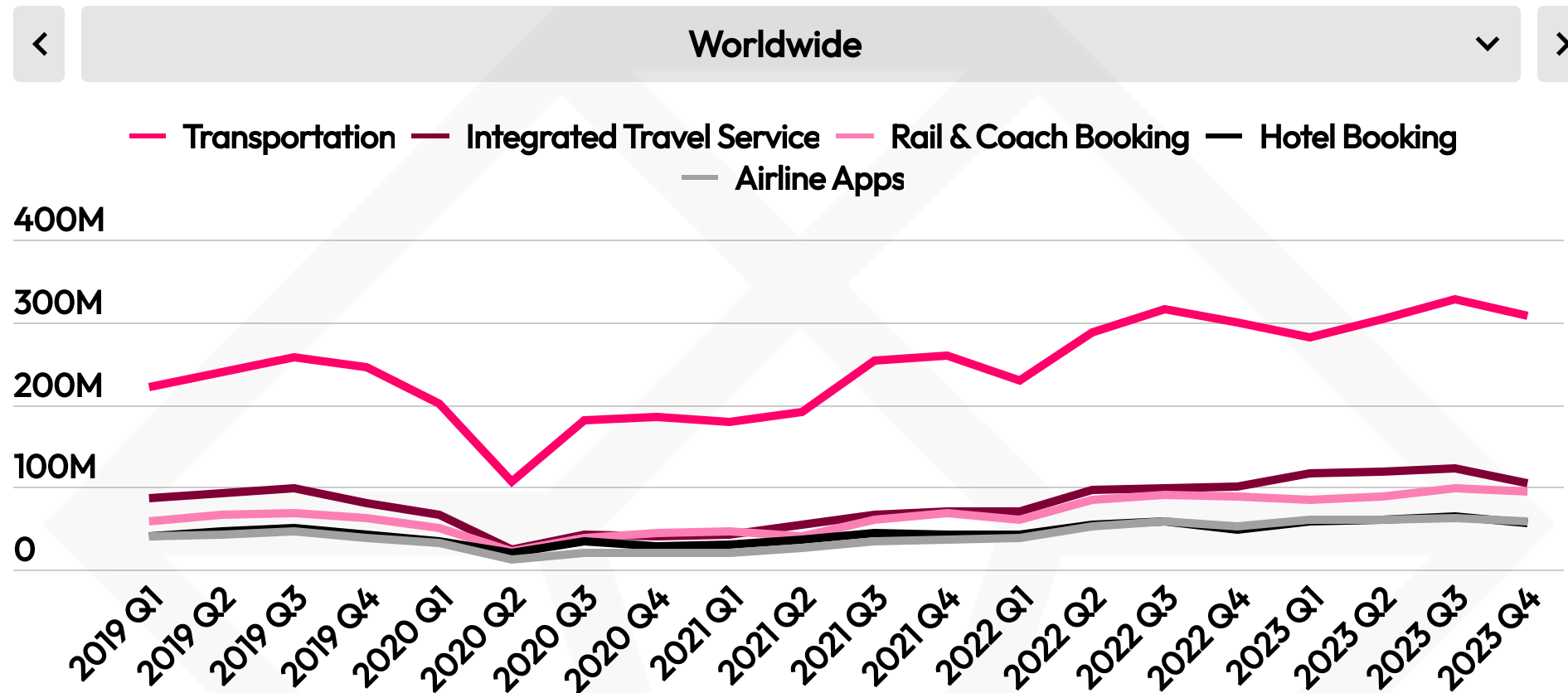
With outsized growth coming from pent up demand following years of low travel, it was uncertain whether these gains would hold in 2023. The results are in and it is clear that the huge demand for travel was not a one-off.

Compared to the low in 2020, global downloads more than doubled by 2023 and time spent was up more than 85%.

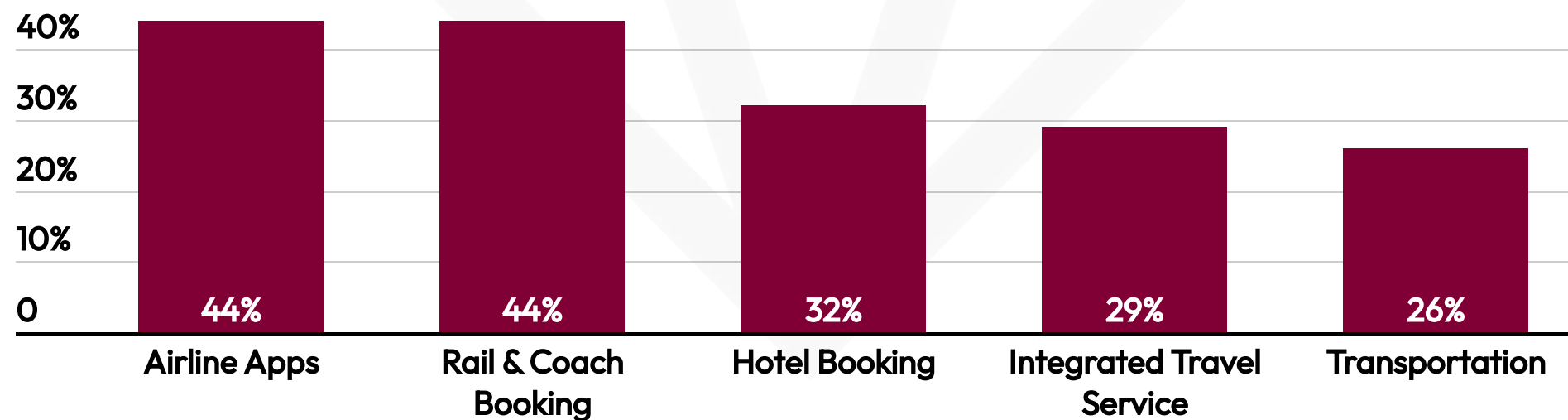
[Check out our analysis](#) of the record-setting travel during the summer of 2023



# Quarterly Travel App Downloads by Subgenre



## Download Growth Between 2019 and 2023



Source: data.ai Intelligence | Note: Downloads across iOS, Google Play; China is iOS only. Travel apps are classified using data.ai's App IQ taxonomy.

## TRAVEL

# Travel is Back and Better Than Ever in 2023

Top subgenres all saw positive year-over-year growth, including 34% growth for Integrated Travel Service, 23% growth for Airline Apps and 16% growth for Hotel Booking.

The travel rebound was strong across the globe. In nearly all top markets, at least four of the top five subgenres had more downloads in 2023 than in pre-pandemic 2019.

data.ai customer?

[Find out](#) whether specific travel apps are relying on paid or organic channels to acquire new users



# Rideshare Outlook Improving But Struggling to Find Pre-Pandemic Success

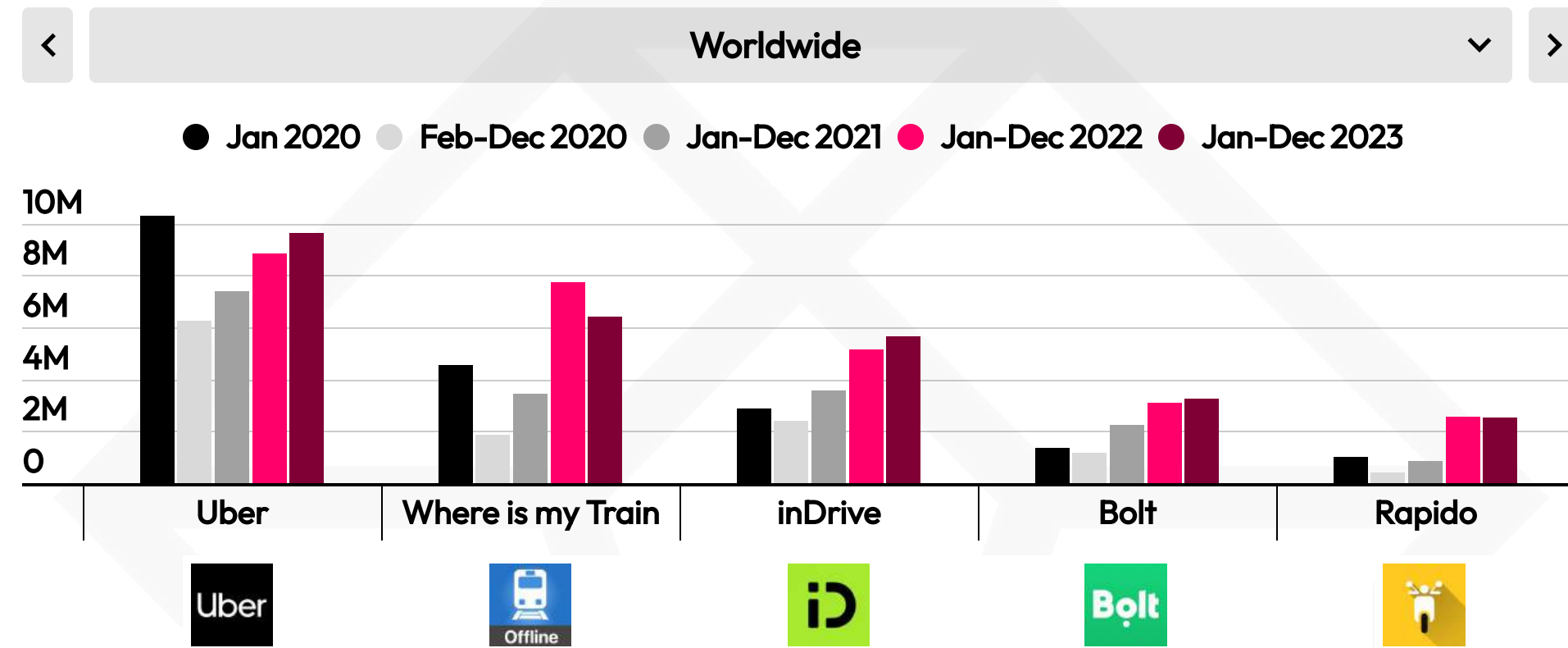
Downloads and sessions for top rideshare apps like [Uber](#) have continued to improve from the low seen in 2020 during the pandemic. However, many apps have yet to reach the levels they had in January 2020 (before the start of the pandemic in most countries).

Uber's monthly downloads in 2023 were down 14% compared to January 2020. Meanwhile, its sessions have just reached pre-pandemic levels in 2023.

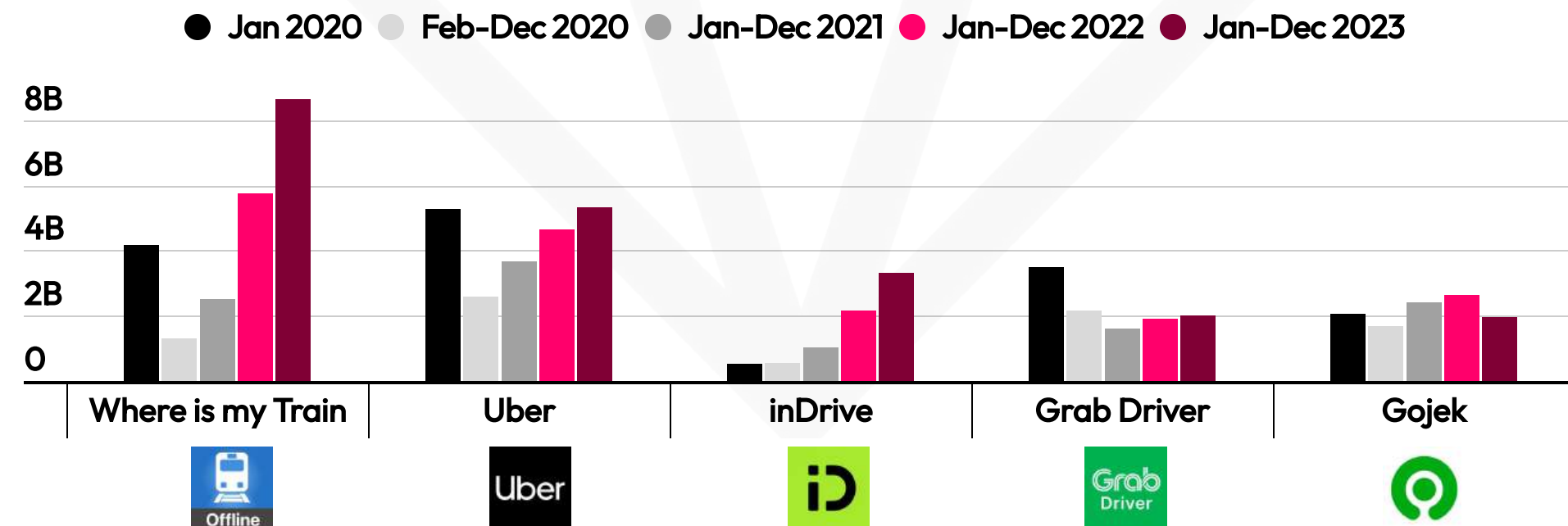
Has rideshare audience attention returned? Find out with [Insights Generator](#), part of data.ai Intelligence

## Top Transportation App Downloads and Session Trends

### Average Monthly Downloads



### Average Monthly Sessions



Source: data.ai Intelligence | Note: Downloads across iOS, Google Play; China is iOS only. Sessions on Android Phones only. Transportation apps are classified using data.ai's App IQ taxonomy.

# 2023 Rankings by Market | Travel

## AMER - Downloads

	Worldwide	United States	Canada	Mexico	Brazil	Argentina	Colombia	Chile	Peru
1	Uber (Travel   Transportation)	Uber (Travel   Transportation)	Uber (Travel   Transportation)	DiDi-Mobility (Travel   Transportation)	Uber (Travel   Transportation)	Uber (Travel   Transportation)	inDrive (Travel   Transportation)	Uber (Travel   Transportation)	inDrive (Travel   Transportation)
2	Where is my Train (Travel   Transportation)	Lyft (Travel   Transportation)	Expedia (Travel   Integrated Travel Service)	Uber (Travel   Transportation)	99Taxis (Travel   Transportation)	Cabify (Travel   Transportation)	DiDi-Mobility (Travel   Transportation)	inDrive (Travel   Transportation)	Yango (Travel   Transportation)
3	Booking.com (Travel   Integrated Travel Service)	Airbnb (Travel   Hotel Booking)	Air Canada (Travel   Airline Apps)	inDrive (Travel   Transportation)	inDrive (Travel   Transportation)	Transit Directions by Moovit (Travel   Other Travel)	Uber (Travel   Transportation)	DiDi-Mobility (Travel   Transportation)	DiDi-Mobility (Travel   Transportation)
4	inDrive (Travel   Transportation)	Expedia (Travel   Integrated Travel Service)	Airbnb (Travel   Hotel Booking)	Airbnb (Travel   Hotel Booking)	Booking.com (Travel   Integrated Travel Service)	DiDi-Mobility (Travel   Transportation)	Airbnb (Travel   Hotel Booking)	Transit Directions by Moovit (Travel   Other Travel)	Cabify (Travel   Transportation)
5	Airbnb (Travel   Hotel Booking)	Hopper (Travel   Integrated Travel Service)	The Transit App (Travel   Transportation)	Booking.com (Travel   Integrated Travel Service)	Transit Directions by Moovit (Travel   Other Travel)	SUBE (Travel   Transportation)	Transit Directions by Moovit (Travel   Other Travel)	Viajes Falabella (Travel   Hotel Booking)	Uber (Travel   Transportation)
6		VPRO Vacation	Booking.com (Travel   Transportation)	Transit Directions by Moovit (Travel   Other Travel)		Booking.com (Travel   Transportation)			

Source: data.ai Intelligence | Note: Top Apps by yearly Downloads and year-over-year download growth across iOS, Google Play. Travel apps are classified using data.ai's App IQ taxonomy as of Jan 4, 2024.



# Health & Fitness

Personalized progress in our pocket: fitness & health trackers and on-demand workout and wellness programs top downloads and spend charts.



"Noom is dedicated to empowering people everywhere to live a better, healthier life," said Barry Wright, chief of staff at Noom. "We're constantly learning about how people are tackling their health and wellness goals, and using tools like data.ai helps us uncover critical insights about what people need, and how our products are keeping people engaged along their health journeys."

**Barry Wright**

Chief of Staff

**NOOM**

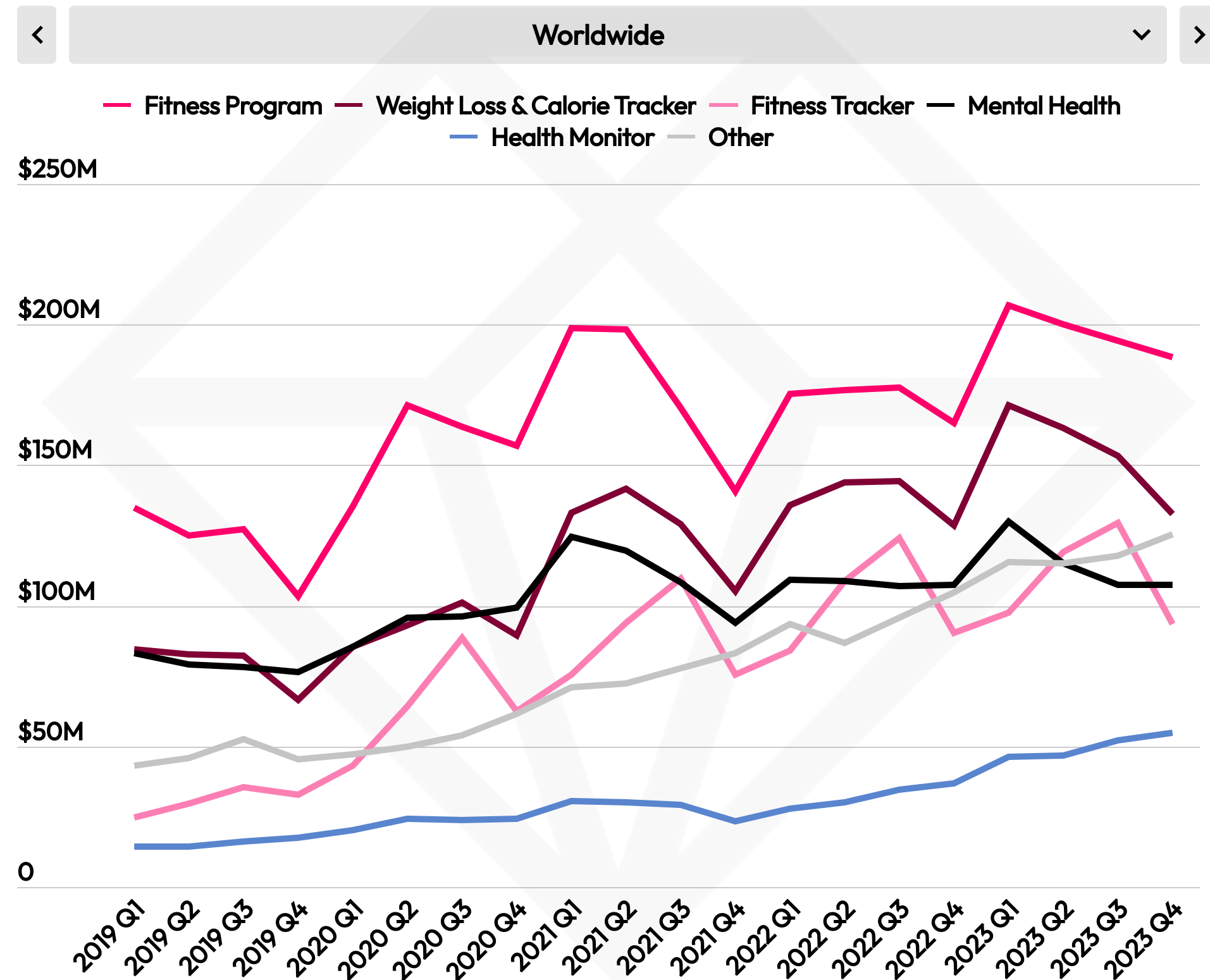
# Know Your Market — Health & Fitness Preferences Vary By Market

All top Health & Fitness subgenres saw strong consumer spend growth in 2023, with Fitness Programs and Weight Loss & Calorie Trackers leading the way. The US is the top market for Health & Fitness accounting for nearly half of all consumer spend in 2023.

Consumer spend trends for different subgenres vary significantly by market. Discover which are growing the fastest.

Discover the monetization leaders by metrics like average revenue per paying user (ARPPU), payer penetration, share of wallet and more with [In-App Purchase Behavior](#)

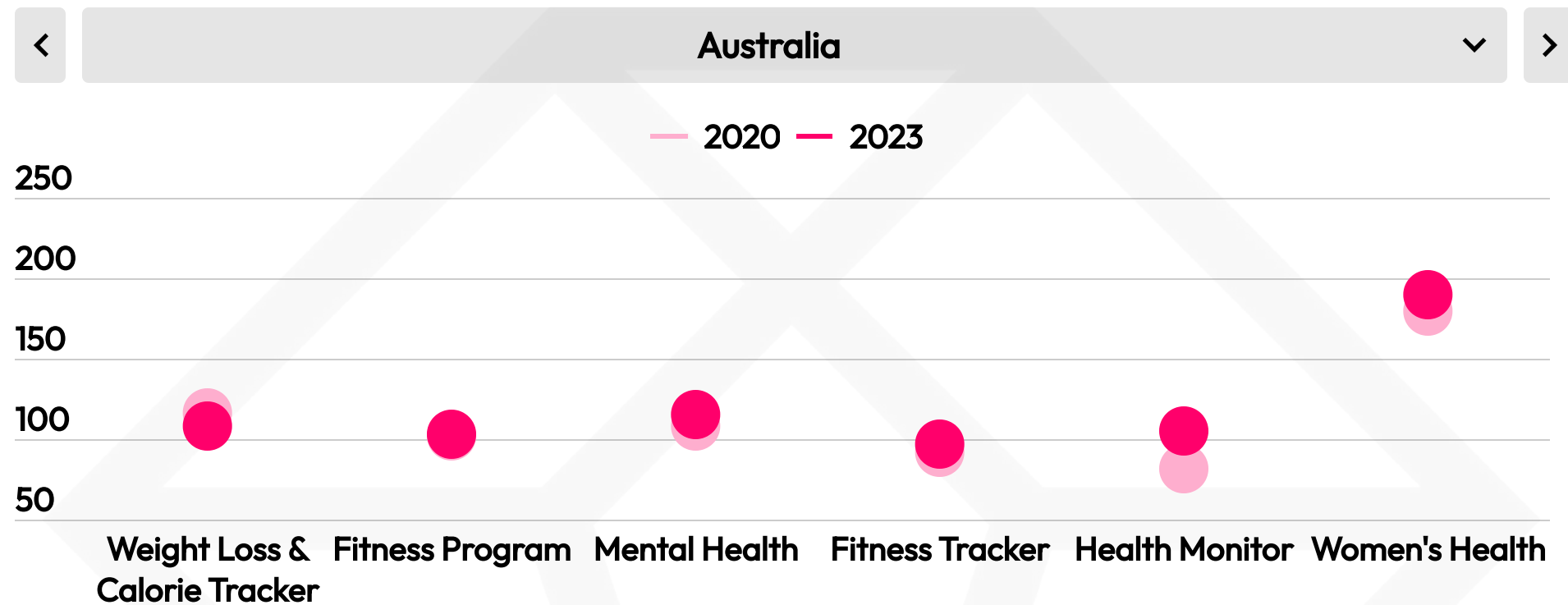
## Quarterly Consumer Spend by Health & Fitness Subgenre



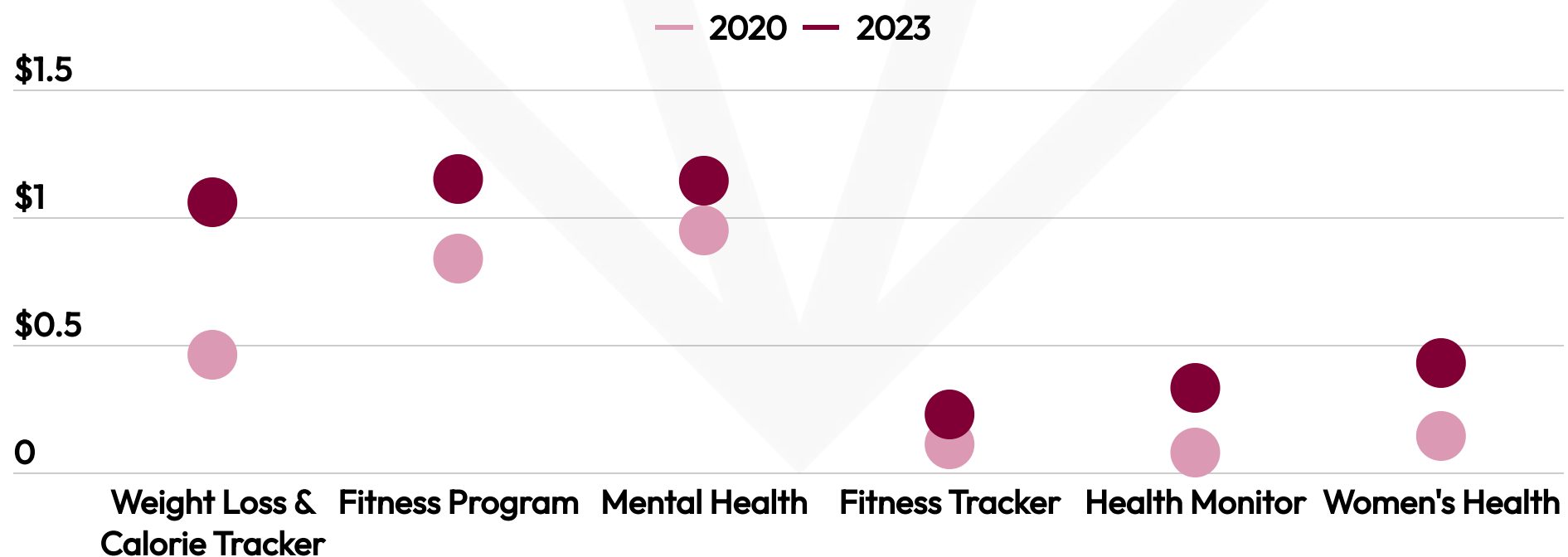
Source: data.ai Intelligence | Note: Consumer Spend across iOS, Google Play; China is iOS only. Spend is gross — inclusive of any percent taken by the app stores. Health & Fitness apps are classified using data.ai's App IQ taxonomy.



## Female Usage Index for Health & Fitness Subgenres 2020 vs 2023



## Monthly Average Revenue per User for Health & Fitness Subgenres 2020 vs 2023



Source: data.ai Intelligence | Note: Consumer Spend across iOS, Google Play; China is iOS only. MAU across iOS and Android. Demographic data is Android only. Gender represented as Male and Female only and is not representative of all gender identities. Spend is gross — inclusive of any percent taken by the app stores. Health & Fitness apps are classified using data.ai's App IQ taxonomy.

## HEALTH & FITNESS

# Health & Fitness Revenue Has Surged — What Demographics are Providing This Growth?

Consumer spend in Health & Fitness apps has surged across all genres since 2020. In the United States, average revenue per user more than doubled in four top subgenres including Weight Loss & Calories Tracker (\$1.13 monthly ARPU in 2023) and Women's Health (\$0.38).

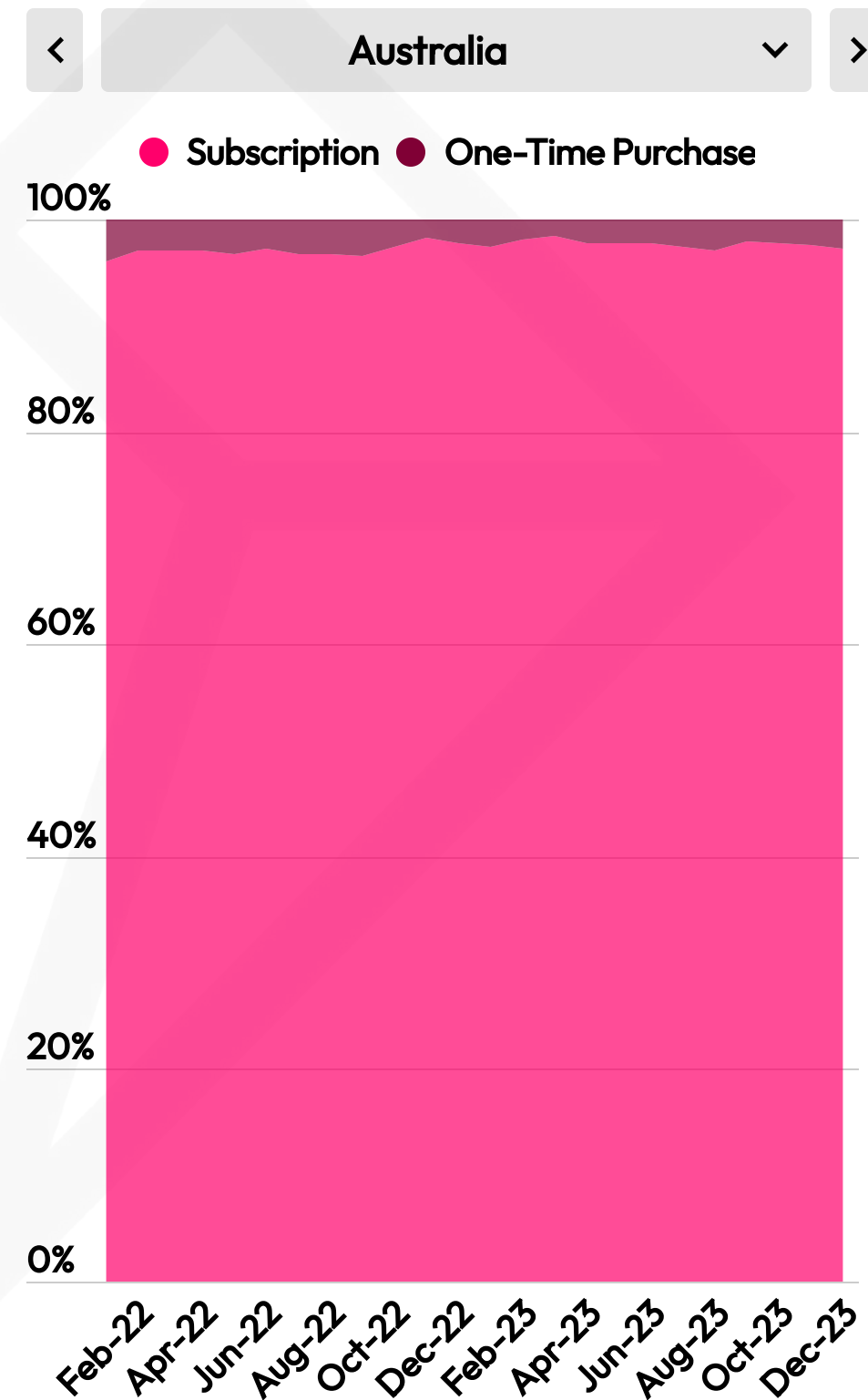
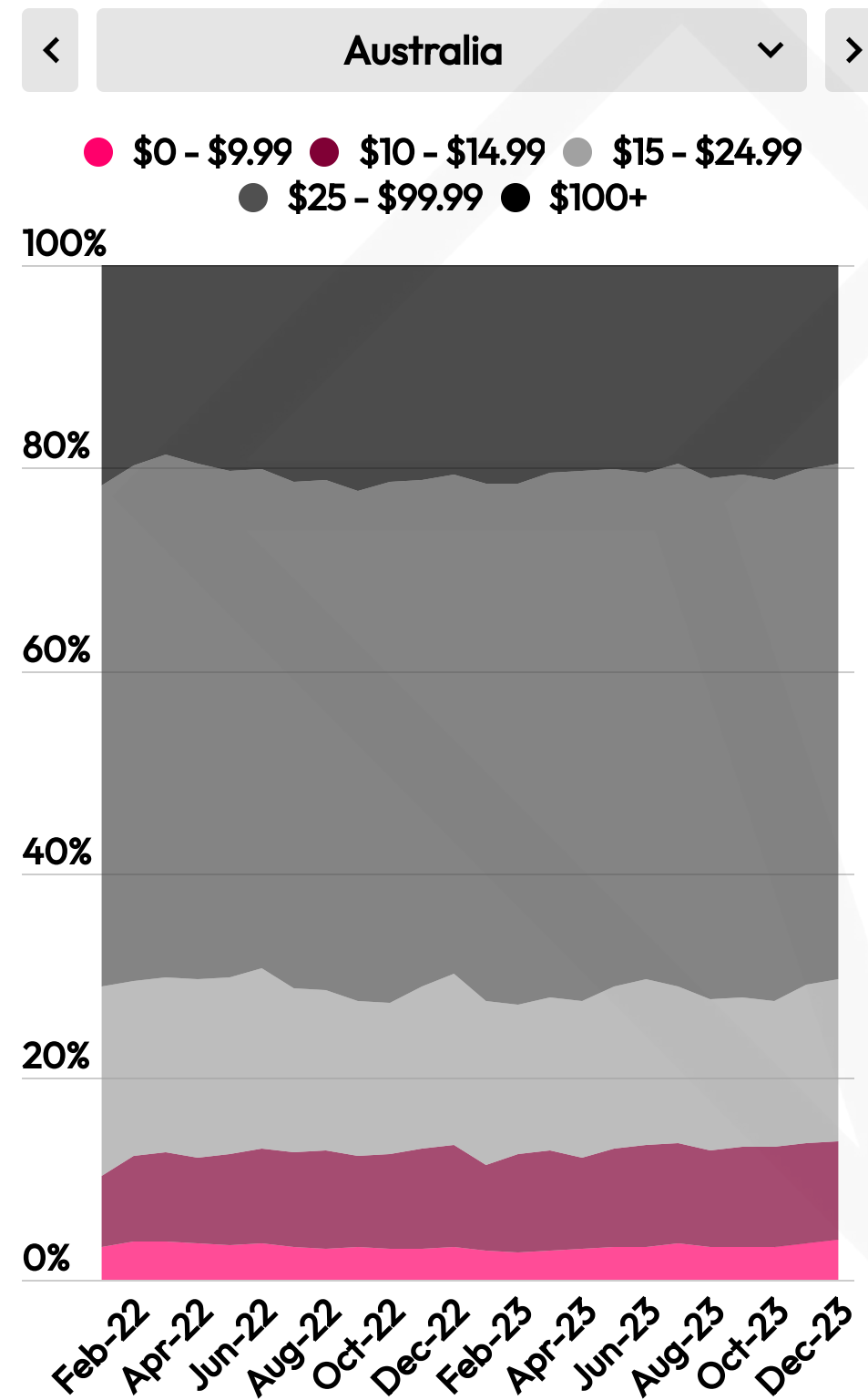
Mental Health apps gained popularity during the pandemic and brought in more users, especially more female users. Women's Health and Mental Health apps gained revenue by focusing on expanding their user base in general which skews more female. Other subgenres relied on broadening their appeal to a wider audience and their gender split became more balanced as a result.

Develop user profiles based on demographics and user behaviors to guide future product improvements



## Share of Health & Fitness Consumer Spend by Price on iOS

## Share of Health & Fitness Consumer Spend by Subscription vs. One-Time Purchases on iOS



Source: data.ai Intelligence | Note: IAP SKU data is iOS only.

### VIDEO STREAMING

# Higher Prices and Subscriptions Improve Health & Fitness Monetization

As prices increased across a variety of industries in 2022 and 2023, Health & Fitness apps were no exception. Some of this increase came from raising prices, but others used their product loyalty to push annual subscriptions which improve retention and give apps more certainty about their revenue.
























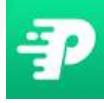













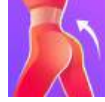
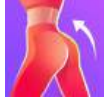






Not surprisingly, subscriptions are still the preferred in-app purchase option for most Health & Fitness apps. One-time purchases still take a significant share of consumer spend in some APAC markets like China, Japan, and South Korea.

Want to see which in-app purchases are driving revenue growth? Try [data.ai's IAP SKU](#)



# 2023 Rankings by Market | Health & Fitness



	AMER - Downloads	AMER - Consumer Spend	APAC - Downloads	APAC - Consumer Spend	EMEA - Downloads	EMEA - Consumer Spend			
	<b>Worldwide</b>	<b>United States</b>	<b>Canada</b>	<b>Mexico</b>	<b>Brazil</b>	<b>Argentina</b>	<b>Colombia</b>	<b>Chile</b>	<b>Peru</b>
1	 江苏医保云 (Health & Fitness   National Medical Service)	 Planet Fitness Workouts (Health & Fitness   Fitness Program)	 Maple (Health & Fitness   Telehealth)	 Imss Digital (Health & Fitness   Telehealth)	 Conecte SUS (Health & Fitness   National Medical Service)	 Prestadores PAMI (Health & Fitness   Telehealth)	 FitPro (Health & Fitness   Fitness Tracker)	 Flo by Flo Health (Health & Fitness   Women's Health)	 FitPro (Health & Fitness   Fitness Tracker)
2	 FitPro (Health & Fitness   Fitness Tracker)	 Impulse (Health & Fitness   Other Health & Fitness)	 Yuka (Health & Fitness   Other Health & Fitness)	 FitPro (Health & Fitness   Fitness Tracker)	 FitPro (Health & Fitness   Fitness Tracker)	 Flo by Flo Health (Health & Fitness   Women's Health)	 Sweatcoin (Health & Fitness   Fitness Tracker)	 Fitia - Nutrición Inteligente (Health & Fitness   Weight Loss & Calorie Tracker)	 Flo by Flo Health (Health & Fitness   Women's Health)
3	 Flo by Flo Health (Health & Fitness   Women's Health)	 MyChart (Health & Fitness   Telehealth)	 Impulse (Health & Fitness   Other Health & Fitness)	 Flo by Flo Health (Health & Fitness   Women's Health)	 Flo by Flo Health (Health & Fitness   Women's Health)	 FitPro (Health & Fitness   Fitness Tracker)	 Flo by Flo Health (Health & Fitness   Women's Health)	 Feelsy (Health & Fitness   Mental Health)	 Inkafarma Móvil (Health & Fitness   Telehealth)
4	 Home Workout - No Equipments (Health & Fitness   Fitness Program)	 Yuka (Health & Fitness   Other Health & Fitness)	 AllTrails (Health & Fitness   Fitness Tracker)	 Home Workout - No Equipments (Health & Fitness   Fitness Program)	 Lucky Running (Health & Fitness   Fitness Tracker)	 Sweatcoin (Health & Fitness   Fitness Tracker)	 Home Workout - No Equipments (Health & Fitness   Fitness Program)	 FitPro (Health & Fitness   Fitness Tracker)	 App RIMAC (Health & Fitness   Telehealth)
5	 Da Fit (Health & Fitness   Health Monitor)	 JustFit: Lazy Workout (Health & Fitness   Fitness)	 JustFit: Lazy Workout (Health & Fitness   Fitness)	 Da Fit (Health & Fitness   Health Monitor)	 Consulta Auxilios Completo (Health & Fitness   National)	 Blood Pressure App (Health & Fitness   Health Monitor)	 Blood Pressure App (Health & Fitness   Health Monitor)	 Impulse (Health & Fitness   Other Health & Fitness)	 Home Workout - No Equipments (Health & Fitness   Fitness)

Source: data.ai Intelligence | Note: Top Apps by yearly Downloads and Consumer Spend across iOS, Google Play. Health & Fitness apps are classified using data.ai's App IQ taxonomy.as of Jan 4, 2024

# Sports

Unmissable action: Sports TV apps tap into latent demand for live matches; Sports Betting expands in the US — opening a large lucrative market for mobile apps.



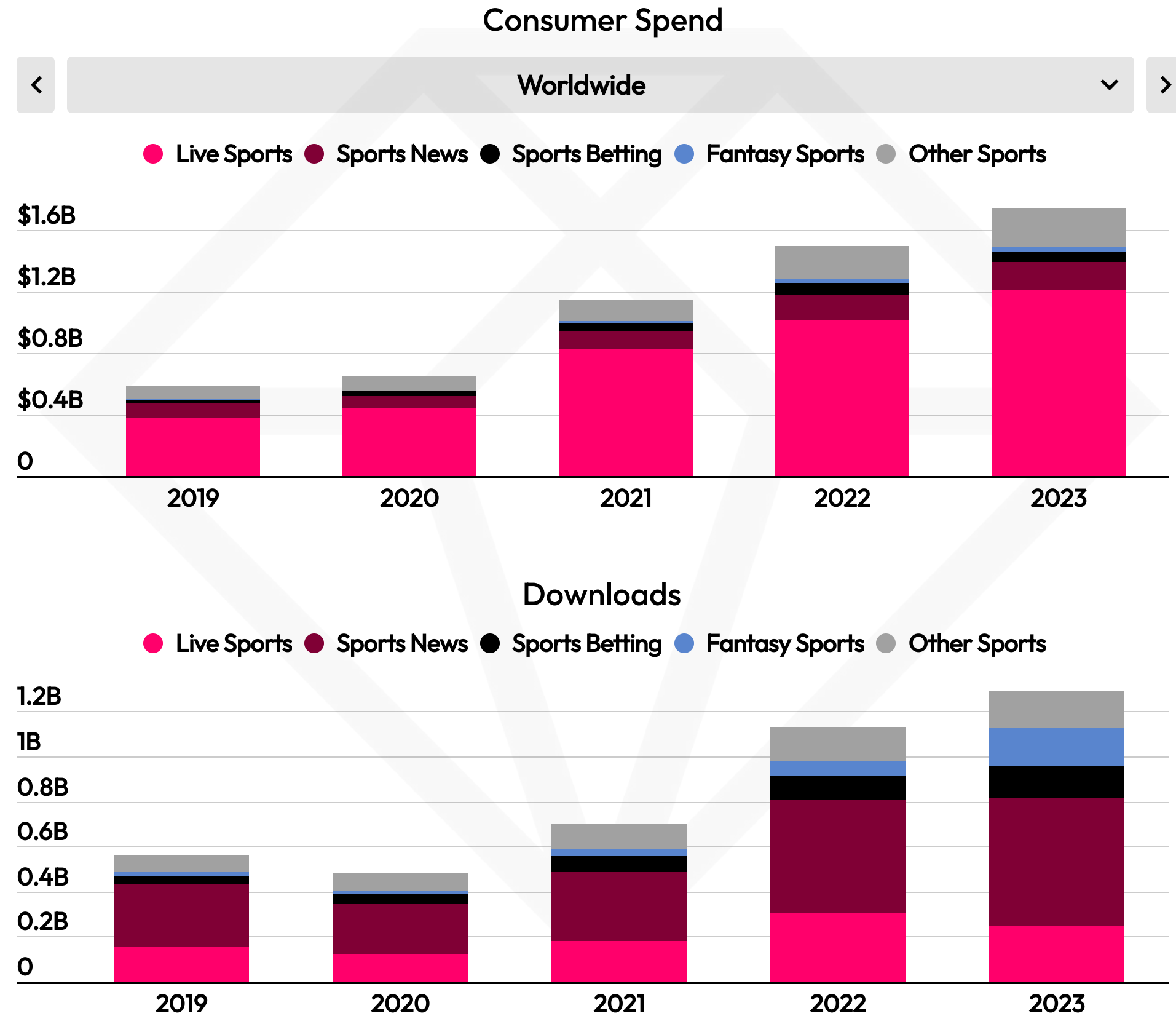
# A Win for Sports Apps as Huge Growth Continues in 2023

Following a brief lull as live sports shut down at the start of the pandemic in 2020, the demand for sports apps came roaring back. Consumer spend climbed 23% year-over-year in 2023 to \$1.8 billion, more than double the total from back in 2019.

Live Sports still provided the bulk of consumer spending among sports apps. In terms of downloads, Fantasy Sports has taken off in recent years and Sports Betting continues to gain traction after it was legalized in the United States.

Sports app performance is highly dependent on seasons and events. See which leagues and events are driving growth by studying [weekly or monthly trends](#).

## Sports App Consumer Spend and Downloads by Subgenre

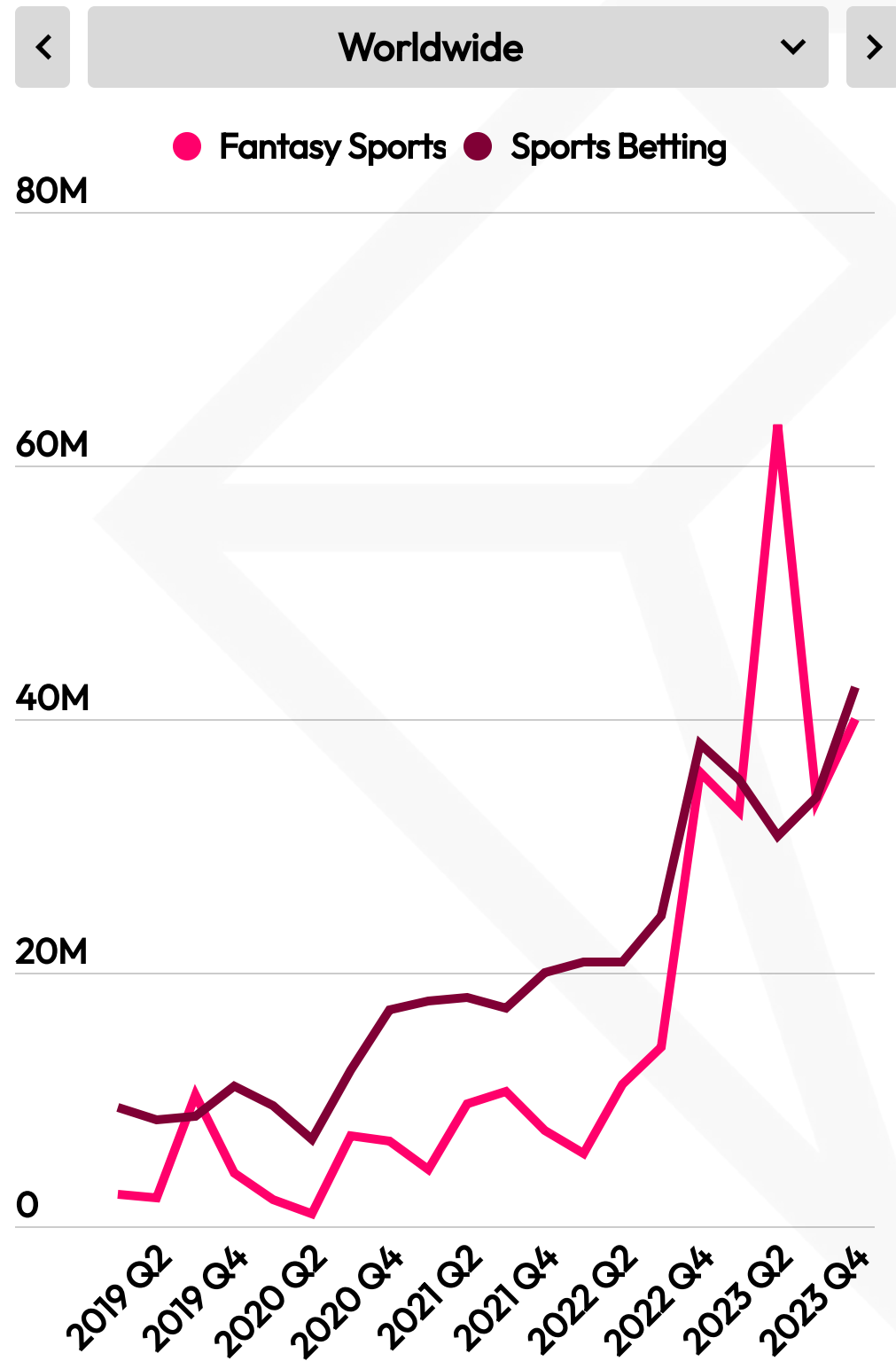


Source: data.ai Intelligence | Note: Consumer Spend and Downloads across iOS, Google Play; China is iOS only. Spend is gross — inclusive of any percent taken by the app stores. Sports apps are classified using data.ai's App IQ taxonomy.



## Fantasy Sports vs Sports Betting Downloads by Country

## Top Fantasy Sports and Sports Betting Apps by Downloads in 2023



Rank	App	Subgenre
1	Dream11	Fantasy Sports
2	My11Circle	Fantasy Sports
3	Howzat	Fantasy Sports
4	DraftKings Sportsbook & Casino	Sports Betting
5	FanDuel Sportsbook	Sports Betting
6	SportyBet - Sports Betting App	Sports Betting
7	bet365 Sports	Sports Betting
8	MyTeam11	Fantasy Sports
9	PrizePicks	Fantasy Sports
10	Cricket Exchange Fantasy	Fantasy Sports

## SPORTS

# You Can Bet On It! Sports Apps Let Users Feel Like They are a Part of the Action

The legalization of sports betting in the United States has prompted a surge in adoption over the past three years. Sports Betting has now surpassed Fantasy Sports in terms of new downloads, reaching more than 12 million downloads in Q4 2023.

Fantasy Sports apps peak in the US at the start of National Football League season, while Sports Betting is highest in Q1 with March Madness and the Super Bowl as marquee events.

Globally, the surge in Fantasy Sports apps is largely due to their emergence in India, where fantasy cricket apps like [Dream11](#), [My11Circle](#), and [Howzat](#) are among the most popular Fantasy Sports apps in the world.

















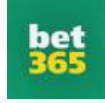











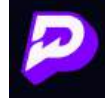




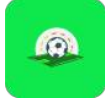


The most recent new competitor in the United States sports betting market came from sports giant ESPN, which launched [ESPN BET](#) in November 2023. Track its performance with [data.ai Intelligence](#).

Source: data.ai Intelligence | Note: Downloads across iOS, Google Play; China is iOS only. Fantasy Sports and Sports Betting apps are classified using data.ai's App IQ taxonomy.



# 2023 Rankings by Market | Sports



	AMER - Downloads	AMER - Consumer Spend	APAC - Downloads	APAC - Consumer Spend	EMEA - Downloads	EMEA - Consumer Spend			
	<b>Worldwide</b>	<b>United States</b>	<b>Canada</b>	<b>Mexico</b>	<b>Brazil</b>	<b>Argentina</b>	<b>Colombia</b>	<b>Chile</b>	<b>Peru</b>
1	 Dream11 (Sports   Fantasy Sports)	 ESPN (Sports   Live Sports)	 bet365 Sports (Sports   Sports Betting)	 Caliente Sports (Sports   Sports Betting)	 365Scores (Sports   Sports News)	 TV Argentina fútbol en vivo (Sports   Sports News)	 BetPlay (Sports   Sports Betting)	 Incorrecto (Sports   Sports News)	 BeSoccer (Sports   Sports News)
2	 My11Circle (Sports   Fantasy Sports)	 FOX Sports (Sports   Live Sports)	 Sportsnet (Sports   Live Sports)	 F1 TV (Sports   Live Sports)	 Sportingbet Livescore Oficial (Sports   Sports News)	 tv argentina en vivo futbol (Sports   Live Sports)	 Wplay.co (Sports   Sports Betting)	 Estacion perfecta (Sports   Sports News)	 FlashScore (Sports   Sports News)
3	 Cricbuzz Cricket (Sports   Sports News)	 FanDuel Sportsbook (Sports   Sports Betting)	 TSN GO (Sports   Live Sports)	 bet365 Sports (Sports   Sports Betting)	 Benacional (Sports   Sports News)	 365Scores (Sports   Sports News)	 365Scores (Sports   Sports News)	 Cuartos de final (Sports   Sports News)	 Mundo Futbol (Sports   Sports News)
4	 ESPN (Sports   Live Sports)	 DraftKings Sportsbook & Casino (Sports   Sports Betting)	 FanDuel Sportsbook & Casino CA (Sports   Sports Betting)	 Onefootball (Sports   Sports News)	 FlashScore (Sports   Sports News)	 tv futbol en vivo (Sports   Live Sports)	 BeSoccer (Sports   Sports News)	 Estadio Tnt Sports (Sports   Live Sports)	 Incorrecto (Sports   Sports News)
5	 FlashScore (Sports   Sports News)	 PrizePicks (Sports   Fantasy Sports)	 TeamSnap (Sports   Other Sports)	 TUDN (Sports   Live Sports)	 Onefootball (Sports   Sports News)	 Onefootball (Sports   Sports News)	 Futbolero plus (Sports   Sports News)	 Rayo (Sports   Sports News)	 Futbolero plus (Sports   Sports News)
	 Cricket	 NFL	 Sports	 tv azteca deportes	 P	 TV ARGENTINA	 FlashScore	 MONDONGO	 ESTACION PERFECTA

Source: data.ai Intelligence | Note: Top Apps by yearly Downloads and Consumer Spend across iOS, Google Play. Sports apps are classified using data.ai's App IQ taxonomy.as of Jan 4, 2024

# Other Industries Embracing Mobile

Hybrid work prevails, language learning apps boom, and the search for love commands share of wallet despite tightening purse strings.



Honda is striving to understand customers as the automotive industry undergoes a historic transformation. We are using various initiatives to determine customers ever changing value and need, and will utilize mobile data to provide sustainable value and best mobility solutions.

## **Tsutomu Ogawa**

Manager Chief Engineer

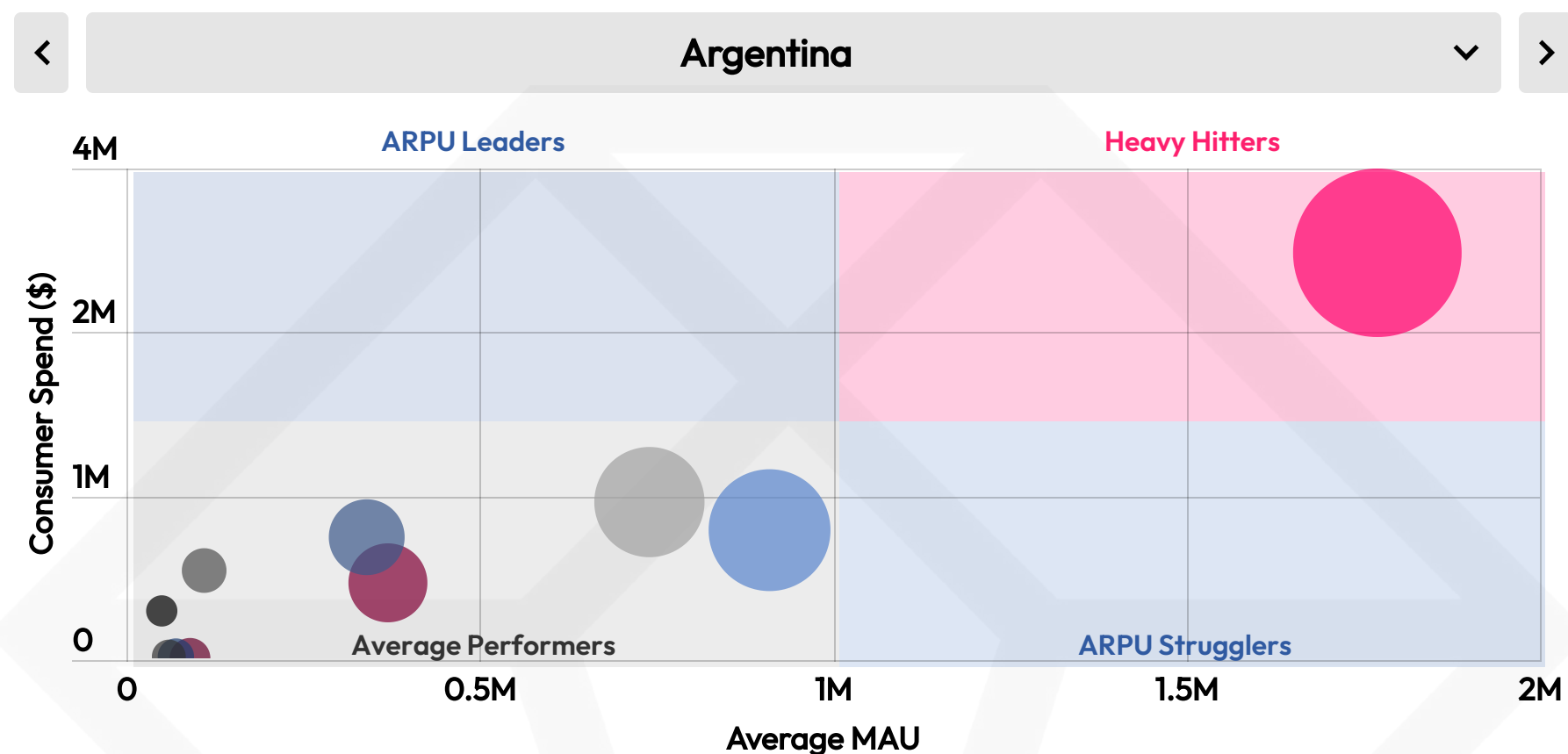
Foundation Development of Customer Understanding Department

Data-driven Solution Development Division

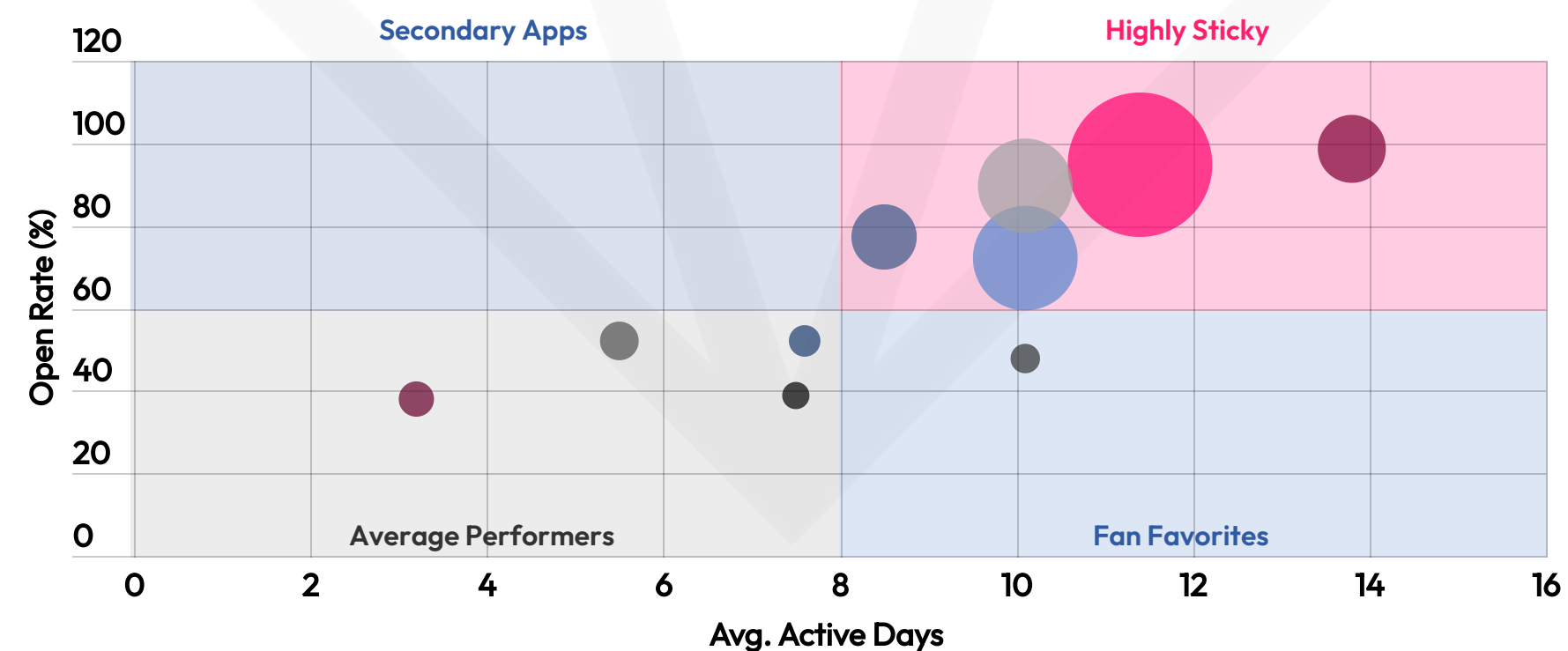
# **HONDA**



## User Monetization: Consumer Spend vs. Average MAU in 2023



## Usage Stickiness: Open Rate vs. Average Active Days in 2023



Source: data.ai Intelligence | Note: Consumer Spend across iOS, Google Play; China is iOS only. MAU across iOS and Android. Average active days and open rate are Android only. Spend is gross — inclusive of any percent taken by the app stores. Dating apps are classified using data.ai's App IQ taxonomy.

### DATING

## Dating Apps Adjust to Post-Pandemic Behavior

Perhaps counterintuitively, Dating app usage surged at the start of the pandemic even as people were stuck at home. Dating apps provided a useful way for people to socialize, if not in person, on their mobile devices. A number of apps aimed at finding friends also emerged, including [Wizz](#), [Yubo](#) and [Wink](#).

Consumer spend growth has slowed in some key markets like the US and China as Dating behaviors continue to adjust to a post-lockdown world. Developing markets show more opportunity. Discover the state of the dating market in 2023: which apps are the best performers in terms of monetizing users and encouraging them to keep using the apps.

[Take our course](#) on how to get the most out of Insights Generator

# 2023 Rankings by Market | Dating & Friend-Finding



	AMER - Downloads		AMER - Consumer Spend				APAC - Downloads		APAC - Consumer Spend		EMEA - Downloads			EMEA - Consumer Spend			
	Worldwide	United States	Canada	Mexico	Brazil	Argentina	Colombia	Chile	Peru								
1	Tinder	Tinder	Bumble App	Tinder	Tinder	Tinder	Tinder	Tinder	Badoo	Tinder	Soul - 跟隨灵魂找到你	Tinder	With	Glamour - Live calling anytime	Hinge	Omi	Bumble App
2	Bumble App	Bumble App	Tinder	Bumble App	Badoo	Badoo	Badoo	Grindr	Tinder	Bumble App	Momo	WIPPY	Pairs	Bliss Live	Tinder	Tantan	Tantan
3	Badoo	Hinge	Hinge	Badoo	happn	Kismia	Bumble App	Badoo	Kismia	Badoo	Kismia	Kismia	Tinder	QuackQuack	Bumble App	Heat Up	Tinder
4	SweetMeet by Flintcast	Wizz	Wizz	Kismia	JAUMO	Bumble App	Kismia	Kismia	Bumble App	SweetMeet by Flintcast	Tantan	Datalink	tapple	BlissU	Wizz	Similar-Meet & Match soulmates	Omi
5	Omi	Plenty of Fish Datina	Badoo	Grindr	Bumble App	happn	Evermatch	Bumble App	SweetMeet by Flintcast	Omi	他趣	Maum - Friendly Voice	GRAVITY (グラビテイ)	Tinder	Plenty of Fish Datina	PopUp - Chat, Friend,	Hinge

Source: data.ai Intelligence | Note: Top Apps by yearly Downloads and Consumer Spend across iOS, Google Play. Dating apps are classified using data.ai's App IQ taxonomy.as of Jan 4, 2024.

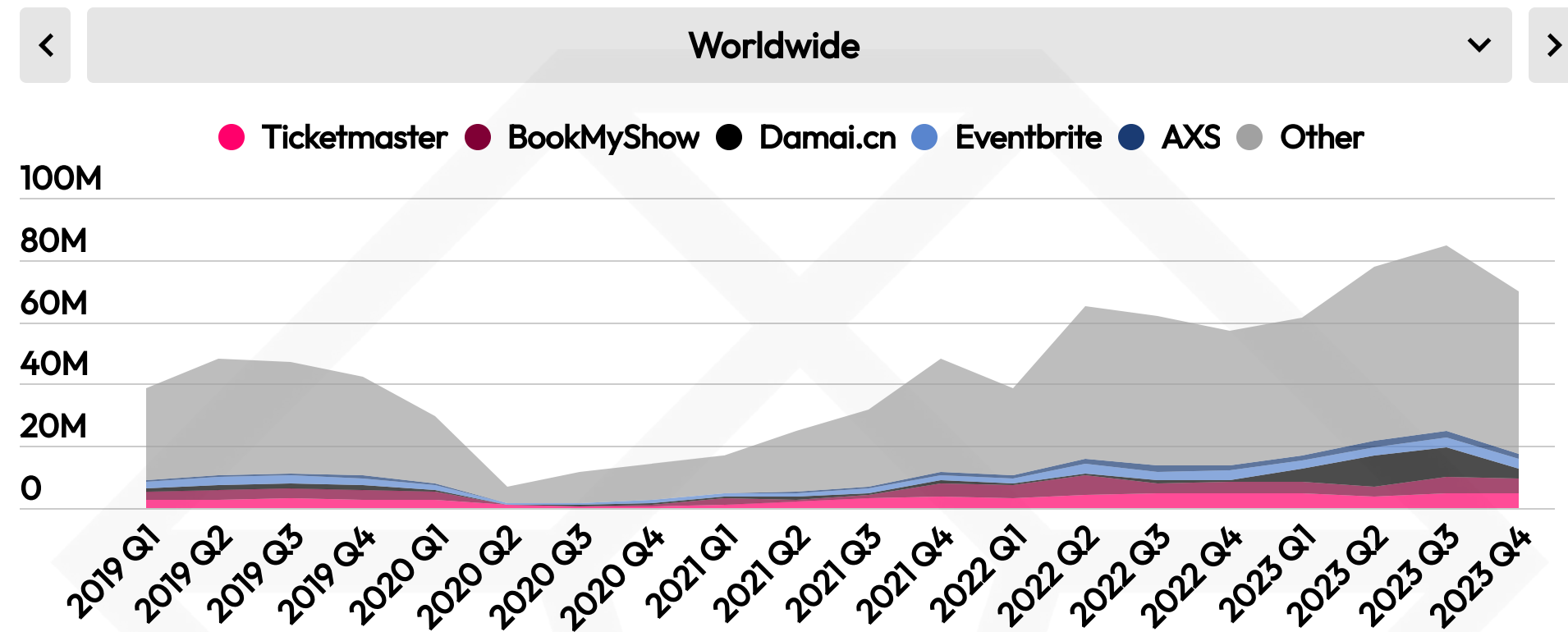
# Ticketing Apps in Higher Demand Than Ever as Consumers Flock to In-Person Events

In-person events, which came roaring back in 2022, were even more popular in 2023. Global downloads hit a new high in Q3 2023 at 82.5 million, up 33% year-over-year and 77% from pre-pandemic Q3 2019.

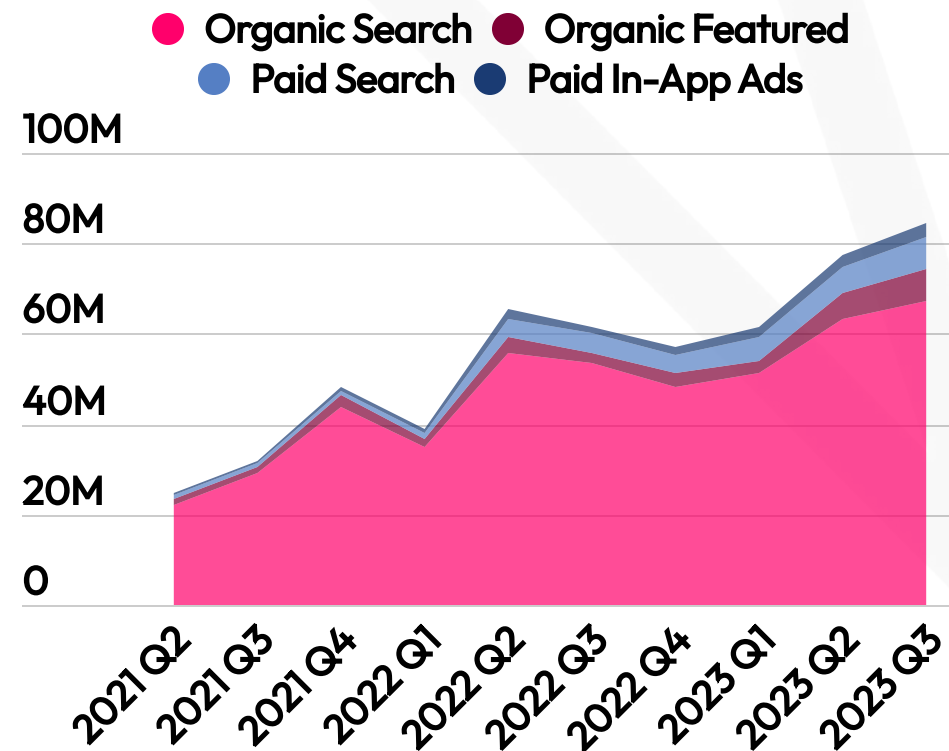
With the red-hot demand for ticketing apps came fiercer competition. The share of downloads from paid channels trended up throughout 2023. By the end of the year, more than 12% of global Ticket Service downloads and 34% of US downloads came from paid search or in-app ads.

Keep up with the latest [advertising strategies](#) in an increasingly competitive space

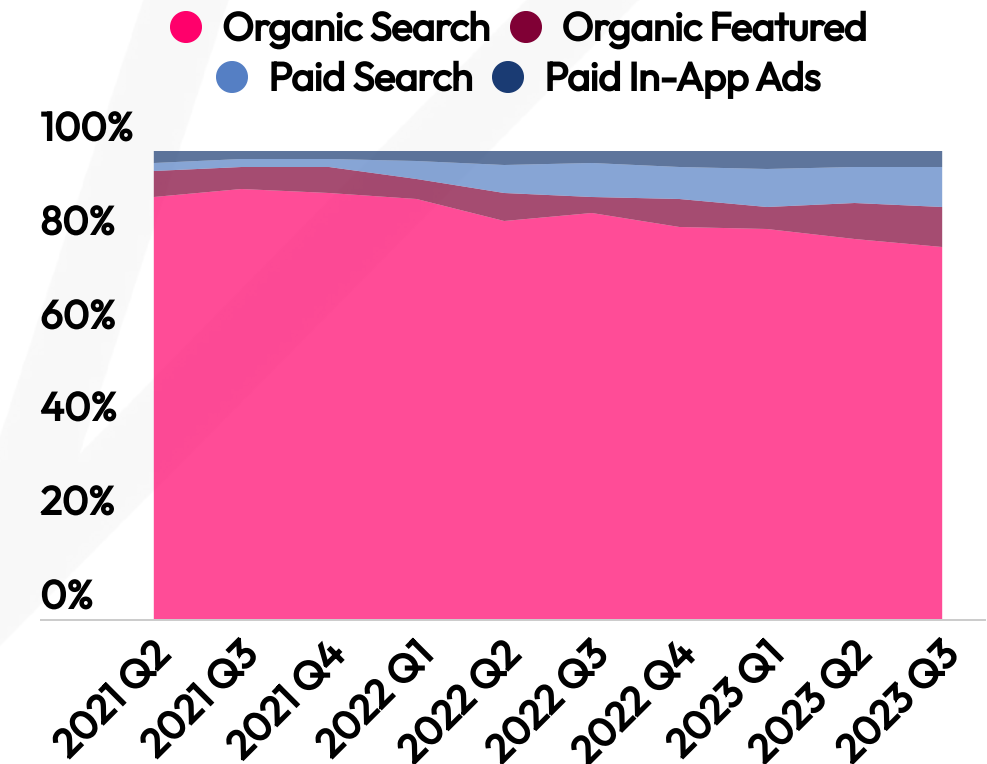
## Ticket Service Quarterly App Downloads



### Download Channel Since 2021 Q2



### Share by Download Channel



Source: data.ai Intelligence | Note: Downloads across iOS, Google Play; China is iOS only. Download channel data available starting 2021 Q2. Ticket Service apps are classified using data.ai's App IQ taxonomy.



# Top Apps & Games

Community, connection and self-expression in a video-first world.











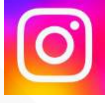

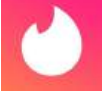













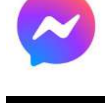





As privacy requirements continue to affect the efficiency of acquiring users, mobile gaming companies are rethinking how to approach audience growth. IP, Transmedia, and enhanced focus on Community will be key levers for further growth, while the Digital Markets Act will open new opportunities through increased competition across iOS and Android.

**Luis de la Camara**  
VP of Marketing at Rovio



# 2023 Rankings by Market | Top Apps

< Worldwide >

DOWNLOADS			CONSUMER SPEND			MONTHLY ACTIVE USERS		
1		TikTok Entertainment   Short Videos	1		TikTok Entertainment   Short Videos	1		Facebook Social Media   Social Networks
2		Instagram Social Media   Media Sharing Networks	2		YouTube Entertainment   Video Sharing	2		WhatsApp Messenger Social Media   Communication
3		Facebook Social Media   Social Networks	3		Disney+ Entertainment   OTT	3		Instagram Social Media   Media Sharing Networks
4		WhatsApp Messenger Social Media   Communication	4		Tinder Social Media   Dating	4		Facebook Messenger Social Media   Communication
5		CapCut Photo & Video   Video Editing	5		Google One Utility & Productivity   File Management	5		TikTok Entertainment   Short Videos
6		Telegram Social Media   Communication	6		Max: Stream HBO, TV, & Movies Entertainment   OTT	6		Telegram Social Media   Communication
7		Snapchat Social Media   Media Sharing Networks	7		piccoma Books & Reference   Comics	7		Amazon Shopping   E-Commerce
8		WhatsApp Business Business   Business Communication	8		Bumble App Social Media   Dating	8		Spotify Entertainment   Music & Audio
9		Facebook Messenger Social Media   Communication	9		LinkedIn Business   Integrated Career Platform	9		X Social Media   MicroBlogging
10		Threads Social Media   MicroBlogging	10		Audible Books & Reference   Audio Books	10		Snapchat Social Media   Media Sharing Networks











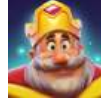
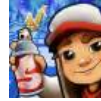



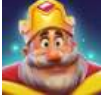

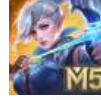





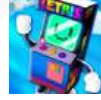
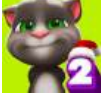





Note: Downloads and consumer spend based on combined iOS App Store and Google Play. MAU based on Combined iPhone and Android Phone Monthly Active Users; Excluding pre-installed Apps. Market-level rankings. App Genres are classified using data.ai's App IQ taxonomy.as of Jan 4, 2024.



# 2023 Rankings by Market | Top Games



< Worldwide >

DOWNLOADS			CONSUMER SPEND			MONTHLY ACTIVE USERS		
1	 Subway Surfers	Action   Runner	1	 Candy Crush Saga	Match   M3	1	 ROBLOX	Simulation   Creative Sandbox
2	 Free Fire	Shooting   Battle Royale	2	 Honor of Kings	Action   MOBA	2	 Free Fire	Shooting   Battle Royale
3	 ROBLOX	Simulation   Creative Sandbox	3	 ROBLOX	Simulation   Creative Sandbox	3	 Candy Crush Saga	Match   M3
4	 Ludo King	Tabletop   Ludo	4	 Royal Match	Match   M3-Meta	4	 Subway Surfers	Action   Runner
5	 Candy Crush Saga	Match   M3	5	 Coin Master	Party   Luck Battle	5	 Minecraft Pocket Edition	Simulation   Creative Sandbox
6	 Royal Match	Match   M3-Meta	6	 Genshin Impact	RPG   Open World RPG	6	 Mobile Legends: Bang Bang	Action   MOBA
7	 Block Blast Adventure Master	Puzzle   Tile-Matching	7	 Gardenscapes by Playrix	Match   M3-Meta	7	 Ludo King	Tabletop   Ludo
8	 8 Ball Pool	Sports   Simulation Sports	8	 Monopoly GO: Family Board Game	Party   Luck Battle	8	 Stumble Guys	Party   Party Royale
9	 My Talking Tom 2	Simulation   Pet	9	 Pokémon GO	RPG   Location RPG	9	 EA SPORTS FC™ MOBILE 24 SOCCER	Sports   Simulation Sports
10	 Race Master	Hypercasual   Racing	10	 Game For Peace	Shooting   Battle Royale	10	 PUBG MOBILE	Shooting   Battle Royale

Note: Downloads and consumer spend based on combined iOS App Store and Google Play. MAU based on Combined iPhone and Android Phone Monthly Active Users; Excluding pre-installed Apps. Market-level rankings. Game Genres are classified using data.ai's Game IQ taxonomy.as of Jan 4, 2024.

# 2023 Rankings by Market | Top Companies - Apps



< Worldwide >

## DOWNLOADS

Rank	Company	HQ	App Icon	Top Apps by Downloads
1	Meta	United States		Instagram
2	Google	United States		YouTube
3	ByteDance	China		TikTok
4	Microsoft	United States		Microsoft Teams
5	Alibaba Group	China		Alibaba.com
6	Amazon	United States		Amazon
7	InShot Inc	China		InShot
8	Tencent	China		WeChat
9	ABISHKKING	Hong Kong		Home Workout - No Equipments
10	Walmart	United States		PhonePe

## CONSUMER SPEND

Rank	Company	HQ	App Icon	Top Apps by Consumer Spend
1	Google	United States		YouTube
2	ByteDance	China		TikTok
3	Disney	United States		Disney+
4	Match Group	United States		Tinder
5	Warner Bros. Discovery	United States		Max: Stream HBO, TV, & Movies
6	Amazon	United States		Audible
7	Tencent	China		Tencent Video
8	Microsoft	United States		LinkedIn
9	Kakao piccoma Corp	Japan		piccoma
10	Bumble	United States		Bumble App

Source: data.ai Note: Combined iOS and Google Play; China is iOS only; Market-level rankings

# 2023 Rankings by Market | Top Companies - Games



< Worldwide >

## DOWNLOADS

Rank	Company	HQ	App Icon
1	Azur Interactive Games	Cyprus	
2	Tencent	China	
3	OneSoft	Vietnam	
4	Unity Technologies	United States	
5	SayGames	Cyprus	
6	Embracer Group	Sweden	
7	BabyBus	China	
8	Take Two Interactive	United States	
9	Voodoo	France	
10	Jinke Culture - Outfit7	China	

## CONSUMER SPEND

Rank	Company	HQ	App Icon
1	Tencent	China	
2	Activision Blizzard	United States	
3	Playrix	Ireland	
4	miHoYo	China	
5	NetEase	China	
6	Take Two Interactive	United States	
7	Playtika	Israel	
8	Netmarble	South Korea	
9	Moon Active	Israel	
10	Scopely	United States	

Source: data.ai Note: Combined iOS and Google Play; China is iOS only; Market-level rankings

# Customer Testimonial

"In the dynamic world of mobile gaming, SciPlay's rise epitomizes agility, strategic focus, and player-centricity. In 2023, we achieved elevated ARPPU, robust retention and impressive player-to-payer conversion, all attained by fine tuning our products and tailoring marketing campaigns to better align with players' needs and preferences. Market data, including data provided by data.ai, has played a critical role in shaping SciPlay's strategy by providing valuable insights into industry trends, consumer behavior and competitive landscapes. It serves as a foundation for informed decision-making, risk assessment, opportunity identification and understanding our current and future market position."

**Noga Halperin**  
Chief Revenue Officer



"At Orange, we offer a wide range of mobile applications across our footprint in Europe and Africa. These apps are essential for our customers to access our services and engage with us. To continuously optimize every step of the conversion funnel, data.ai Intelligence helps us in benchmarking the market, getting inspired, and fine-tuning our apps. This is key for our growth strategy."

**Jean-Pierre Combe**  
Head of Orange Mobile Apps



# Customer Testimonial

"We mainly use data.ai for market research and competitor analysis. Among other things, data.ai is extremely useful in identifying emerging dating markets with global potential and benchmarking the effectiveness of our monetization strategy among our peers."

**Benjamin Lorthiois**  
Chief Revenue Officer



"Launching a new game on the market, regardless of the category or size, continues to be very challenging. There is no recipe that guarantees success. It is essential to develop in-house structures that allow us to obtain and analyze solid data, as well as receive constant input from the market. Following best practices in the different fields mitigates risks and results in slow but steady growth."

**Jeannie Odreman**  
Director Mobile Publishing



# Customer Testimonial

"data.ai is a huge help for mobile game practitioners, allowing us to keep up with industry trends. With market size and business insight data, we can quickly understand global market trends and conduct in-depth comparative analysis with leading products."

**Dongke Wang**  
Marketing Director

**ONENT**

"Since its launch in 2018, Dreame has been widely cherished by users worldwide. We are delighted to serve as advocates for online literature, creating a spiritual haven for enthusiasts and creators alike. Additionally, we have accompanied numerous writing enthusiasts on their journey to becoming professional authors. Outstanding content not only garners favor among local readers but also possesses the power to transcend borders, races, and languages. We are committed to building a diverse content ecosystem, continuing to inspire talented writers to create high-quality content and bring joy to literature enthusiasts."



*Dreame*

# Customer Testimonial

"As the leading and pioneer of global Real-Time Engagement RTE-PaaS Cloud, we can seize opportunities and trends of global RTE markets, and provide strong supports for our clients through data.ai."

**Carol Zhang**

Director of Strategy, Shengwang

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